



EQUITYPMS STRATEGY

December 2022

ABOUT

NARNOLIA PMS

Narnolia Equity PMS is meant to be a core buy and hold portfolio for investors who aim to capitalize on the wealth creation opportunity in the Indian economy through equity investing.

Narnolia Equity PMS provides the opportunity to participate in 4 different Equity Strategies - all through a single account, helping the investor to prudently allocate investment amounts in these strategies depending on their unique risk profile. With this the investor gets the freedom to choose their preferred basket of stocks. These equity-strategies are uniquely modelled around various cap and fundamental characteristics of growth and quality. The portfolio comprises of flexible and judicious mix of large, mid and small cap companies to have the right kind of stability to sail through tough times as well as has the right force to outperform in the long term.

Narnolia follows the 'growth in value' investment philosophy and has demonstrated a successful track record. Quality always prevails. Along with quality, in a growing economy like India where on every production or consumption parameter upside is humongous. Majority of existing market leaders remain minuscule in the global context. Indian markets over the last thirty years since the great economic reform has oscillated between phases of out-performance by quality companies and phases of out-performance by growing businesses. 'Growth in Value' combines the advantages of these two fundamental parameters and helps create superior performance.

The disciplined approach to investing is supported by our 360 degree 5-M research framework, one of the most comprehensive fundamental research technique. It links market opportunity, management strategies, financial and operating most to detailed financial models and the valuation envelope.

For replicating its success over the long term, the strategy employs elaborate research and investment processes along with explicitly defined risk parameters.

Why Narnolia PMS?

Multiple Strategies Stable returns across Market Cycle Growth in Value Philosophy and 5-M Research

Strong Risk Management

4 Pillars

Principle Of Growth In Value

Among various proven philosophies of investing, our chosen style is 'Growth in Value'. Here the word value is derived from the word valuable i.e. factors that make a company more valuable

360° Deductive Reasoning Framework

Insist on knowing why and how a company makes its revenue both from a broad picture basis-understanding the addressable market and dynamics as well as the microscopic financials- valuation level perspective

Seeking Linear Consistent Growth

Prefer companies where improvement happens linearly in small steps over a relatively longer period of time as these companies' valuation multiple expands alongwith earnings and then does not contract in a hurry

Risk Manager's Mindset

Portfolio has a pre-determined risk return expectation framework which enables taking active risk keeping in mind economic exposures, liquidity risk and stock-sector – cap- theme weightages.

STRATEGIES INSIDE

NARNOLIA EQUITY PMS STRATEGY

Large-Cap Strategy

Large-Cap Strategy / Industry Leaders comprises of companies those are leaders in their respective industries in which they operate.80% weightage in this sub-scheme is to companies those are a part of the Nifty Large cap 100 Index. This index constituents have a high correlation (0.94) with Nifty 50 Index. The targeted aggregate fundamentals of the sub-strategy are: Growth - higher than nominal GDP growth ideally above 12%, ROE 20% or more and high margin of safety in terms of current valuation inside the last ten years valuation envelope.

Mid and Small Cap Strategy

Mid and Small Cap Strategy as the name suggests comprises of companies that are mostly part of the Nifty Mid-small Cap 400 Index. In the market cyclical when expansion phase occurs these Mid & Small Cap provide higher return. The sub strategy combines of high quality moat companies with high growth companies. The targeted aggregate fundamentals of the sub-strategy are: Growth - ideally above 18%, ROE 20% or more and high margin of safety in terms of current valuation inside the last ten years valuation envelope.

Multi-Cap Strategy

Multi-Cap investing provides opportunity to take optimum investment exposure across market capitalization of Indian listed companies along with diversified industries' representation inside the investment basket. 80% weightage in this sub-scheme is to companies those are part of Nifty 500 Index. The targeted aggregate fundamentals of the sub-strategy are: Growth - ideally above 15%, ROE 20% or more and sufficient margin of safety in terms of current valuation inside the last ten years valuation envelope.

5TX5T Strategy

5TX5T strategy provides a unique theme-based investing opportunity in the Indian market. As India approaches towards becoming a 5 trillion economy by GDP, the total Market Cap of Indian companies will also set to increase by 11-12% CAGR. Some of the market cap gains will come from new listings but a large part of the gains will come from select themes. This strategy focuses on themes that should form part of India's next growth engine.

Fusion Opportunity

The objective of Fusion Opportunity is to capture significant price rise in companies selected with the twin advantage of Fundamental Analysis (to catch the right company) and Quantitative Analysis (to catch the right trend in Sector and Capitalisation). The portfolio is suitable for investors looking for Absolute Returns with Stock Pickers' Style of Investment. The portfolio provides advantage of relatively low volatility with high returns.

INVESTMENT

PROCESS

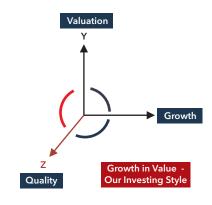
Approved Focused 'BUY' Buying in Creating our 'Analysis' Tracking & List Preparation_ Portfolio Investment List Preparation → **Risk Control** (involves Business Modelling) (involves Decision Universe (Involves Financial modeling) Data analytics Analyzing each ■ Rigorous Summarizing ■ News /Event on over 2600 Financial & impact tracking company's bottom up **Listed Sectors** valuation, fundamental Business on investment growth & & liquidity analysis of Modellina thesis financial history companies Templates Grouping of of last 10 years ■ Risk stocks into 4 Involves 360 Building Assessment Caps, 10 filters Selecting Stocks degree 5-M Trackables & Forecasting with potential of Research ■ Price-Swing ■ Regularly: showing linear Future Analysis process improvements Analysis of **Financials** Information & in their ROE/ Thesis Building Quarterly Cash Flow Results & Allocation Results

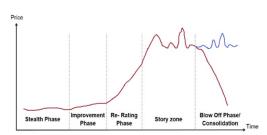
GROWTH

IN VALUE & PRINCIPLE OF LINEARITY

We practice 'Growth in Value' investment framework. Here the word 'value' comes from 'being valuable' or 'Quality'. A company that is exhibiting or is expected to exhibit 'growth in value' becomes our investment candidate. This usually happens when due to business situation or management strategy or the inherent moat of the business, a company starts having higher and/or rising RoE, RoCE and the Free Cash flows. This is also accompanied by the company exhibiting higher return ratio than it's peers as well as broader stock universe.

Company with good capital allocation and favorable business regime show rising margins and asset turnover yielding into higher return ratios. These businesses usually undergo valuation re-rating resulting into long term superior wealth creation in the stock market.





360 DEGREE

5-M RESEARCH PROCESS

5 Sub-Processes that seamlessly connects the big picture market opportunity, management strategies, operational and financial moat with financial model of the company and the valuation multiple

M₅ M₅ M₄ M₄ M₃ M₃ M₂ M₂ M₁

M1 - Market

Every business whether on the product side or services has an addressable market. And each addressable market is being served by various peer companies. Understanding that Addres-sable & its changing dynamics is key to deciphering the quality, scalability and sustainability of the business. Ex.- A good quality, technologically superior private sector bank's business in large part is about the value migration opportunity from PSU banks. The quality of the depositors as well as borrowers that are value migrating to a bank is key to sustainable out-performance of that private bank.

M2 - Management Strategy

Long term business success is all about the strength of the management. Market cycles change and it's the quality of the management that ensures outperformance across the cycle. Decoding Management requires a clearer understanding of its Strategy of product positioning, pricing, supply chain, HR, sources and application of funds etc.. Ex.-. While continuing with deepening its distribution reach, during the Covid-19 related lockdown, a FMCG company with smart SKU management and packaging strategy delivered 30% y-o-y growth way ahead of its peers.

M3 - Moat of the Business

Any company with sustainable high quality has specific operating and/or financial moat. Identifying the source of that moat is key to identifying sustainable competitive advantage. Ex.- an Indian tyre company has highest EBITDA margin in the world, an Indian retailer has lowest payable days & highest inventory turn delivering most competitive price to consumers, An Indian auto OEM moat of rising market share and realization hit a roadblock when it's technological constraint hit it's earlier strategy of filling the price whitespaces.

M4 - Model Financials

Modeling the Financial Numbers - Annual & quarterly Profit statement, Balance Sheet, Cash flow statement, account schedules, revenue & cost drivers not only help in understanding how much price one can pay for future earnings but it also acts as an early indicator when investment thesis is not work-ing. Companies where one is not able to model financials with reasonable degree of confidence are beyond the analyst's circle of competence and need to be avoided.

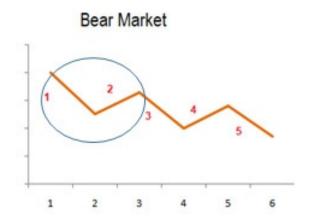
M5 - Multiples-

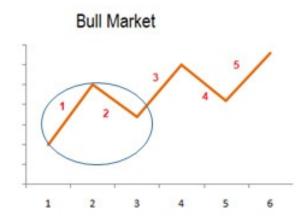
Valuation Ascertaining the Valuation Envelope for a company is both a science and an art. It requires identifying the right valuation multiple to work with, Company's own immediate as well as long period valuation range and also of it's peer as well other comparable businesses. A prior knowledge of the location of the current valuation multiple inside the valuation envelope ensures sufficient margin of safety as well as upside potential.

RISK

MANAGEMENT FRAMEWORK

- 1. Stock Limit: Limits on Maximum weightage on single stock
- 2. Sector Limit: Limits on Maximum weightage on single sector
- 3. **Stock Review:** Under-performance with higher volatility on 2 consecutive market swings. If any of our portfolio stocks under performs for two consecutive swings and exhibits higher volatility, that stock gets marked for Sell/Review

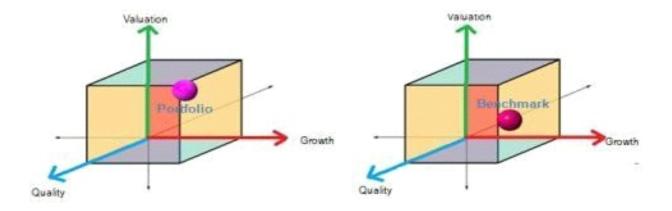




4. Fundamental Quadrant - Q G V

With rapid changes in the economy and the business landscape, the attributes of the portfolio keeps changing in relation to that of the benchmark. Tracking these changes pro-actively keeps the fundamental hygiene of the portfolio intact.

| Attribute | Quadrant 1 | Quadrant 2 | Quadrant 3 | Quadrant 4 |
|-----------|--------------|--------------|--------------|--------------|
| Quality | Low | Average | Good | Very Good |
| Growth | Poor | Average | Good | Very Good |
| Valuation | 1st Quartile | 2nd Quartile | 3rd Quartile | 4th Quartile |



STRATEGIES

AT A GLANCE

| | Large Cap | Mid & Small Cap | Multi-Cap | 5Tx5T |
|----------------------------------------------------|--------------------------------|--------------------------------|------------------------------------------|-----------------------------------------|
| | | Fundamental Attributes | | |
| Growth | 24%+ | 35%+ | 24%+ | 28%+ |
| Return on Equity | 16%+ | 17%+ | 17%+ | 21%+ |
| Valuation | High Margin of Safety 21.3% | High Margin of Safety 24.5% | Reasonable Margin of Safety 22.8 % | Reasonable Margin of Safety 23.1% |
| | | Portfolio Characteristics | | |
| Diversification | Mid | Low | High | Low |
| Number of Stocks | 17 (15-25) | 25 (20-30) | 20 (20-30) | 16 (15-25) |
| % Assets in top 10 holdings | 72% | 49% | 69% | 79% |
| | | Returns Characteristics | | |
| 1/3/ 5 year Return (%) - Narnolia Strategies | 0.8 / 17.0 / 12.4 | -3.6 / 26.6 / 16.5 | 3.3 / 22.7 / 15.1 | 2.2 / 18.5 / 14.2 |
| Benchmark Return (%) | 9.5 / 15.8 / 12.2 | 6.4 / 24.7 / 10.2 | 8.9 / 17.6 / 11.7 | 8.9 / 17.6 / 11.7 |
| Risk (Std. Dev)(%) | 17.9 | 19.8 | 17.6 | 17.8 |

Please note: The returns mentioned above are CAGR returns and are as on 30th November 2022

| | Event Based Performance | | | | | | |
|--------------------------------------|-------------------------|------------------|--------------------|-------------------|--|--|--|
| Returns/Benchmark | Large Cap | Mid & Small Cap | Multi Cap | 5Tx5T | | | |
| Aug 2013 - Jan 2018 | 28.4 % / 17 % | 26.6 % / 20.2 % | 31.3 % / 19.3 % | 22.2 % / 13.4 % | | | |
| Feb 2018 - Nov 2022 | 11.5% / 11.1% | 16.9% / 10.0% | 14.5% / 10.8% | 13.7% / 10.8% | | | |
| 1st January 2020 - 23rd Mach 2020 | -30.4% / -37.1 % | -24.0%/ - 35.4 % | -30.5 % / - 36.8 % | -29.8% / - 36.8 % | | | |
| 23rd March 2020 - 30th Nov 2022 | 130.2% / 145.1% | 164.9% / 199.6% | 165.0% / 155.4% | 137.2% / 155.4% | | | |
| 1st January 2020 - 30th Nov 2022 | 60.2% / 54.2% | 101.4% / 93.5% | 84.3% / 61.5% | 66.6% / 61.5% | | | |

^{*}Returns Greater than 1 year are CAGR returns rest are Absolute returns

INDUSTRY LEADING PERFORMANCE

ACROSS CYCLES - PARTICULARLY DURING BAD TIMES

| | Calendar Year wise Performance | | | | | | | |
|------------------|--------------------------------|--------------|-----------------|---------------------------|-----------|--------------|-------|--------------|
| Calendar Year | Large Cap | Nifty 100 | Mid & Small Cap | Nifty Mid & Small Cap 400 | Multi Cap | Nifty 500 | 5Tx5T | Nifty 500 |
| 2012 | 18.2 | 14.9 | - | - | 20.7 | 14.9 | - | - |
| 2013 | 5.4 | 6.5 | - | - | 9.3 | 3.6 | - | - |
| 2014 | 56.7 | 33.2 | - | - | 62.4 | 37.8 | - | - |
| 2015 | 5.9 | -2.4 | 25.7 | 5.8 | 15.2 | -0.7 | 10.3 | -2.2 |
| 2016 | 5.4 | 3.6 | 10.1 | 3.8 | 4.7 | 3.8 | 10.5 | 3.8 |
| 2017 | 42.3 | 31.0 | 42.0 | 55.3 | 37.2 | 35.9 | 41.6 | 35.9 |
| 2018 | -1.2 | 1.1 | -9.6 | -18.0 | -2.5 | -3.4 | 0.3 | -3.4 |
| 2019 | 8.3 | 10.4 | 13.4 | -2.9 | 9.1 | 7.7 | 11.9 | 7.7 |
| 2020 | 21.6 | 14.9 | 46.3 | 24.6 | 30.6 | 16.7 | 23.7 | 16.7 |
| 2021 | 32.3 | 25 | 47.7 | 51.3 | 40.7 | 30.2 | 36.7 | 30.2 |
| 2022 | -0.3 | 7.4 | -6.7 | 2.7 | 0.3 | 6.3 | -1.5 | 6.3 |

| | Financial Year wise Performance | | | | | | | |
|-------------------|---------------------------------|--------------|-----------------|---------------------------|-----------|--------------|-------|--------------|
| Financial Year | Large Cap | Nifty 100 | Mid & Small Cap | Nifty Mid & Small Cap 400 | Multi Cap | Nifty 500 | 5Tx5T | Nifty 500 |
| 2012-13 | 1.6 | 7.3 | - | - | 4.4 | 5.1 | - | - |
| 2013-14 | 20.9 | 18.3 | - | - | 25.5 | 17.7 | - | _ |
| 2014-15 | 61.6 | 29.1 | - | - | 67.4 | 33.6 | - | - |
| 2015-16 | -2.4 | -8.1 | 17.7 | -3.4 | 2.0 | -7.5 | 4.8 | -6.1 |
| 2016-17 | 26.1 | 20.9 | 34.7 | 37.2 | 27.7 | 23.9 | 33.7 | 23.9 |
| 2017-18 | 15.2 | 10.7 | 18.2 | 14.5 | 17.7 | 11.5 | 19.4 | 11.5 |
| 2018-19 | 6 | 12.5 | 0.6 | -5.4 | 4.6 | 8.4 | 8.2 | 8.4 |
| 2019-20 | -18.3 | -25.9 | -12.1 | -34.3 | -19.4 | -27.6 | -16 | -27.6 |
| 2020-21 | 64.3 | 69.6 | 96.0 | 105.1 | 80.4 | 76.0 | 66.3 | 76.0 |
| 2021-22 | 23.2 | 19.3 | 26.0 | 27.4 | 29.4 | 21.0 | 21.2 | 21.0 |
| 2022-23 | 4.3 | 7.1 | -0.7 | 6.6 | 1.7 | 7.1 | 5.2 | 7.1 |

**Inception date for Large Cap and Multi Cap is 28th March 2012 and for 5T X5T and Mid & Small Cap is 4th May 2015, so returns are calculated accordingly and for calendar year 2022 returns are YTD, as on 30th November 2022, not full year.

| Outperformance | | | | | |
|-------------------------------|-------------|-----------------|--------------|------------|--|
| | Large Cap | Mid & Small Cap | Multi Cap | 5Tx5T | |
| Calendar Year Outperformance | 7 out of 11 | 5 out of 8 | 10 out of 11 | 7 out of 8 | |
| Financial Year Outperformance | 7 out of 11 | 4 out of 8 | 8 out of 11 | 5 out of 8 | |

Please note: More than one year are CAGR returns

LARGECAP

STRATEGY

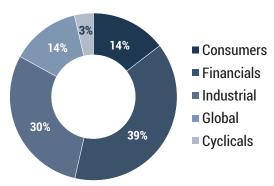
Large cap strategy comprises of companies those are leaders in the respective industry in which they operate. 80% weightage in this scheme is to companies those are part of Nifty Large cap 100 Index. This index constituents have high correlation (0.94) with Nifty 50 Index.

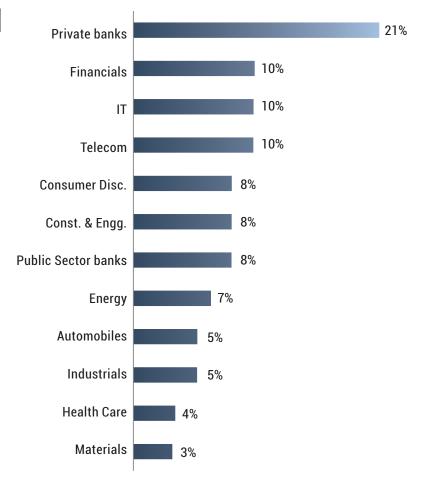
Stock Strategy: The sub-strategy consists of 15-25 stocks to provide superior returns.

Maximum Weight on any stock will be +7% of its weight in the in Nifty 100 Index

Sector Strategy: +/(-) 10% of its weight in Nifty 100 Index

| Top 10 Companies Holdings% | | | | |
|----------------------------|------------|--------|--|--|
| STOCK | SECTOR | WEIGHT | | |
| BHARTIARTL | Industrial | 10% | | |
| LT | Industrial | 8% | | |
| ICICIBANK | Financials | 8% | | |
| SBIN | Financials | 8% | | |
| TCS | Global | 8% | | |
| HDFCBANK | Financials | 7% | | |
| RELIANCE | Industrial | 7% | | |
| BAJFINANCE | Financials | 6% | | |
| AXISBANK | Financials | 6% | | |
| M&M | Consumers | 5% | | |





LARGECAP

STRATEGY

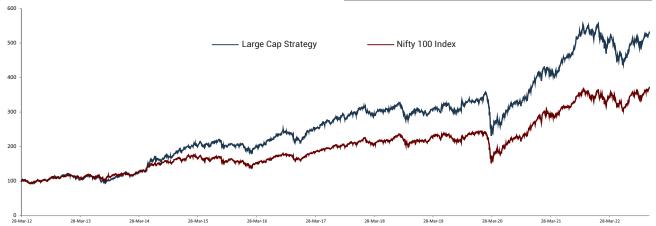
| Fundamental Attributes | | |
|------------------------|-------|--|
| Growth # | 24.8% | |
| Return On Equity @ | 16.5% | |
| Valuation ^ | 21.3% | |

| Portfolio Attributes | | | | |
|-----------------------------|-----|--|--|--|
| No of Stocks | 17 | | | |
| % Assets in top 10 holdings | 72% | | | |
| % Assets in Next 5 holdings | 21% | | | |

| Price Performance Vs Benchmark (CAGR) (Nov 2022) | | | | | | |
|--------------------------------------------------|-------------------------------|------|--|--|--|--|
| | Large Cap Portfolio Nifty 100 | | | | | |
| 1 Year | 0.8 | 9.5 | | | | |
| 3 Years | 17.0 | 15.8 | | | | |
| 4 Years | 14.6 | 14.3 | | | | |
| 5 Years | 12.4 | 12.2 | | | | |
| 7 Years | 14.5 | 13.0 | | | | |
| Since Inception (28 March 2012) | 17.0 | 13.1 | | | | |

Please note:1yr - ABSOLUTE returns & the rest - CAGR returns

| Performance Attributes | | | | |
|------------------------|-----------|-----------|--|--|
| | Portfolio | Benchmark | | |
| Alpha | 3.9 | | | |
| Beta | 0.97 | | | |
| R - Square | 83.6 | | | |
| Sharpe | 0.9 | 0.8 | | |
| Standard Deviation | 17.9 | 16.8 | | |
| Max Drawdown | -35.3 | -38.1 | | |
| Price/Earnings Ratio | 30.0 | | | |
| Annual tracking Error | 7.2 | | | |
| Information Ratio | 0.5 | | | |



Rs.1 Cr. Invested in Large Cap Strategy at inception is worth Rs. 5.31 Cr. as on 30th November 2022. For the same period Rs.1 Cr. invested in Nifty 100 Index is now worth Rs. 3.7 Cr.

Large Cap Return Profile vis a vis Nifty 100 (Rolling Returns*)

| Year | Current | Average | Best | Worst |
|---------|---------------|---------------|---------------|-----------------|
| 3 Month | 4.76 / 4.46 | 4.45 / 3.47 | 34.37 / 32.88 | -31.15 / -37.3 |
| 6 Month | 12.35 / 12.83 | 8.88 / 6.83 | 46.33 / 47.26 | -30.78 / -34.28 |
| 1 Year | 0.8 / 9.55 | 19.03 / 14.13 | 80.05 / 93.7 | -24.82 / -33.53 |
| 2 Year | 20.23 / 20.27 | 19.49 / 13.94 | 50.58 / 50.34 | -10.3 / -13.67 |
| 3 Year | 17.04 / 15.8 | 17.33 / 11.71 | 36.23 / 21.69 | -2.92 / -6.33 |
| 4 Year | 14.64 / 14.28 | 16.68 / 11.42 | 31.01 / 18.07 | 3.43 / -0.28 |
| 5 Year | 12.41 / 12.18 | 16.77 / 11.8 | 27.85 / 18.32 | 2.68 / -2.02 |

 $Please \, Note: Data \, as \, on \, 30th \, November, 2022. \, The \, 1 \, year \, and \, less \, than \, one \, year \, returns \, are \, ABSOLUTE \, returns \, \& \, rest \, are \, CAGR \, returns. \, All the experiments are also on a contraction of the experiments are a contraction of the experiments and the experiments are a contraction of the experiments and the experiments are a contraction of the experiments are a contraction of the experiments and the experiments are a contraction of the experiments are a contraction of the experiments and the experiments are a contraction of the experiments are a contraction of the experiments and the experiments are a contraction of the experiments and the experiments are a contraction of the experiments and the experiments are a contraction of the experiments and the experiments are a contraction of the experiments are a contra$

^{*} Rolling return is the average annualized return on a particular date. Rolling return is used to eliminate the bias present in point-to-point return. As financial markets are volatile, rolling returns provide a clearer picture of performance than the point-to-point return.

MID & SMALL CAP

STRATEGY

Mid and Small Cap Strategy as the name suggests comprises of companies that are mostly past of the Nifty Mid-small-cap 400 Index. In the market cycle when the expansion phase occurs these Mid & Small Cap provide higher returns. The strategy combines high quality moat companies with high growth companies.

Stock Strategy: The sub-strategy consists of 20-30 stocks to provide superior returns.

Maximum Weight on any stock will be +10% of its weight in the in Nifty Mid-Small 400 Index

Sector Strategy: +/(-) 15% of its weight in Nifty Mid-Small 400 Index.

| Top 10 C | ompanies Holo | dings% | Industrials | | 30% |
|------------|---------------|--------------|---------------------|-----|-----|
| STOCK | SECTOR | WEIGHT | iliuustilais | | 30% |
| AIAENG | Industrial | 6% | Financials | 15% | |
| IDFCFIRSTB | Financials | 6% | | | |
| PRAJIND | Industrial | 6% | Consumer Disc. | 11% | |
| ZYDUSWELL | Consumers | 5% | IT | 9% | |
| NH | Consumers | 5% | " | 3/0 | |
| CUMMINSIND | Industrial | 4% | Auto Components | 7% | |
| CONCOR | Industrial | 4% | | | |
| TIMETECHNO | Industrial | 4% | Private banks | 6% | |
| ACE | Industrial | 4% | Canaumar Ctanlas | 5% | |
| DEVYANI | Consumers | 4% | Consumer Staples | 3% | |
| | | | Health Care | 5% | |
| 9% | | - 0 | Materials | 4% | |
| | 28% | ■ Consumer | | | |
| | | ■ Financials | Const. & Engg. | 4% | |
| 39% | | ■ Industrial | Public Sector banks | 3% | |
| | 24% | ■ Global | | | |

MID & SMALL CAP

STRATEGY

| Fundamental Attributes | | |
|---------------------------|-------|--|
| Growth | 35.0% | |
| Return on Equity | 17.7% | |
| Valuation with percentage | 24.5% | |

| Portfolio Attributes | | |
|-----------------------------|-----|--|
| No of Stocks | 25 | |
| % Assets in top 10 holdings | 49% | |
| % Assets in Next 5 holdings | 20% | |

| Price Performance Vs Benchmark (CAGR) (Nov 2022) | | | |
|--------------------------------------------------|------------------------------|--------------------------|--|
| | Mid & Small Cap Portfolio | Nifty Mid & Small 400 | |
| 1 Year | -3.6 | 6.4 | |
| 3 Years | 26.6 | 24.7 | |
| 4 Years | 23.3 | 17.8 | |
| 5 Years | 16.5 | 10.2 | |
| 7 Years | 18.9 | 14.1 | |
| Since Inception (4th May 2015) | 20.3 | 13.6 | |

| Performance Attributes | | | |
|------------------------|-----------|-----------|--|
| | Portfolio | Benchmark | |
| Alpha | 6.7 | | |
| Beta | 0.82 | | |
| R - Square | 85.2 | | |
| Sharpe | 1.0 | 0.6 | |
| Standard Deviation | 19.8 | 22.2 | |
| Max Drawdown | -33.3 | -50.0 | |
| Price/Earnings Ratio | 27.4 | | |
| Annual tracking Error | 8.6 | | |
| Information Ratio | 0.8 | | |



Rs.1 Crore Invested in Mid & Small Cap Strategy at inception is worth Rs 4.1 Cr. as on 30th November 2022. For the same period Rs.1 Cr. Invested in Nifty Mid & Small 400 Index is now worth Rs. 2.6 Cr.

Mid & Small Cap Return Profile vis a vis Nifty Mid & Small Cap 400(Rolling Returns*)

| Year | Current | Average | Best | Worst |
|---------|---------------|---------------|-----------------|-----------------|
| 3 Month | -0.47 / 2.55 | 5.21 / 3.96 | 32.31 / 36.47 | -23.55 / -34.2 |
| 6 Month | 7.29 / 13.13 | 10.51 / 7.87 | 59.16 / 57.47 | -21.12 / -33.81 |
| 1 Year | -3.61 / 6.41 | 23.68 / 18.34 | 114.01 / 121.26 | -17.13 / -37.33 |
| 2 Year | 20.67 / 28.53 | 23.85 / 17.48 | 61.7 / 67.84 | -9.26 / -23.37 |
| 3 Year | 26.57 / 24.69 | 19.74 / 11.39 | 41.34 / 28.32 | -0.5 / -12.19 |
| 4 Year | 23.26 / 17.84 | 18.21 / 9.53 | 26.62 / 19.52 | 7.16 / -2.14 |
| 5 Year | 16.53 / 10.21 | 20.1 / 12.12 | 26.76 / 19.2 | 11.37 / -0.15 |

 $Please \ Note: Data as on 30th \ November, 2022. \ The 1 year and less than one year returns are ABSOLUTE returns \& rest are CAGR returns.$

^{*}Rolling return is the average annualized return on a particular date. Rolling return is used to eliminate the bias present in point-to-point return. As financial markets are volatile, rolling returns provide a clearer picture of performance than the point-to-point return.

MULTICAP

GROWTH-IN-VALUE STRATEGY

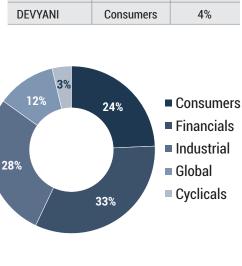
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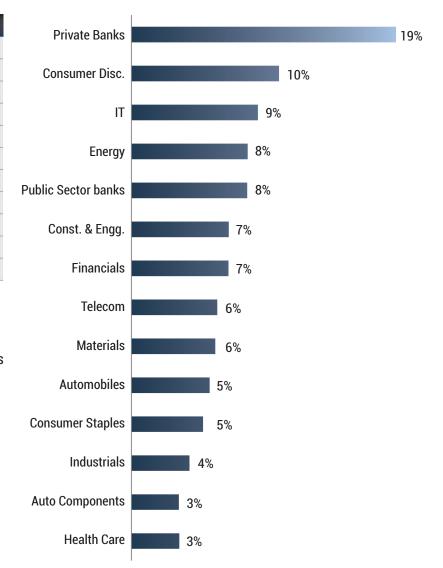
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Maximum Weight on any stock will be +10% of its weight in the in Nifty 500 Index

Sector Strategy: +/(-) 10% of its weight in Nifty 500 Index.

| Top 10 Companies Holdings% | | |
|----------------------------|------------|--------|
| STOCK | SECTOR | WEIGHT |
| HDFCBANK | Financials | 9% |
| ICICIBANK | Financials | 9% |
| RELIANCE | Industrial | 8% |
| SBIN | Financials | 8% |
| LT | Industrial | 7% |
| INFY | Global | 6% |
| BHARTIARTL | Industrial | 6% |
| M&M | Consumers | 5% |
| BRITANNIA | Consumers | 5% |
| DEVYANI | Consumers | 4% |





GROWTH-IN-VALUE STRATEGY

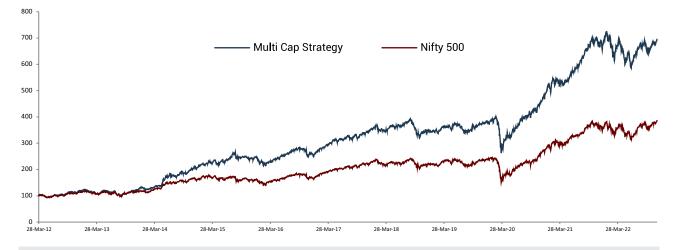
| Fundamental Attributes | | |
|---------------------------|-------|--|
| Growth | 24.7% | |
| Return on Equity | 17.1% | |
| Valuation with percentage | 22.8% | |

| Portfolio Attributes | | |
|-----------------------------|-----|--|
| No of Stocks | 20 | |
| % Assets in top 10 holdings | 69% | |
| % Assets in Next 5 holdings | 18% | |

| Price Performance Vs Benchmark (CAGR) (Nov 2022) | | |
|--------------------------------------------------|---------------------|-----------|
| | Multi Cap Portfolio | Nifty 500 |
| 1 Year | 3.3 | 8.9 |
| 3 Years | 22.7 | 17.6 |
| 4 Years | 18.6 | 15.0 |
| 5 Years | 15.1 | 11.7 |
| 7 Years | 16.2 | 13.2 |
| Since Inception (28 March 2012) | 19.9 | 13.5 |

| Please note:1vr - | ABSOLUTE return | ns & the rest | - CAGR returns |
|-------------------|-----------------|---------------|----------------|

| Performance Attributes | | | | | | | |
|------------------------|-------|-------|--|--|--|--|--|
| Portfolio Benchmark | | | | | | | |
| Alpha | 6.4 | | | | | | |
| Beta | 0.93 | | | | | | |
| R - Square | 84.1 | | | | | | |
| Sharpe | 1.1 | 0.8 | | | | | |
| Standard Deviation | 17.6 | 17.4 | | | | | |
| Max Drawdown | -34.3 | -38.3 | | | | | |
| Price/Earnings Ratio | 31.8 | | | | | | |
| Annual tracking Error | 7.1 | | | | | | |
| Information Ratio | 0.9 | | | | | | |



Rs.1 crore invested in Multi Cap Strategy at inception is worth Rs. 7.0 Cr. as on 30th November 2022. For the same period Rs.1 Cr. Invested in Nifty 500 Index is now worth Rs. 3.9 Cr.

Multi Cap Return Profile vis a vis Nifty 500 (Rolling Returns*)

| Year | Current | Average | Best | Worst |
|---------|---------------|---------------|---------------|-----------------|
| 3 Month | 2.74 / 4.05 | 5.13 / 3.61 | 35.81 / 33.32 | -31.29 / -36.72 |
| 6 Month | 7.88 / 12.94 | 10.4 / 7.15 | 55.57 / 49.18 | -28.86 / -34.19 |
| 1 Year | 3.31 / 8.86 | 22.6 / 14.97 | 103.44 / 98.9 | -27.75 / -34.28 |
| 2 Year | 23.61 / 21.97 | 23.15 / 14.85 | 60.87 / 53.42 | -12.67 / -15.78 |
| 3 Year | 22.67 / 17.56 | 20.44 / 12.32 | 40.16 / 22.57 | -3.77 / -7.57 |
| 4 Year | 18.63 / 15.03 | 19.21 / 11.89 | 33.55 / 20.39 | 3.25 / -0.71 |
| 5 Year | 15.15 / 11.74 | 19.18 / 12.27 | 31.42 / 19.73 | 3.24 / -2.19 |

 $Please \ Note: Data as on 30th \ November, 2022. \ The 1 year and less than one year returns are ABSOLUTE returns \& rest are CAGR returns.$

^{*}Rolling return is the average annualized return on a particular date. Rolling return is used to eliminate the bias present in point-to-point return. As financial markets are volatile, rolling returns provide a clearer picture of performance than the point-to-point return.

5 T x 5 T

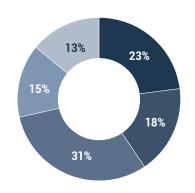
STRATEGY

5T X 5T Strategy provides a unique theme-based investing opportunity in the Indian market. As India approaches towards becoming a 5 trillion economy by GDP, the total Market Cap of Indian companies will also set to increase by 11-12% CAGR. Some of the market cap gains will come from new listings but a large part of the gains will come from select themes. This strategy focuses on themes that should form part of India's next growth engine

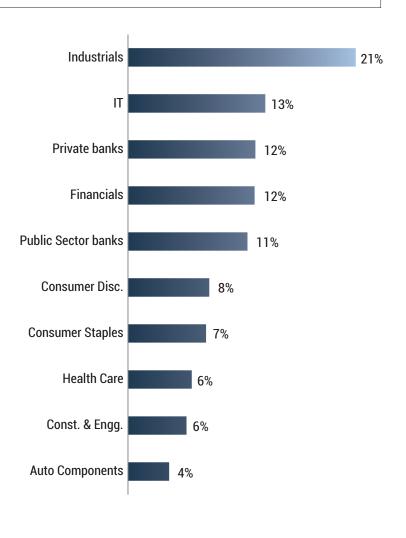
Stock Strategy: The portfolio will consist of 15-20 stocks to provide superior returns. 2-6 stocks from each of the chosen 4-6 Selected Themes.

| Top 10 Companies Holdings% | | | |
|----------------------------|------------|-----|--|
| STOCK | WEIGHT | | |
| ICICIBANK | Financials | 12% | |
| SBIN | Financials | 11% | |
| TCS | Global | 9% | |
| DMART | Consumers | 8% | |
| SBILIFE | Financials | 8% | |
| BRITANNIA | Consumers | 7% | |
| CUMMINSIND | Industrial | 7% | |
| NH | Consumers | 6% | |
| PRAJIND | Industrial | 6% | |
| ACE | Industrial | 6% | |





- Credit Revival Digital Business
- Economic Revival Theme Formalization
- Healthcare Spending



STRATEGY

| Fundamental Attributes | | |
|---------------------------|-------|--|
| Growth | 28.6% | |
| Return on Equity | 21.1% | |
| Valuation with percentage | 23.1% | |

| Portfolio Attributes | | | |
|-----------------------------|-----|--|--|
| No of Stocks | 16 | | |
| % Assets in top 10 holdings | 79% | | |
| % Assets in Next 5 holdings | 19% | | |

| Price Performance Vs Benchmark (CAGR) (Nov 2022) | | | | | | |
|--------------------------------------------------|-------------------|------|--|--|--|--|
| | 5T X 5T Nifty 500 | | | | | |
| 1 Year | 2.2 | 8.9 | | | | |
| 3 Years | 18.5 | 17.6 | | | | |
| 4 Years | 16.7 | 15.0 | | | | |
| 5 Years | 14.2 | 11.7 | | | | |
| 7 Years 16.9 13.2 | | | | | | |
| Since Inception (4th May 2015) | 11.8 | | | | | |

| Please note:1vr | - ABSOLUTE returns & the rest - CAGR returns |
|-----------------|----------------------------------------------|
| | |

| Performance Attributes | | | | | | |
|------------------------|-------|-------|--|--|--|--|
| Portfolio Benchma | | | | | | |
| Alpha | 5.0 | | | | | |
| Beta | 0.92 | | | | | |
| R - Square | 86.1 | | | | | |
| Sharpe | 0.9 | 0.7 | | | | |
| Standard Deviation | 17.8 | 18.0 | | | | |
| Max Drawdown | -36.4 | -38.3 | | | | |
| Price/Earnings Ratio | 34.4 | | | | | |
| Annual Tracking Error | 6.8 | | | | | |
| Information Ratio | 0.7 | | | | | |



Rs.1 Crore Invested in 5TX5T Strategy at Inception is worth Rs. 3.2 Cr. as on 30th November 2022. For the same period Rs.1 Cr. Invested in Nifty 500 Index is now worth Rs. 2.3 Cr.

5T X 5T Return Profile vis a vis Nifty 500 (Rolling Returns*)

| Year | Current | Average | Best | Worst |
|---------|---------------|---------------|---------------|-----------------|
| 3 Month | 4.11 / 4.05 | 4.22 / 3.22 | 29.66 / 33.32 | -30.38 / -36.72 |
| 6 Month | 13.68 / 12.94 | 8.34 / 6.39 | 47.76 / 49.18 | -27.92 / -34.19 |
| 1 Year | 2.16 / 8.86 | 18.67 / 14.57 | 89.06 / 98.9 | -24.26 / -34.28 |
| 2 Year | 19.34 / 21.97 | 18.61 / 14.39 | 49.2 / 53.42 | -9.51 / -15.78 |
| 3 Year | 18.46 / 17.56 | 15.95 / 11.14 | 27.47 / 22.57 | -0.73 / -7.57 |
| 4 Year | 16.73 / 15.03 | 15.21 / 10.47 | 21.49 / 16.01 | 6.76 / -0.71 |
| 5 Year | 14.22 / 11.74 | 16.59 / 11.86 | 22.55 / 17.61 | 9.12 / 0.85 |

 $Please \, Note: Data \, as \, on \, 30th \, November, 2022. \, The \, 1 \, year \, and \, less \, than \, one \, year \, returns \, are \, ABSOLUTE \, returns \, \& \, rest \, are \, CAGR \, returns.$

^{*}Rolling return is the average annualized return on a particular date. Rolling return is used to eliminate the bias present in point-to-point return. As financial markets are volatile, rolling returns provide a clearer picture of performance than the point-to-point return.

FUSION

OPPORTUNITY

OBJECTIVE

The objective is to capture significant price rise in companies selected with the twin advantage of Fundamental Analysis (to catch the right company) and Quantitative Analysis (to catch the right trend in Sector and Capitalisation). The portfolio is suitable for investors looking for Absolute Returns with Stock Pickers' Style of Investment. The portfolio provides advantage of relatively low volatility with high returns.

PORTFOLIO CONTOUR

The portfolio at a time will consist of maximum of 8 stocks to provide superior returns. Stocks may be from all the three segments namely - large, mid and small cap segments of the market. The portfolio is free of Sector and Cap bias.

STOCK STRATEGY

- ▶ Select stocks in the top quartile w.r.t fundamental and sectoral ranking. Use of Quantitative tools to convert selected stocks into Investable Ideas
- ▶ It is believed that 37% of a stock's price movement is directly tied to the performance of the industry of the stock. Hence, we select stocks in the top five performing Industries
- ▶ We buy stocks that is showing strength and sell that is showing relative weakness both in terms of Fundamentals and/or Price

FUNDAMENTAL CHARACTERISTICS

- ▶ Quality- Companies with improving return ratio
- Growth- Companies with above average growth than peers
- Sectoral Outperformance- Companies in outperforming sectors

NS Fusion Opportunity - Portfolio Statistics

| Trade Statistics | Value |
|-------------------------------|-------|
| No of trades | 114 |
| Winning Trades | 89 |
| Win Ratio | 78.1 |
| Average Win in Winning Trades | 14.1 |
| Average Loss in Losing Trades | -10.8 |
| Average profit per trade | 8.6 |
| | |

| Risk Return Statistics | Value |
|------------------------|-------|
| Return | 204.4 |
| Annualized return | 41.6 |
| Max Drawdown | -17.6 |
| STD Dev | 19.3 |
| Sharpe Ratio | 2.1 |

FUSION

OPPORTUNITY

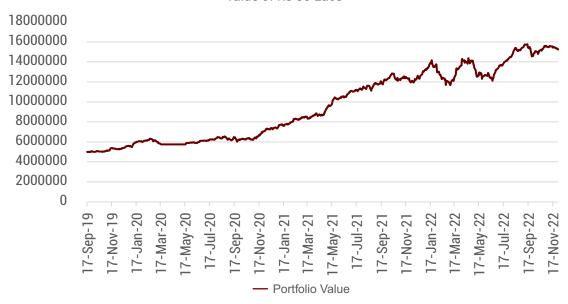
NS Fusion Opportunity - Portfolio Performance

| Duration | 1 Month | 3 Months | 6 Months | 1 Year | 2 Years | 3 Years | Since inception |
|-----------------|---------|----------|----------|--------|---------|---------|-----------------|
| Absolute Return | -2.5 | -0.7 | 20.7 | 26.5 | 115.8 | 188.8 | 204.4 |
| CAGR | - | - | - | - | 46.9 | 42.4 | 41.6 |

Please Note this is an Absolute Return Portfolio which is Benchmark Agnostic.

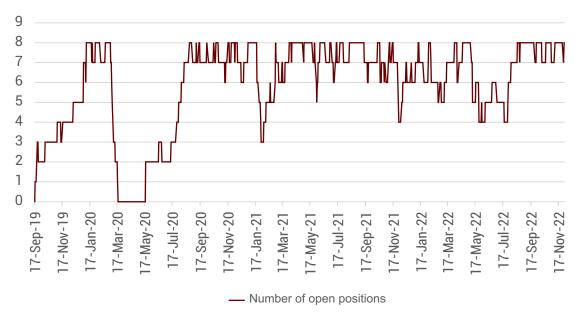
Quant Trading: Equity Curve

Value of Rs 50 Lacs



Quant Trading: Number of Open Positions

Number of open positions



Please Note return and portfolio statistic as on 30th November 2022.

KEY INVESTMENT PEOPLE

Shailendra Kumar

Co Founder & Chief Investment Officer

Shailendra Kumar is currently the Chief Investment Officer at Narnolia. He has experience of successfully managing PMS and cat III AIF. Under Shailendra's leadership Narnolia has received numerous awards including 'Most Consistent Portfolio Manager' and is considered premium investment advisory firm. Shailendra co-founded Narnolia Securities in 1997. He is known for his deep understanding of Investment theories, Stock-selection and Portfolio allocation. He has successfully developed and implemented all four major investing and trading strategies namely, value, growth, reversion and momentum. His preferred investing style is 'growth in value'.

Shailendra has a strong academic orientation having authored as well as mentored numerous financial publications. He has done extensive work on corporate valuation and derivative pricing. He has written as well as guided several finance research papers. Shailendra holds a post-graduate degree in Management & Systems from Indian Institute of Technology, Delhi.

Vineeta Sharma

Head of Research

Vineeta Sharma is the Head of Research at Narnolia. Vineeta has been in Equity research and investment industry for more than 13 Years. Over the years she has evolved her distinct style of growth stock investing which includes a proprietary process of fundamental analysis based on detailed financial modeling and bottom-up analysis of the company's financial and operating environment. She leads a team of 32 research Analysts covering 192 stocks across 18 industries. Under her leadership, the team has recommended 30 multi-baggers in last 30 quarters. She is known in the industry for her stock-selection and recommendation and for her grip over the accounting principles and Financial Statements. She is a qualified Chartered Accountant and holds Bachelor of Commerce (Hons.) degree from Delhi University, India.

We Are Recognised

When Industry Leaders validate and endorse superiority of our products and services, it speaks about the consistent performance of our brand.



Narnolia Multi-Cap PMS Strategy Rated 4 Star, 2020-21 & 2021-22 by CRISIL



Best PMS on 5 Year Performance Across All Categories - Rank 2 On Risk Adjusted Rolling Returns By IIM Ahmedabad & PMS AIF World



2nd Largest Registered Investment Advisor (RIA) of the Country, 2020-21 by BSE Star & Associates



Most Consistent Portfolio Manager of the Country 2018 & 2019 by BSE Tefla's

Investment Terms

Minimum Investment: 50,00,000 INR | Management Fee: Fixed (Option 1) & Variable Fee Structure available (Option 2)
Fixed (Option 1): Annualized 2.5% Debited Monthly | Variable (Option 2): : 1.25% Fixed + 12.5% (Above hurdle of 10% with Catch-Up) (No sharing above 27% Annualized Returns)| Exit Load: Within 1 Year - 1% of AUM on Redemption Date, 1 Year & Above: NIL; Brokerage - At Actual;
Other Charges: Statutory/Other Charges as applicable (STT/Demat/Goods & Services/Custodian Charges etc.)
Portfolio Manager: Narnolia Financial Services Ltd. | SEBI Registration No.: INP000006420

Custodian: Orbis Financial Corporations Ltd | Fund Accounting: Orbis Financial Corporations Ltd
Auditor: A Singhi & Co. | Banking Partner: Indusind Bank
Portfolio Manager: Narnolia Financial Services Ltd. | SEBI Registration No.: INP000006420

For any queries related to PMS please send us an email at pmscare@narnolia.com



Disclaimer: Narnolia Financial Services Ltd. is a SEBI REGISTERED PMS- INP000006420, CIN- U51909WB1995PLC072876. Corporate Office: 803, A wing, Kanakia Wall Street, Chakala, Andheri East, Mumbai - 400093, Maharashtra; Ph. No.: +91 22 6839 1200

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