



Hold

19-Aug-16

CAN FIN HOMES Ltd.

| Company Update | BUY |
|-----------------------|-------|
| CMP | 1,430 |
| Target Price | 1560 |
| Previous Target Price | 1380 |
| Upside | 9% |
| Change from Previous | 13% |

| Market Data | |
|---------------------|------------|
| BSE Code | 511196 |
| NSE Symbol | CANFINHOME |
| 52wk Range H/L | 1324/683 |
| Mkt Capital (Rs Cr) | 3,285 |
| Av. Volume(,000) | 4.78 |
| Nifty | 8565 |

| Stock Performance | | | | | | | | | |
|-------------------|--------|-------|------|--|--|--|--|--|--|
| T. C. | 1Month | 1Year | YTD | | | | | | |
| Absolute | 12.2 | 86.9 | 30.5 | | | | | | |
| Rel.to Nifty | 0.7 | 3.2 | 8.3 | | | | | | |

| Share Holding Pattern-% | | | | | | | | | |
|-------------------------|--------|--------|--------|--|--|--|--|--|--|
| | 1QFY17 | 4QFY16 | 3QFY16 | | | | | | |
| Promoters | 43% | 43% | 43% | | | | | | |
| PUBLIC | 57% | 57% | 57% | | | | | | |
| Others | | | | | | | | | |



Healthy Performance Continues

Once again with the healthy performance, CANFIN HOME register the PAT growth of 55% YoY to Rs 50 Cr, just meeting with our estimation for the same. NII grew by 44% YoY to Rs 92 Cr backed by 28% YoY loan growth and decline in cost of fund by 60 bps YOY. This helped the NIM to expand by 40 bps YoY to 3.4%. Operating Profit grew by 55% YoY due to 78% YoY growth in fee income. Operating profit growth was also backed by stringent control over cost to income ratio which was at 17.76% against 22.39% a year ago. Despite adding 30 new branches & satellite office management was able to control the C/I ratio which is one of the best in the housing finance industry. The GNPA was at 0.24% against 0.26% a year back and the NNPA was at 0.04% against 0.08% as on 1Q FY16.

Loan Book

The Loan book of CANFIN HOME grew by 28% YoY to Rs 11183 backed by strong demand from the non salaried class customer which constitutes 20% of the total loan book against 16% a year ago. The loan book from salaried & professional class grew by 21% YoY. The non housing loan book constitutes 17.2% against 14.5% a year back.

Improved Assets Quality and CRAR

The assets quality of CANFIN HOME has improved with GNPA and NNPA at 0.24% and 0.04% against 0.26% and 0.08% a year back respectively. But on QoQ basis GNPA has marginally up by 5 bps and NNPA by 4 bps. This was largely due seasonal effect in the first quarter. PCR was at the satisfactorily level of 84%. With right issue in JAN 2015 the CANFIN HOME is adequately capitalized to support the loan growth in long term. The CRAR Ratio is at the level of 19.5% as on 1Q FY17.

Borrowing Profile

The cost of the fund has declined by 60 bps YoY to 8.5%, supported by the improved credit rating and increased share of debentures & commercial papers as well as declining the share of borrowing from banks as it contains higher cost in comparison to bond market borrowing.

Outlook and Valuation:

Strong core operating performance, robust loan growth and best in class assets quality are the key trigger for CANFIN HOME. It has potential to grow its book in long term with the expected growth rate of more than 25% as management is gradually expanding its reach in north. With the Government's initiative of 'Housing for all by 2020', implementation of 7th PAY Commission and the robust demand for housing loan in the country, we are hopeful that the company will be able to maintain the stellar performance and achieve the RoE of 23%+ in mid to long term. We have upgraded our target price to Rs 1560 from CMP of Rs 1430 and recommend to **HOLD**.

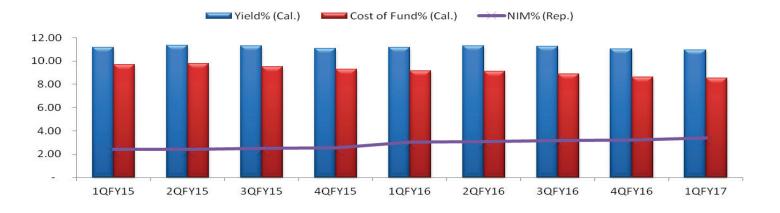
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| Quarterly Performance | (Rs in Cr) |
|-----------------------|------------|
|-----------------------|------------|

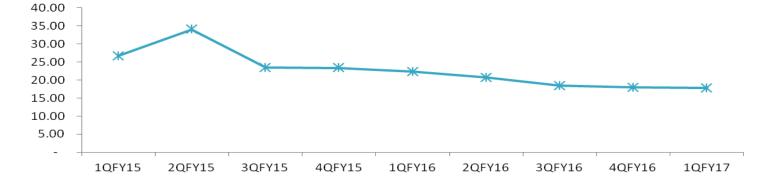
| Financials | 1QFY15 | 2QFY15 | 3QFY15 | 4QFY15 | 1QFY16 | 2QFY16 | 3QFY16 | 4QFY16 | 1QFY17 |
|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | 170 | 190 | 208 | 220 | 237 | 254 | 270 | 283 | 299 |
| NII | 37 | 41 | 48 | 52 | 64 | 71 | 79 | 87 | 92 |
| Net Income | 42 | 49 | 55 | 59 | 70 | 80 | 92 | 99 | 102 |
| Operating Expense | 11 | 17 | 13 | 14 | 16 | 17 | 17 | 18 | 18 |
| PPP | 31 | 33 | 42 | 46 | 54 | 64 | 75 | 81 | 84 |
| Provisions | 2 | 4 | 3 | 6 | 4 | 8 | 7 | 1 | 6 |
| PBT | 29 | 29 | 40 | 39 | 51 | 56 | 68 | 79 | 79 |
| Net Profit | 19 | 18 | 26 | 23 | 32 | 35 | 42 | 47 | 50 |

(Source: Company/Eastwind)

| Profitability Metrix | 1QFY15 | 2QFY15 | 3QFY15 | 4QFY15 | 1QFY16 | 2QFY16 | 3QFY16 | 4QFY16 | 1QFY17 |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Yield% (Cal.) | 11.16 | 11.33 | 11.33 | 11.09 | 11.17 | 11.29 | 11.24 | 11.04 | 10.97 |
| Cost of Fund% (Cal.) | 9.70 | 9.80 | 9.52 | 9.31 | 9.14 | 9.11 | 8.90 | 8.61 | 8.52 |
| Spread% (Cal) | 1.46 | 1.53 | 1.81 | 1.78 | 2.03 | 2.18 | 2.34 | 2.43 | 2.45 |
| NIM% (Rep.) | 2.40 | 2.41 | 2.50 | 2.55 | 3.04 | 3.10 | 3.17 | 3.24 | 3.39 |
| C/I Ratio | 26.66 | 34.06 | 23.43 | 23.40 | 22.39 | 20.67 | 18.44 | 17.98 | 17.76 |

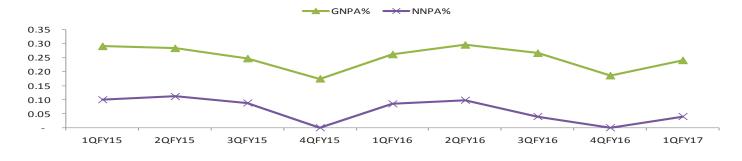


C/I Ratio



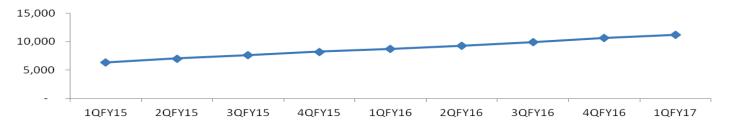
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| | | | | | | | | | (Rs in Cr) |
|----------------|--------|--------|--------|--------|--------|--------|--------|--------|------------|
| Assets Quality | 1QFY15 | 2QFY15 | 3QFY15 | 4QFY15 | 1QFY16 | 2QFY16 | 3QFY16 | 4QFY16 | 1QFY |
| GNPA Amount | 18 | 20 | 19 | 14 | 23 | 27 | 26 | 20 | 27 |
| NNPA Amount | 6 | 8 | 7 | - | 7 | 9 | 4 | - | 4 |
| GNPA% | 0.29 | 0.28 | 0.25 | 0.17 | 0.26 | 0.29 | 0.27 | 0.19 | 0.24 |
| NNPA% | 0.10 | 0.11 | 0.09 | - | 0.09 | 0.10 | 0.04 | - | 0.04 |
| PCR% | 65.65 | 60.77 | 64.29 | 100.00 | 67.47 | 66.87 | 85.01 | 100.00 | ##### |

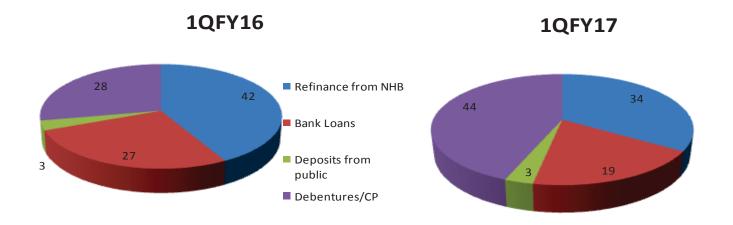


| | 1QFY15 | 2QFY15 | 3QFY15 | 4QFY15 | 1QFY16 | 2QFY16 | 3QFY16 | 4QFY16 | 1QFY |
|-----------|--------|--------|--------|--------|--------|--------|--------|--------|-------|
| Loan Book | 6,355 | 7,037 | 7,634 | 8,231 | 8,717 | 9,303 | 9,895 | 10,643 | ##### |

Loan Book



Borrowing Profile



CANFINHOME

| | | Shot | |
|--|--|------|--|
| | | | |
| | | | |

RATIOS

INCOME STATEMENT FY14 FY15 FY16 **FY17E** Interest Income 1,321 Interest Expenses Net Interest Income Net Income **Establishment and Other Expenses Employee Benefits Expense Operating Expenses** Pre Provisioning Profit Provisions / Write offs (Net) PROFIT BEFORE TAX TOTAL TAX Reported PAT

Source: Eastwind/Company

| Spreads Analysis (%) | FY13 | FY14 | FY15 | FY16 |
|-----------------------------------|------|------|------|------|
| Yield on Overall Loan Portfolio % | 11.6 | 11.4 | 11.2 | 11.2 |
| Cost Of Borrowing % | 10.0 | 9.7 | 9.6 | 8.9 |
| Spread % | 1.6 | 1.7 | 1.6 | 2.3 |
| Profitability Ratios (%) | | | | |
| NIM % | 2.9 | 2.7 | 2.5 | 3.2 |
| ROA % | 1.7 | 1.5 | 1.2 | 1.7 |
| ROE % | 13.8 | 16.7 | 11.2 | 18.0 |
| Cost to Income Ratio % | 29.8 | 26.2 | 25.6 | 18.7 |
| Op. Exps./Net Income | 32.8 | 28.3 | 26.7 | 19.6 |
| Asset-Liability Profile (%) | | | | |
| Loans/Borrowings % | 1.3 | 1.3 | 1.2 | 1.3 |
| Debt/Equity (x) | 7.8 | 10.4 | 9.0 | 9.8 |
| Provision Coverage Ratio | 100 | 100 | 100 | 100 |
| Gross NPAs (Rs cr) | 16 | 12 | 14 | 20 |
| Gross NPAs % | 0.39 | 0.21 | 0.17 | 0.19 |

Source: Eastwind/Company

BALANCE SHEET

| | FY14 | FY15 | FY16 | <u>FY17E</u> | | | |
|-------------------------------|------|-----------|-------------------------|--------------|--|--|--|
| Share Capital | 20 | 27 | 27 | 27 | | | |
| Reserves | 432 | 745 | 851 | 1,032 | | | |
| Net Worth | 452 | 771 | 878 | 1,059 | | | |
| Long term Debt | 4329 | 5457 | 6,965 | 9,055 | | | |
| Short term Debt | 366 | 1484 | 1,660 | 2,026 | | | |
| Total Borrowing | 4695 | 6941 | 8,625 | 11,081 | | | |
| Long Term Provision | 41 | 54 | 70 | 87 | | | |
| Other Liability | 724 | 568 | 1,222 | 1,454 | | | |
| Total Liability | 5912 | 8334 | 10,795 | 13,682 | | | |
| Fixed Assets | 8 | 9 | 9 | 10 | | | |
| Non-current investments | 15 | 15 | 15 | 15 | | | |
| Long-term loans and advances | 5831 | 8207 | 10,617 | 13,377 | | | |
| Short-term loans and advances | 44 | 95 | 137 | 246 | | | |
| Cash & Bank Balances | 9 | 8 | 17 | 33 | | | |
| Other Assets | 5 | 0 | 0 | 0 | | | |
| Total Assets | 5912 | 8334 | 10795 | 13682 | | | |
| | | Souce: Ea | Souce: Eastwind/Company | | | | |

CASH FLOW

Net NPAs (Rs cr) Net NPAs % CAR

| | FY13 | FY14 | FY15 | FY16 |
|--|------|------|------|------|
| | | | | |
| Net profi t before taxes | 74 | 111 | 152 | 273 |
| Net cash flow before changes in Workir | 79 | 116 | 158 | 282 |
| Adjustments for: | | | | 0.0 |
| Cash Flow from Operating Activities | 103 | 114 | 58 | 382 |
| Cash Flow From Investing Activities : | -3 | -1 | -4 | -11 |
| Cash Flow From Financing Activities | -109 | -112 | -55 | -371 |
| Cash Flow For The Year | -9 | 1 | -1 | 0 |
| Cash & Cash Equivalents At The Beginning (| 17 | 9 | 9 | 3 |
| Cash & Cash Equivalents At The Year Of End | 9 | 9 | 8 | 3 |
| | | | | _ |

Source: Eastwind/Company