# Narnolia®

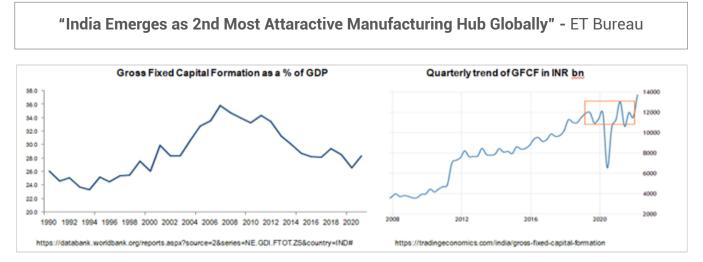
# PLI SCHEME-EMERGING INVESTMENT OPPORTUNITY

Establishing India as a Global Manufacturing Hub, Expanding Exports, Reducing Import Dependencies and Generating Employment

#### August 2022

India had once been the dominant country for years in terms of Agriculture. For all those who believed India was a third world country with limited economic potential, just a few decades ago India has proved itself yet again by being the most preferred software services outsourcing and knowledge processing destination of the world. The nation has produced about 100 "unicorns" valued at over \$1 billion.

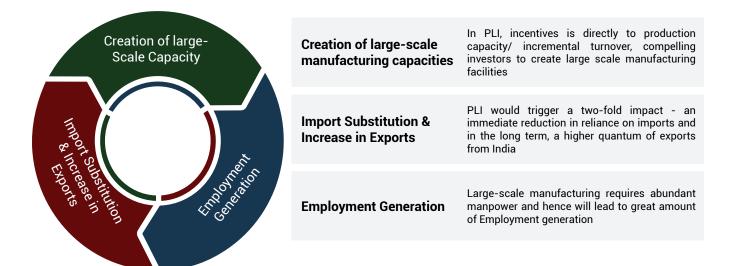
2021 Global Manufacturing Risk Index: India and the US switched places--second and third---taking India one rank above from the rankings. India is benefiting from plant relocations from China to other parts of Asia due to its already established base in pharmaceuticals, chemicals and engineering, sectors that continue to be the focus of U.S.-China trade tensions. Recent reforms in India is key to India's success as a global manufacturing location.



Gross Fixed Capital Formation in India increased to 13,710 INR Billion in the first quarter of 2022 from 11,520 INR Billion in the fourth quarter of 2021. There is an immediate need for revival in Capex. The Gross Fixed capital formation as a % of GDP has fallen to less than 30% currently.

India is now aiming for becoming a global manufacturing hub (keep in mind the "Make In India" Initiative launched by Honourable Prime Minister- Mr Narendra Modi) and this dream looks to be achievable as sparks of success has already been felt out of some schemes launched by the government. In order to give manufacturing initiative a global push, Indian government tested Indian/ Global manufacturing Companies to manufacture in India by launching the Production Linked Incentive Scheme in Mar 2020.

## **Need for PLI Framework**



#### **Macro Impacts of PLI Scheme**

Government of India has announced an outlay of INR 1.97 Lac Crores for the Production Linked Incentive (PLI) Schemes across key sectors, to create national manufacturing champions. Additionally, the government is also working on reducing compliance burden, (minimum government maximum governance) improving the ease of doing business (our ranking has improved from 142 in 2014 to 63 in 2021), creating multi-modal infrastructure to reduce logistics costs, and constructing district-level export hubs.

#### Various Impacts of the Scheme

- » Increased Production Additional production of 500bn\$ (30 lac crore+) in 5 yrs
- » Reduced imports & Increased Exports Reduce China's imports by 50% and add yearly ablout Rs 2 lac crore of Exports
- » Growth in GDP Potential to add 3% to GDP annually
- » Capex More than Rs 2,00,000 Cr
- » Employment To create 60 lac new jobs

The schemes have received Interest from 900 companies and about 500 have got approvals so far for one scheme or the other. Around 20% of the companies are global multinationals while others are domestic. Nearly 50% of the domestic players are Mid and Small cap or in the MSME category. There are nearly <u>100 companies which are listed in stock Exchanges</u>

#### What Makes PLI Scheme So Attractive For Manufacturers

#### 1. PLI is Unique

Most countries have adopted tax reduction or tax holidays as a resort to boost production but PLI is an incentive to Sales. US, Australia, and China have launched PLI like scheme for ACC battery storage in early 2012.

#### 2. PLI Provides a Margin Cushion to the Manufacturer

There is an inherent amount of Profitability % attached with The PLI scheme as the incentives range from 2%-20% on Incremental Sales.

#### 4. Timely launches of PLI Scheme Extend Confidence

For most of the sectors, date timelines have been followed and there has not been much delay. Only a few have encountered delays as inputs from Industry needed to be incorporated.

#### 3. Well Laid Down Rules for Selection of Beneficiaries

The Gazette in India notifications on guidelines for the Production Linked Incentive Scheme for any industry, lays clearly the Definitions, tenure, Eligibility, Applications Approval under the scheme and The Calculation and Disbursement of the Scheme etc. In PLI, investors are chosen for PLI based on a detailed evaluation of their proposals submitted online.

#### 5. PLI Seeks Participation from Industry and is not an Imposition on Industry

The Government has given ample room for all types of companies- be it a global manufacturing foreign company, a local large scale domestic company, Small and Medium Scale manufacturers or even new entrants.

#### 6. PLI will Extend to Several other Industries

About 14% of the total outlay is yet to be announced. In the near future, similar incentives are likely to be extended to several other products such as electronic segment for semiconductor FAB(s), display FAB(s), wearables, hearables, IoT devices etc.

#### Step by Step Inclusion of Sectors to be Benefitted by the PLI Schemes

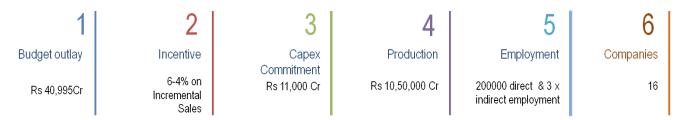
	Budget Outlay (Rs Cr)
March 2020	
Key Starting Materials (KSMs)/Drug Intermediates (DIs) and APIs: Department of Pharmaceuticals	6,940
Large Scale Electronics Manufacturing: Ministry of Electronics and Information Technology	40,995
Manufacturing of Medical Devices: Department of Pharmaceuticals	3,420
November 2020	
Electronic/Technology Products: Ministry of Electronics and Information Technology	7,350
Pharmaceuticals drugs: Department of Pharmaceuticals	15,000
Telecom & Networking Products: Department of Telecommunications	12,195
Food Products: Ministry of Food Processing Industries	10,900
White Goods (ACs & LED): Department for Promotion of Industry and Internal Trade	6,238

Total Budget Outlay out of Rs 1,97,000 Cr till date	1,68,701
Drones and Drone Components: Ministry of Civil Aviation	120
September 2021	
Specialty Steel: Ministry of Steel	6,322
Textile Products: MMF segment and technical textiles: Ministry of Textiles	10,683
Advance Chemistry Cell (ACC) Battery: Department of Heavy Industry	18,100
Automobiles & Auto Components: Department of Heavy Industry	25,938
High-Efficiency Solar PV Modules: Ministry of New and Renewable Energy	4,500

#### **Detailed Sector Wise Overview**

Out of 573 companies that have been approved for one scheme or the other, ~100 companies attract Stock market participants' interest as they are listed on stock exchanges and hence available for investment freely. Maximum number of listed companies are available in Electronics, Automobiles and Auto component sector, food processing sector and Pharmaceuticals sector.

## Key Starting Materials / Drug Intermediates & APIs (Phase 1)



Indian pharmaceutical industry is the 3<sup>rd</sup> largest in the world by volume and 14<sup>th</sup> largest by value. India contributes 3.5% of total drugs and medicines exported globally. However despite these achievements, India is significantly dependent on import of some basic raw materials. India imports bulk drugs to finish dosage formulations. Bulk drugs accounted for 63% of total pharmaceutical imports in the country during Fy18-19.

#### The Scheme has been Approved under 4 Categories

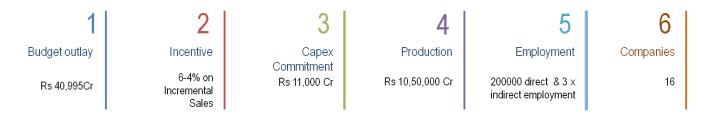
Segment I	Fermentation based KSMs/ DIs
Segment II	Fermentation based niche KSMs/ DIs/ APIs
Segment III	Key Chemical based based KSMs/ Dis
Segment IV	Chemical Synthesis based niche KSMs/ DIs/ APIs

S. No	Name of the KSM/DI/API	S. No	Name of the KSM/DI/API	S. No	Name of the KSM/DI/API
1	Penicillin G	15	Ritonavir	29	Valsartan
2	7-ACA	16	Lopinavir	30	Losartan
3	Erythromycin Thiocynate (TIOC)	17	Acyclovir	31	Levofloxacin
4	Clavulanic Acid	18	Carbamazepine	32	Sulfadiazine
5	Neomycin	19	Oxcarbazepine	33	Ciprofloxacine
6	Gentamycin	20	Vitamin B6	34	Olfloxacin
7	Betamethasone	21	Levodopa	35	Narfloxacine
8	Dexamethasone	22	1.1 Cyclohexane Diacetic Acid (CDA)	36	Artesunate
9	Prednisolone	23	2-Methyl-5Nitro- Imidazole (2-MNI)	37	Telmisartan
10	Rifampicin	24	Dicyandiamide (DCDA)	38	Aspirin
11	Vitamin B1	25	Para Amino Phenol	39	Diclofenac Sodium
12	Clindamycin Base	26	Meropenem	40	Levetiracetam
13	Streptomycin	27	Atorvastatin	41	Carbidopa
14	Tetracycline	28	Olmesartan		

## List of Eligible Products

Note: The 41 eligible products for which the Scheme is proposed covers the 53 APIs Whichhave been approved by the Government.

### Large Scale Electronics Manufacturing



Electronics manufacturing: The budget outlay for this scheme is INR 400 billion (US\$5.38 billion). The scheme offers a production linked incentive to boost domestic manufacturing and attract large investments in mobile phone manufacturing and specified electronic components, including Assembly, Testing, Marking and Packaging (ATMP) units. The Scheme would tremendously boost the electronics manufacturing landscape and establish India at the global level in electronics sector.

### **Manufacturing of Medical Devices**

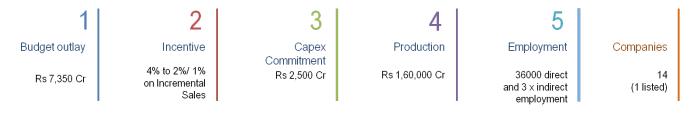


Medical Device is a growing sector and its potential for growth is the highest among all sectors in the healthcare market. It is valued at Rs. 50,026 crore for 2018-19 and is expected to reach to

Rs. 86,840 crore by 2021-22. India depends on imports up to an extent of 85% of total domestic demand of medical devices. The Medical Device sector suffers from a cost of manufacturing disability of around 12% to 15%, vis-a-vis competing economies, among other things, on account of lack of adequate infrastructure, domestic supply chain and logistics, high cost of finance, inadequate availability of quality power, limited design capabilities and low focus on R&D and skill development, etc. There is, thus, a need for a mechanism to compensate for the manufacturing disability.

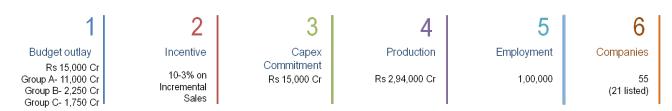
The target for PLI Scheme is to provide assistance to about 25-30 manufacturers under the following categories of medical devices:- Cancer care / Radiotherapy medical devices, Radiology & Imaging medical devices (both ionizing & non-ionizing radiation products) and Nuclear Imaging Devices, Anesthetics & Cardio-Respiratory devices incl. Catheters of Cardio Respiratory Category & Renal Care Medical Devices and AII Implants including implantable electronic devices like Cochlear Implants and Pacemakers.

## **Electronic/Technology Products**



The target segments under the PLI Scheme for IT Hardware include Laptops, Tablets, All-in-One Personal Computers (PCs) and Servers. Currently, the laptop and tablet demand in India is largely met through imports valued at USD 4.21 billion and USD 0.41 billion respectively in 2019-20. The market for IT Hardware is dominated by 6- 7 companies globally which account for about 70% of the world's market share. These companies are able to exploit large economies of scale to compete in global markets. It is imperative that these companies expand their operations in India and make it a major destination for manufacturing of IT Hardware. Domestic Value Addition is expected to grow from the current 10-15 percent to 25-30 percent.

# Key Starting Materials /Drug Intermediates & APIs (Phase 2)



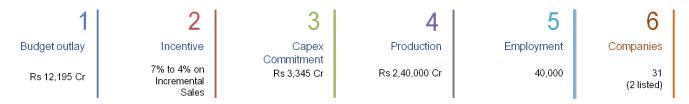
The PLI Scheme for promotion of domestic manufacturing of critical Key Starting Materials (KSMs) / Drug Intermediates (DIs) / Active Pharmaceutical Ingredients (APIs) in India or PLI Scheme for Promoting Domestic Manufacturing of Medical Devices

**Group A** - Applicants having Global Manufacturing Revenue (FY 2019-20) of pharmaceutical goods and/or in vitro Diagnostic Medical Devices more than or equal to Rs. 5,000 crore

**Group B** - Applicants having Global Manufacturing Revenue (FY 2019-20) of pharmaceutical goods and/or in vitro Diagnostic Medical Devices between Rs. 500 (inclusive) crore and Rs. 5,000 crore

**Group C** - Applicants having Global Manufacturing Revenue (FY 2019-20) of pharmaceutical goods and/or in vitro Diagnostic Medical Devices less than Rs. 500 crore. This group shall include a sub-group for MSME applicants, i.e., applicants registered as Micro, Small & Medium Enterprises (MSME) with the Ministry of MSME, Government of India.

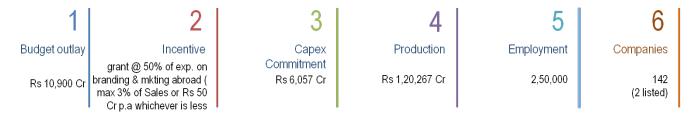
## **Telecom and Networking Products**



India is the second-largest telecommunications market in the world (after China) in terms of subscribers and internet users. As per the Telecom Regulatory Authority of India (TRAI) data, subscriber base in the country stood at ~1.2 billion (as of August 2021), while internet users stood at ~825.30 million (as of March 2021). The PLI scheme, which aims to make India a telecom equipment manufacturing hub by attracting global investments as well as nurture homegrown companies

The scheme's target segment includes Core transmission equipment, 4G/5G next-generation radio access network and wireless equipment, Access and customer premises equipment (CPE), Internet of Things (IoT) access devices and Other wireless equipment and enterprise equipment (for example: switches, routers, etc.)

# **Food Products**



The implementation of the scheme would facilitate expansion of processing capacity to generate processed food output of Rs 33,494 crore and create employment for nearly 2.5 lakh persons by the year 2026-27.

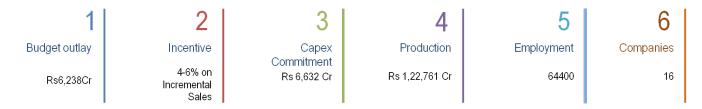
The scheme is made up of the following components:

- » Incentivize the manufacture of four major food product segments: ready-to-cook/readyto-eat foods, marine products, processed fruits and vegetables, and mozzarella cheese. Innovative and organic products from small and medium-sized enterprises (SMEs), such as eggs, egg products, and poultry meat, are covered under this component.
- » Support the branding and marketing of select Indian food products abroad to enable their entry into international food markets and increase their visibility.

### **Details of Each Category**

Category	Details
Category I	Applicants are large entities who apply for Incentive based on Sales and Investment Criteria. Applicants could undertake Branding & Marketing activities abroad also and apply for grant under the scheme with a common Application.
Category II	SMEs Applicants manufacturing innovative/ organic products who apply for PLI Incentive based on Sales
Category III	Applicants applying solely for grant for undertaking Branding & Marketing activities abroad

## White Goods (ACs & LED) Tranche 1 and Tranche 2

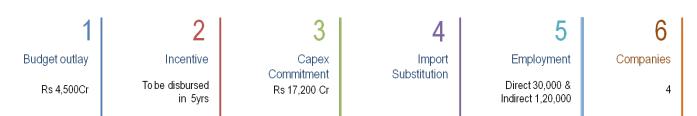


The PLI Scheme for White Goods (PLIWG) was notified in April 2021, to provide financial incentives to boost domestic manufacturing and attract large investments in the white goods manufacturing value chain.

The target segments under air conditioners are:

- » Air conditioners (components-high value intermediates or low value intermediates or subassemblies or a combination thereof)
- » High value intermediates (copper tubes, aluminum foil, and compressors)
- » Low value intermediates (PCB assembly for controllers, BLDC motors, service valves, and cross flow fans for AC and other component
- » The target segments under LED include:
- » LED lighting products (core components like LED chip packaging, registers, ICs, fuses, and large-scale investments in other components)
- » Components of LED lighting products (like LED chips, LED drivers, LED engines, mechanicals, packaging, modules, wire wound inductors, and other components)
- » 19 applications received in the second round under the PLI Scheme for White Goods and Four applicants are being referred to the Committee of Experts (CoE) for examination and its recommendations

### High-Efficiency Solar PV Modules (Tranche1 closed, Tranche 2 open)

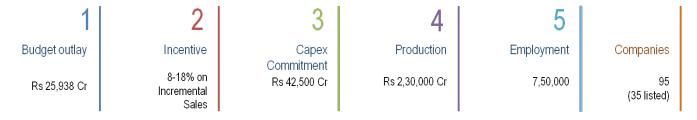


There is an ambitious target set by the Government of India to achieve 500 Giga Watts of Energy from renewable energy resources in order to meet half of the country's energy needs by the end of 2030. The government wants to achieve this target with solar and wind energy contributing 400 GW and the rest is to be met my Hydro and other renewable resources.

The PLI scheme is in furtherance to this target. The minimum capacity of the manufacturing unit to be installed shall be 1,000 Megawatt. Apart from other benefits there will be Additional 10,000 MW capacity of integrated solar PV manufacturing plants, Direct investment of around Rs.17,200 crore in solar PV manufacturing projects, Demand of Rs.17,500 crore over 5 years for 'Balance of Materials' and Impetus to Research & Development to achieve higher efficiency in solar PV modules.

Tranche II has been proposed by the government with the increase in allocation to Rs 24,000 crore

## Auto & Auto Components



The scheme is expected to boost domestic manufacturing capacity, including the production of electric and hydrogen fuel cell vehicles. The PLI scheme seeks to benefit makers of advanced automotive technologies or auto components – whose domestic supply chains are weak, dormant, or non-existent. The scheme excludes conventional petrol, diesel, and CNG segments (internal combustion engine) since these have sufficient production capacity in India.

The PLI scheme for the automobile sector has two parts.

The Champion OEM Incentive Scheme is for battery electric vehicles and hydrogen fuel cell vehicles of all segments.

The Component Champion Incentive Scheme is for advanced automotive technology components of all vehicles, CKD/SKD kits, vehicle aggregates of 2-wheelers, 3-wheelers, passenger vehicles, commercial vehicles, and tractors.

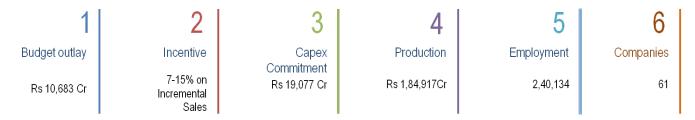
# **Advanced Chemical Cell (ACC) Batteries**



An outlay of INR 181 billion (US\$2.43 billion) has been earmarked by the government towards the scheme, which is intended to establish local manufacturing capacity of 50 Giga Watt Hour (GWh) of ACC and five GWh of Niche ACC capacity.

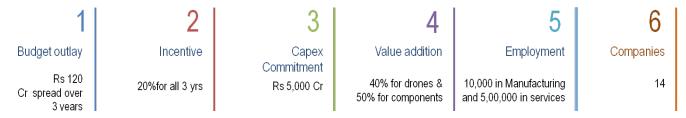
This scheme is in sync with India's objective of accelerating EV adoption over the coming decade, while also reducing the dependence on imports. The manufacturing facility as proposed by the beneficiary firm would have to be commissioned within a period of 2 years. The subsidy will be disbursed thereafter over a period of 5 years. ACC PLI scheme is expected to accelerate EV adoption and hence translate into net savings of Rs 2,00,000 crore to Rs 2,50,000 crore on account of oil import bill during the period of this programme and increase the share of renewable energy at the national grid level.

## **Textile Products: MMF Segment and Technical Textiles**



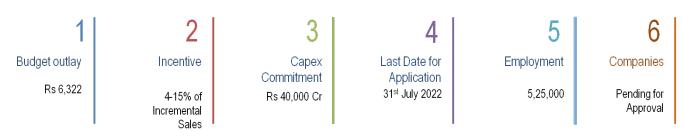
Government approved PLI Scheme for Textiles products namely MMF Apparel, MMF Fabrics and Products of Technical Textiles for enhancing India's manufacturing capabilities and enhancing exports. The scheme has two parts, Part 1 where minimum investment is Rs. 300 crore and minimum turnover required to be achieved for incentive is Rs.600 crore; and Part-2, where minimum investment is of Rs. 100 crore and minimum turnover required to be achieved for incentive is Rs.600 crore; and Part-2, where minimum investment is of Rs. 100 crore and minimum turnover required to be achieved for incentive is Rs.200 crore. The government is eyeing the second edition of production-linked incentive (PLI) scheme for textiles and has begun consultations with the industry.

### **Drones and Drone Components**



India has the potential of becoming a global drone hub by 2030, given its traditional strengths in innovation, information technology, frugal engineering and its huge domestic demand. The drones and drone components manufacturing industry may see an investment of over INR 5,000 crore over the next three years. The annual sales turnover of the drone manufacturing industry may grow from INR 60 crore in 2020-21 fold to over INR 900 crore in FY 2023-24. The drone services industry (operations, logistics, data processing, traffic management etc.) is far bigger in scale. It is expected to grow to over INR 30,000 crore in next three years.

# Specialty Steel (Scheme is Open)



In 2019-20, India was the 2nd largest producer of steel in the world. The country is also the 2nd largest consumer of finished steel as per the World Steel Association. Capacity for domestic crude steel production expanded from 109.85 MTPA in 2014-15 to 142.24 MTPA in 2018-19. India exported USD 5,182 Mn worth of steel in 2019-20 and imported USD 6,304 Mn worth of steel in the same FY. In 2020-21, India's steel exports were at USD 6,356 Mn and imports were at USD 4,333 Mn. Going forward, the domestic steel consumption would need to increase significantly to ~160 MTPA by 2024-25. Current planned capacity expansions of existing players are expected to add approximately 28-30 MTPA by 2024-25. To meet the increased demand, an additional capacity of 25-30 MTPA would be required. The growth potential for the sector is thus immense and the domestic steel consumption will increase significantly in line with this vision.

The five categories of specialty steel that have been selected in the PLI scheme are coated/ plated steel products, high strength/wear resistant steel, specialty rails, alloy steel products and steel wires, and electrical steel.

Guidelines were released in November 2021 and the ministry has opened the window for applications. *Due to tepid response, the steel ministry has made many changes in the actual format of the scheme after consultation with big steel companies. The last date for application has been extended to 31<sup>st</sup> July 2022* 

Listed Companies	Sector
Rajesh Exports Limited	Advanced chemical cell (ACC) batteries
Alicon Castalloy Ltd	Auto and Auto Components
Asahi India Glass Ltd.	Auto and Auto Components
Ashok Leyland Ltd	Auto and Auto Components
Automotive Axles Ltd	Auto and Auto Components
Bajaj Auto Ltd	Auto and Auto Components
Bharat Forge Ltd	Auto and Auto Components
Bharat Heavy Electricals Ltd	Auto and Auto Components
Bosch Ltd	Auto and Auto Components
Ceat Ltd	Auto and Auto Components
Hero MotoCorp Ltd.	Auto and Auto Components
Lumax Auto Technologies Ltd	Auto and Auto Components
Mahindra & Mahindra Ltd.	Auto and Auto Components
Maruti Suzuki India Ltd	Auto and Auto Components
Minda Corporation Ltd	Auto and Auto Components
Minda Industries Ltd	Auto and Auto Components
Motherson Sumi Systems Ltd	Auto and Auto Components
Motherson Sumi Wiring India Ltd	Auto and Auto Components
Pricol Ltd	Auto and Auto Components
Sandhar Technologies Ltd	Auto and Auto Components
Sansera Engineering Ltd	Auto and Auto Components
Schaeffler India Ltd	Auto and Auto Components
Sharda Motor Industries Ltd	Auto and Auto Components

#### Listed Companies Approved for PLI Scheme

Listed Companies	Sector
Sona BLW Precision Forgings Ltd	Auto and Auto Components
Steel Strips Wheels Ltd	Auto and Auto Components
Sundram Fasteners Ltd	Auto and Auto Components
Tata Motors Ltd	Auto and Auto Components
The Hi-Tech Gears Ltd	Auto and Auto Components
Tube Investments Of India Ltd	Auto and Auto Components
TVS Motor Company Ltd	Auto and Auto Components
Varroc Engineering Ltd	Auto and Auto Components
Wabco India Ltd	Auto and Auto Components
Dixon Technologies (India) Limited	Electronics and IT hardware
Britannia Industries Ltd	Food Processing
Dabur India Limited	Food Processing
Foods and Inns Ltd	Food Processing
Hatsun Agro Product Ltd	Food Processing
Hindustan Unilever Limited	Food Processing
ITC Limited	Food Processing
KRBL Ltd	Food Processing
LT Foods Limited	Food Processing
Marico Ltd	Food Processing
Nestle India Ltd	Food Processing
Parag Milk Foods Limited	Food Processing
Prataap Snacks Limited	Food Processing
Tasty Bite Eatables Limited	Food Processing
Tata Consumer Products Limited	Food Processing
Vadilal industries Ltd	Food Processing
Varun Beverages Ltd	Food Processing
Zydus Wellness Limited	Food Processing
Poly Medicure Ltd	Medical Devices
Aarti Specialty Chemicals Limited	Pharmaceuticals Phase 1
Sadhna Nitro Chem Limited	Pharmaceuticals Phase 1
Surya Life Sciences Ltd	Pharmaceuticals Phase 1
Aarti Industries	Pharmaceuticals Phase 2
Alembic Pharmaceuticals Ltd	Pharmaceuticals Phase 2
Aurobindo Pharma Ltd	Pharmaceuticals Phase 2
Bal Pharma	Pharmaceuticals Phase 2
Biocon Ltd	Pharmaceuticals Phase 2
Cadila Healthcare	Pharmaceuticals Phase 2
Cipla Ltd	Pharmaceuticals Phase 2
Dr Reddy's Lab	Pharmaceuticals Phase 2
Glenmark Pharmaceuticals	Pharmaceuticals Phase 2
Lupin Ltd	Pharmaceuticals Phase 2
Natco Pharma	Pharmaceuticals Phase 2
Neogen Chemicals Ltd	Pharmaceuticals Phase 2
Panacea Biotec	Pharmaceuticals Phase 2
Strides Pharma Science Ltd	Pharmaceuticals Phase 2
Sun Pharmaceuticals Industries Limited	Pharmaceuticals Phase 2

Listed Companies	Sector
Torrent Pharmaceuticals	Pharmaceuticals Phase 2
Venus Remedies	Pharmaceuticals Phase 2
ITI Limited	Telecom & Networking Products
Tejas networks Limited	Telecom & Networking Products
Arvind Limited	Textiles & Apparels- Edition 1
AYM Syntex Limited	Textiles & Apparels- Edition 1
Donear Industries Ltd.	Textiles & Apparels- Edition 1
Ginni Filaments Limited	Textiles & Apparels- Edition 1
Gokaldas Exports Limited	Textiles & Apparels- Edition 1
Himatsingka Seide Limited	Textiles & Apparels- Edition 1
K G Denim Limited	Textiles & Apparels- Edition 1
Monte Carlo Fashions Limited	Textiles & Apparels- Edition 1
Pearl Global Industries Limited	Textiles & Apparels- Edition 1
Sangam (India) Limited	Textiles & Apparels- Edition 1
SVP Global Textiles Limited	Textiles & Apparels- Edition 1
Trident Limited	Textiles & Apparels- Edition 1
Amber Enterprises India Limited	White Goods- Tranche 1
Calcom Vision Ltd	White Goods- Tranche 1
Cosmo Flims Limited	White Goods- Tranche 1
Havells India Limited	White Goods- Tranche 1
Hindalco Industries Ltd	White Goods- Tranche 1
IFB Industries Limited	White Goods- Tranche 1
Johnson Controls Hitachi Air Conditioning India Ltd	White Goods- Tranche 1
Orient Electric Limited	White Goods- Tranche 1
PG Technoplast Private Limited	White Goods- Tranche 1
Stovekraft Limited	White Goods- Tranche 1
Surya Roshni Limited	White Goods- Tranche 1
Voltas Ltd	White Goods- Tranche 1
Crompton Greaves Electrical limited	White Goods- Tranche 2
Jindal polyfilms Limited	White Goods- Tranche 2

Narnolia Investment Advisors Private Ltd. (NARNOLIA) is a SEBI Registered Investment Advisors (Non Individual) having SEBI Registration Number INA300005439 (Permanent), CIN:- U67120JH2007PTC012791Corporate Address: 803, Wing A, Kanakia Wall Street, Chakala, Andheri, Mumbai – 400093, PH: 022 6270 1200/ 022 6839 1200, Email Id: iap@narnolia.com. SEBI Regional office address: L&T Chambers, 3rd Floor, 16 Camac Street, Kolkata – 700017

NARNOLIA is 100% subsidiary of Narnolia Capital Advisors Private Ltd. which is NBFC registered with RBI. Narnolia Capital Advisors Private Ltd is owned by Narnolia Securities under the Promotership of Mr. KrishnanandNarnolia. Details of associate entities are available on the website of the Company. Narnolia is not affiliated with any intermediaries for execution or distribution services and no consideration including any commission or referral fees is received directly or indirectly at group level for the said services. Client shall not be under any obligation to avail the execution/distribution or other services offered through any entity as recommended by NARNOLIA and no consideration is received for the same. There is no pending regulatory matter against NARNOLIA as on date.

No disciplinary action has been taken against the Company by any regulatory/statutory authority. No complaint has been lodged by any client relating to our Investment Advisory Services.

#### **Conflict of interest**

Narnolia Financial Services Ltd., a company registered under the Companies Act, 1956, is a SEBI registered intermediary and offers services as Merchant Banker, Portfolio Manager, Research Analyst and also AMFI registered Mutual Fund distributor and is one of the affiliates/Associate Company of NARNOLIA. However, appropriate Chinese walls is maintained as required under SEBI Investment Advisor Regulation.

#### Disclaimer

This report has been prepared by Narnolia Financial Services Ltd. (NFSL) and is meant for sole use by the recipient and not for public circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of NFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult his/her/its own advisors to determine the merits and risks of such an investment. Neither the Company, not its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits or lost opportunities that may arise from or in connection with the use of the information/report. The person accessing this information specifically agrees to exempt NFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold NFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold NFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

Investment in Securities Market is subject to Market risks, read all the related documents carefully before investing. Past performance may not be indicative of future results and no promise or guarantee can be given for the same. Performance related information is not verified by SEBI. For detailed disclosures & disclaimers please refer to our website at www.narnolia.com

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject NFSL& its group companies to registration or licensing requirements within such jurisdictions.