

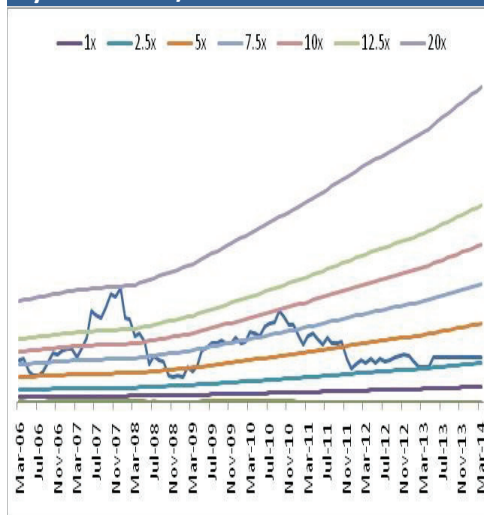
Result update	Reduce
CMP	384
Target Price	370
Previous Target Price	NA
Upside	-4%
Change from Previous	NA

Market Data	
BSE Code	532309
NSE Symbol	AIL
52wk Range H/L	298/425
Mkt Capital (Rs Crores)	2887
Average Daily Volume	13494
Nifty	6157

Stock Performance-%			
	1M	1yr	YTD
Absolute	21.3	9.3	20.7
Rel. to Nifty	12.1	(16.4)	11.4

Share Holding Pattern-%			
	Current	4QFY13	3QFY13
Promoters	68.6	68.6	68.6
FII	1.2	1.3	1.3
DII	14.7	15.0	15.0
Others	15.6	15.2	15.2

1 yr Forward P/B



During 4QFY13, Alstom India Ltd revenues increased by 3% Y-o-Y to Rs. 1112 crore. The rise in sales is mainly attributed to better than expected growth in transportation segment where revenue increased by 230% Y-o-Y to Rs. 79 crore however, power segment revenue decline by .8% Y-o-Y to Rs. 1067 crore . Company EBITDA margin 4QFY13 stood 16.5% decreased by 80 bps Y-o-Y, and its EBITDA stands at Rs. 184 crore while in 3QFY13 company had reported negative EBITDA. The net profit for the period stands at 131 crore. We believe that there is no any reason for the stock to react so positively post 4QFY13 result since this is already factored in to the prices. Hence, we recommend Reduce on the stock with a target price of Rs. 370.

For the year ended March 31,2013, On consolidated basis, net sales of the company were Rs. 2785.8 crore, an increase of 15.1% over last year. EBITDA (excluding exceptional items) increase by 5.0 % to Rs. 241.2 crore, significantly above our expectation. However Net profit during the same period grew by 9.3% to Rs. 183.6 crore.

Healthy order book:

Order book of the company as as on 31st March 2013 stood at Rs 6200 crore. Order intake for 4QFY13 stands Rs. 675 crore, however for full year it stands at Rs. 4700 crore. Increase in order intake is seen broadly on account of low base of corresponding period of the previous year.

Outlook:

No reasonable operational synergies are visible to us on this stock further, we believe that there is no any reason for the stock to react so positively post 4QFY13 result since this is already factored in to the prices. We believe that the stock remain overvalued at its current level of price.

Valuations:

At the current CMP of Rs. 384, the stock is trading at a PE of 12.0x FY14E . The company can post EPS of Rs. 31.8 and RoE of 22.7% in FY14E. We continued to maintained the weak outlook for near- to medium-term on the back of slow traction in large value business, we expect AIL to report revenue growth of 10% for the coming year. We recommend Reduce on the stock with a target price of Rs. 370.

Financials	Rs, Crore				
	4QFY13	3QFY13	(QoQ)-%	4QFY12	(YoY)-%
Revenue	1112.2	489.4	127.3	1075.4	3.4
EBITDA	184.0	(34.7)	630.7	186.3	(1.2)
PAT	130.9	(14.6)	997.1	136.7	(4.3)
EBITDA Margin	16.5	(7.1)	2360 bps	17.30	(80) bps
PAT Margin	11.4	(2.8)	1420 bps	12.30	(90) bps

(Source: Company/Eastwind)

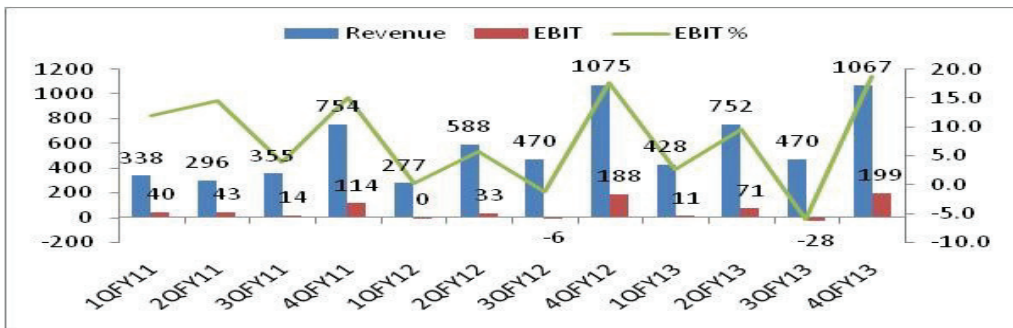
Alstom India Ltd.

Other highlights FY13:

- Highest ever order intake of Rs. 4,700 cr achieved despite prevailing tough market conditions in Power and T & D Sectors.
- Alstom Grid made a comeback in HVDC (800 kV/3,000 MW) by winning a turnkey contract worth Rs. 2,600 cr (ATDIL part Rs. 1,100 cr) from Power Grid Corporation of India Limited.
- Maintained leadership in 765 kV segment, the emerging Grid backbone voltage for the 12th plan, with 29 out of India's 50 substations at 765 kV being installed with Alstom technology.
- Won the prestigious 'Delhi Grid Islanding' project (to isolate and protect power supply in case of grid failure) from Delhi Transco Limited in association with the Ministry of Power and Power Grid Corporation of India Limited.
- A record number of 88 substations, ranging from 66 kV to 765 kV, were delivered and commissioned during the fiscal year 2012/13 making a strong contribution in building India's Electrical Grid network for Power Grid, State Utilities & private sectors.

Story in graphs:

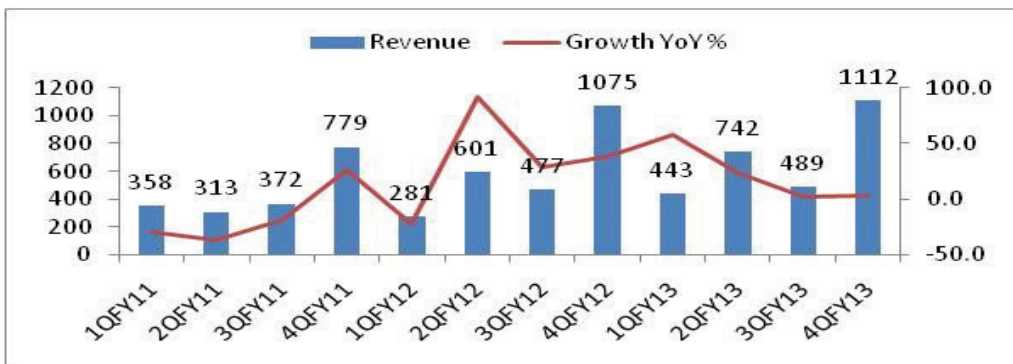
Power segment (Q-o-Q) :



(Revenue in crore)

(Source: Company/Eastwind)

Revenue (Q-o-Q) :

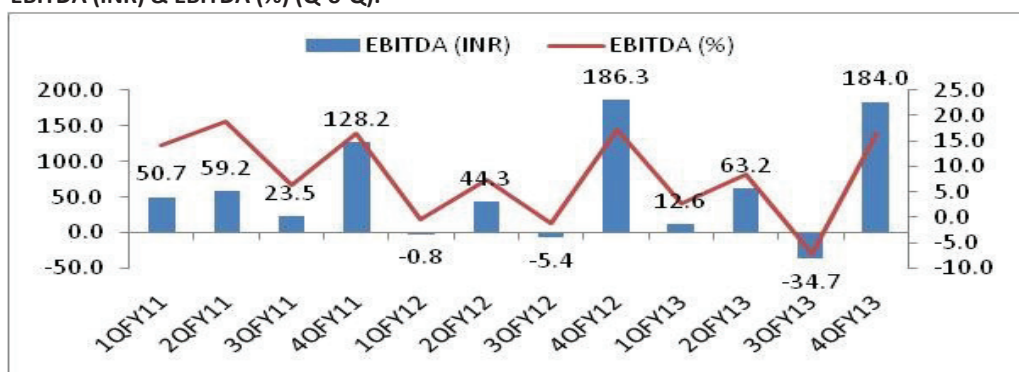


(Revenue in crore)

(Source: Company/Eastwind)

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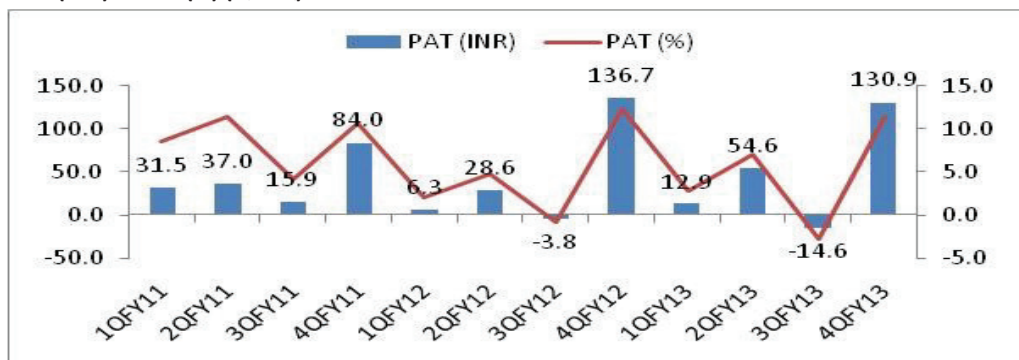
EBITDA (INR) & EBITDA (%) (Q-o-Q):



(EBITDA (INR) in crore)

(Source: Company/Eastwind)

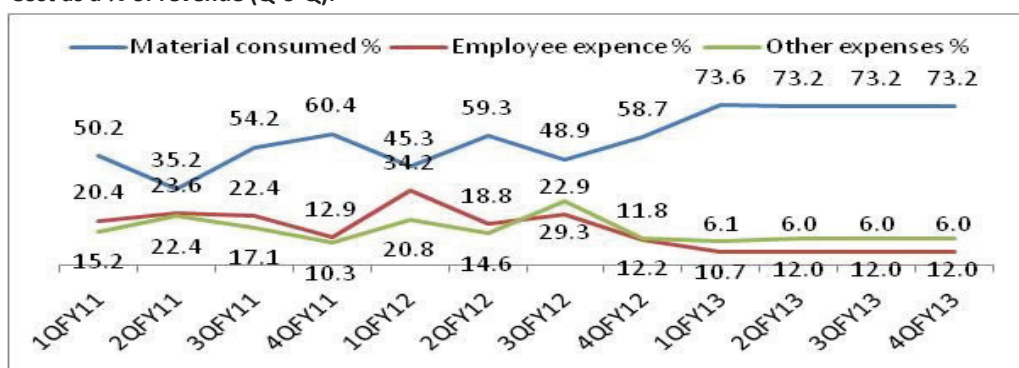
PAT (INR) & PAT (%) (Q-o-Q):



(PAT (INR) in crore)

(Source: Company/Eastwind)

Cost as a % of revenue (Q-o-Q):



(Source: Company/Eastwind)

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Key financials :

PARTICULAR	2008A	2009A	2010A	2011A	2012A	2013A	2014E
Revenue	1547	2290	2043	1809	2420	2786	3064
Other Income	43	49	40	50	72	98	98
Total Income	1590	2340	2083	1860	2492	2884	3163
EBITDA	104	196	250	253	230	241	291
EBIT	80	163	209	205	179	186	231
DEPRICIATION	24	33	42	48	51	55	60
INTREST COST	0	0	0	1	1	2	2
PBT	123	212	249	254	250	282	327
TAX	46	74	81	85	82	98	114
Reported PAT	77	138	168	169	168	184	213
Adjusted PAT	50	106	140	136	120	120	149
EBITDA %	6.7%	8.5%	12.3%	14.0%	9.5%	8.7%	9.5%
NPM %	4.9%	6.0%	8.2%	9.4%	6.9%	6.6%	6.9%
Tax %	38%	35%	33%	34%	33%	35%	35%
ROE %	22.0%	33.8%	33.7%	28.8%	24.2%	22.9%	22.7%
ROCE%	21.9%	33.8%	33.7%	28.8%	24.2%	22.9%	22.7%
Dividend Yeild %	1.7%	4.2%	1.9%	2.1%	3.3%	3.6%	3.1%
BOOK VALUE	52	61	74	88	103	120	140
P/B	10.5	4.5	8.5	6.4	3.4	2.7	2.7
P/E	47.9	13.3	25.1	22.1	14.2	11.9	12.0
EPS	11.4	20.6	25.0	25.2	25.1	27.4	31.8
Dividend Per Share	9.4	11.7	11.7	11.7	11.7	11.7	11.7
NET WORTH	348	408	496	587	694	802	937
Total Debt	2	1	0	0	0	0	0
CAPITAL EMPLOYED	350	409	496	587	694	802	937
No of Share (Adj)	7	7	7	7	7	7	7

Ammount in crore

(Source: Company/Eastwind)

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