

Allcargo Logistic Ltd

Industry Eng. & Cons.
Bloomberg AGLL IN
BSE CODE 532749

Strong growth maintained in MTO & CFS, P&E Turns profitable

3QFY19 Results Update

- Revenue during the quarter went up by 22% YoY to Rs.1803 Cr which was better than our expectation of Rs.1744 Cr. The growth in revenue was all across the segment with major contributor being the MTO business rising 22% YoY.
- EBIT during the quarter went up by 34.4% on account of improvement in EBIT levels in Project & Engineering solution segment which reported an EBIT of Rs 3 Cr as against loss of Rs 11 Cr in 3QFY18. P&E turns profitable after loss of 6 quarters. The EBIT margins during the quarter went up by 40 bps.
- PAT went up by 55% to Rs.51 Cr on account of lower depreciation and interest cost as a percentage of sales. PAT margin was expanded by 60 bps.
- Company is continuously leveraging its network for FCL cargo and reported 167978 TUEs at 16% YoY growth with 9% QoQ improvement in realization level.
- Better product mix in CFS business has resulted into strong volume growth of 15% YoY to 82319 TEUs.
- Project & Engineering solution segment saw an improved at EBIT levels on account of the write back of bad debt provision and also improvement in asset utilization.

View and Valuation

ALLCARGO is leveraging its global network for FCL cargo and we expect MTO volume continues to grow at healthy rate and change in market strategy for CFS business has paying the dividend in terms of strong volume growth. Company has gaining market share in CFS business on all the market in which it is present. Company has reported profit for the first time in last 6 quarters for P&E business and management sees further improvement in demand scenario. ALLCARGO is aggressively investing into multimodal logistics park/warehouse business which will enable it to offer integrated services to its client and will provide sustainable growth in long run

We marginally increase our FY19/20E revenue estimates by 2/4% and maintained our BUY rating with unchanged target price of Rs.130 (6.5x FY20 EV/EBITDA)

Key Risks to our rating and target

- Volatility in Freight Rate
- Slow down in global trade due to US-China trade war

RATING	BUY
CMP	102
Price Target	130
Potential Upside	27%

Rating Change	↔
Estimate Change	↑
Target Change	↔

Stock Info

52wk Range H/L	200/92
Mkt Capital (Rs Cr)	2512
Free float (%)	31%
Avg. Vol 1M (,000)	78
No. of Shares (Cr)	25
Promoters Pledged %	0%

Research Analyst

SANDIP JABUANI

sandip.jabuani@narnolia.com

+91-22-62701228

KETAN MEHROTRA

ketan.mehrotra@narnolia.com

+91-22-62701217

KEY	FY16	FY17	FY18	FY19E	FY20E
Net Sales	5641	5583	6047	7122	8249
EBITDA	504	465	375	463	524
EBIT	303	299	216	303	364
PAT	248	238	174	235	293
EPS (Rs)	10	10	7	10	12
EV/EBITDA	8	9	10	6	5
EPS growth (%)	-48.4%	-1.5%	-26.8%	35.1%	24.8%
ROE	14.3%	13.3%	8.9%	11.0%	12.4%
ROCE	0.2	0.1	0.1	0.1	0.1
BV per share	87.5	72.9	79.9	87.2	96.3
P/B (X)	1.8	2.3	1.8	1.2	1.1
P/E (X)	15.6	17.4	20.8	10.7	8.5

The views expressed above accurately reflect the personal views of the authors about the subject companies and its(their) securities. The authors have not and will not receive any compensation for providing a specific recommendation or view. Narnolia Financial Advisors Ltd. does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision.

3QFY19 Results

Financials	3QFY18	4QFY18	1QFY19	2QFY19	3QFY19	YoY %	QoQ%	9MFY18	9MFY19	YoY %
Net Sales	1,480	1,536	1,625	1,737	1,803	22%	4%	4,511	5,165	14.5%
Other Income	5	15	5	5	15	207%	180%	26	26	-1.3%
COGS	1,043	1,098	1,166	1,254	1,317	26%	5%	3,214	3,738	16.3%
Employee Exp	239	241	253	263	276	15%	5%	689	791	14.9%
Other	104	123	104	95	98	-6%	3%	307	297	-3.1%
Total	1,387	1,462	1,523	1,612	1,691	22%	5%	4,210	4,826	14.6%
EBITDA	93	74	102	125	112	20%	-10%	301	339	12.6%
Depreciation	40	40	40	40	40	0%	-1%	119	120	0.4%
EBIT	54	34	62	85	72	34%	-15%	182	219	20.6%
Intreset	7	7	8	8	7	-8%	-23%	22	23	1.8%
Exceptional	-	(7)	-	-	-	0%	0%	-	-	NA
PBT	51	42	60	82	81	57%	-1%	185	222	19.8%
Tax	20	23	9	20	31	53%	54%	28	59	109.7%
PAT	32	13	54	63	51	57%	-20%	161	168	4.2%

Strong growth maintained in MTO & CFS, P&E turns profitable

Q3FY19 was a strong quarter for the company it has registered a revenue growth of 22% with every segment contributing. The major revenue contributor MTO business has registered a revenue growth of 22% YoY on back of 16% YoY volume growth and 5% YoY growth in realization. EBIT margin of the business continue to strong at 3.8%. Revenue from CFS business has up by 25% YoY to Rs.118 Cr on back of change in management strategy. CFS business reported EBIT margin of 29.8%. P&E business has turned profitable after 6 quarters of loss on account of improved assets utilization and bad debt write off. Revenue was up by 13% YoY with 50% utilization level. The EBIT during the quarter went up by the 34% YoY with P & E reported an EBIT of Rs 3 Cr as against loss of Rs 11 Cr in 3QFY18. The PAT margins during the quarter went up by 60 bps mainly on account of improvement in EBIT levels.

Revival of the Project & Engineering Solution Segment:

ALLCARGO reported positive revenue growth for consecutively second quarter after Q4FY16 for P&E business. Company also witness profit after 6 quarter of loss on account of improved assets utilization and bad debt write off. Further management has seen sign of revival in demand from core sectors like coal, crude, oil & Gas, fertilizer, steel, wind energy and power. As per the current estimates 30 GW of new capacity is planned for the wind sector. Going forward management expect the utilization level will go to 60% in Q4FY19 and improve further. During the quarter company has received one order of Rs.100 Cr for factory to foundation offering which include project logistic and crane services. Currently order book of project logistic is Rs.185 Cr.

Overall growth provides strong revenue visibility

The Company has been witnessing a strong growth across all segments from the last two quarter. The company has registered a growth of 15% in 9MFY19 as compared 6% in 9MFY18. The Company is looking to further leverage its network strength to grow volumes in both FCL and LCL business thus providing strong revenue outlook for MTO. Though the freight rate is subdued and it will remain at this level. CFS business will grow on account of higher DPD volume at key port location. Company is investing aggressively in Multi model logistic park and warehouse business to cater growing demand after GST. Currently company is developing warehouse facilities at various palaces (Bangalore, Hyderabad and Jhajjar) and expect to contribute in revenue from H2FY20. The P&E segment has been the cherry on the cake seeing an improvement at EBIT and company expecting to improve further. The strong outlook for the each segment provides an insight into the healthy revenue visibility for the company.

Concall Highlights

- In the MTO business Company continues to remain market leader in LCL product and is continuously looking to leverage its network strength to grow volumes in both FCL and LCL business.
- On the global level in the shipping market average freight rates on major trade lanes remain stable in the last quarter however the existing capacity in the shipping Industry exceeds the current demand.
- On the India business company has witnessed consumption led growth which is driving the demand for specialized logistics services and company is taking steps to participate in Multimodal logistics parks including Grade A warehouses where the demand is growing due to consolidation of the inventory after GST and growth in E-commerce.
- The growth in Ecommerce has led to shift in demand from Grade B and C warehouses to Grade A warehouses.
- At Jhajjar Company has acquired 92 acres of land with leased railway connectivity from government of Haryana and expects to start construction work shortly. The warehousing facility at Jhajjar should be operation in H2FY20.
- Company is building 2 mn sq. ft. warehouse facility under phase-1 at Jhajjar multi model logistic park.
- The Project & Engineering solution segment has witnessed an improvement in asset utilization. The company sees a good growth trajectory in the business. Currently order book of project logistic business is standing at Rs.180 Cr.
- In each of the CFS market company has gain market share on account of better product mix and it will continue to leverage its capabilities.
- DPD cargo share has increased in CFS volume which is lower margin business. But higher volume will set of the lower profitability of the business.
- The Net Debt to equity ratio of company as of 31 Dec 2018 stands at 0.08x.
- In Project & Engineering Solution segment Company expects revival in few sectors specially Coal, Crude, Natural gas, Refineries, Steel, Cement and Electricity
- The EBIT in the Project & Engineering solution segment improved on account of write back of bad debt provision and also at improvement in asset utilization. The company expects 60% utilization for Q4FY19.
- The Company guides the tax rates between 20-22% for the full year.
- Company has gain market share in each location where it is operating in MTO. Currently FCL is small portion of the whole market and will continue to grow
- As far as the leasing of warehouses to Flipkart and Decathlon is concerned the company expects the construction to happen in phased manner. Company expects income from it to start coming from H2FY20.
- Company has guided for Capex of Rs 400 to Rs 700 Cr which will be spend in phased manner which could be revised quarter on quarter.
- Company will give dividend up to 25% of the profit.
- Company has enough headroom to borrow money in order to fund future capex requirement.
- The Net debt as of Q3FY19 stands as Rs 170 Cr. The Capex has been minimal in 9MFY19.
- The run rate at Kolkata CFS stands 7500-8000 TEUs in a quarter.

Revenue Mix

	1QFY18	2QFY18	3QFY18	4QFY18	1QFY19	2QFY19	3QFY19	YoY (+/-)	QoQ (+/-)
MTO	1,289	1,388	1,327	1,370	1,455	1,541	1,623	22%	5%
CFS	109	100	94	106	110	119	118	25%	-1%
P&E	99	70	71	74	72	94	80	12%	-15%
TOTAL	1,483	1,547	1,480	1,536	1,625	1,737	1,803	22%	4%

MTO Business Performance

	1QFY18	2QFY18	3QFY18	4QFY18	1QFY19	2QFY19	3QFY19	YoY (+/-)	QoQ (+/-)
Cargo Vol. (TEU '000)	138	143	145	160	174	174	168	16%	-4%
Real./TEU (In '000)	93	97	92	86	84	88	97	5%	9%
EBIT %	4.12%	4.08%	4.11%	4.06%	3.98%	4.37%	3.65%	-11%	-16%

CFS Business Performance

	1QFY18	2QFY18	3QFY18	4QFY18	1QFY19	2QFY19	3QFY19	YoY (+/-)	QoQ (+/-)
Cargo Vol. (TEU '000)	79	73	72	76	82	89	82	15%	-7%
Real./TEU (In '000)	14	14	13	14	13	13	14	9%	6%
EBIT %	27.24%	30.41%	29.45%	29.44%	28.05%	32.94%	29.75%	1%	-10%

Project & Engineering

	1QFY18	2QFY18	3QFY18	4QFY18	1QFY19	2QFY19	3QFY19	YoY (+/-)	QoQ (+/-)
Revenue	109	100	94	106	110	119	118	25%	-1%
EBIT %	-0.05%	-5.73%	-15.30%	-49.35%	-8.11%	-1.01%	3.81%	-125%	-477%

Exhibit: Q3FY19 Revenue Contribution

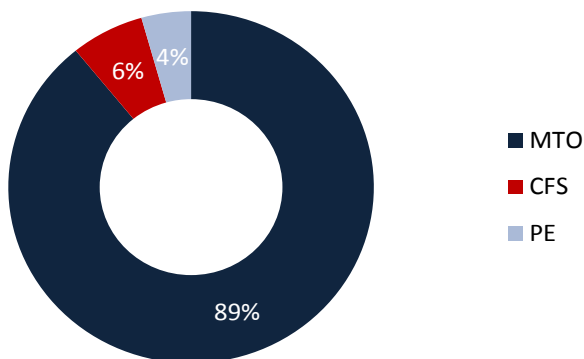


Exhibit: Healthy Debt to Equity

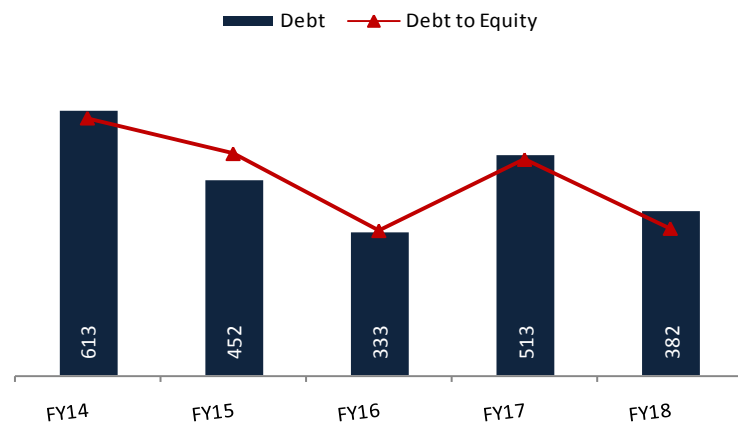


Exhibit: MTO Volume and Volume Growth

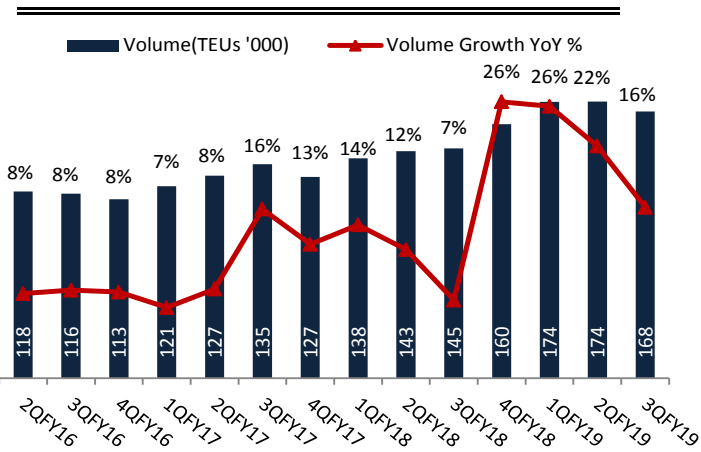


Exhibit: MTO Realization Trend

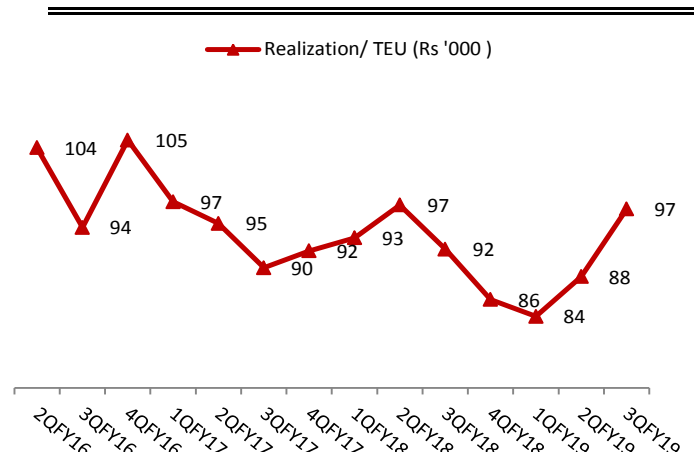


Exhibit: CFS Volume and Volume Growth

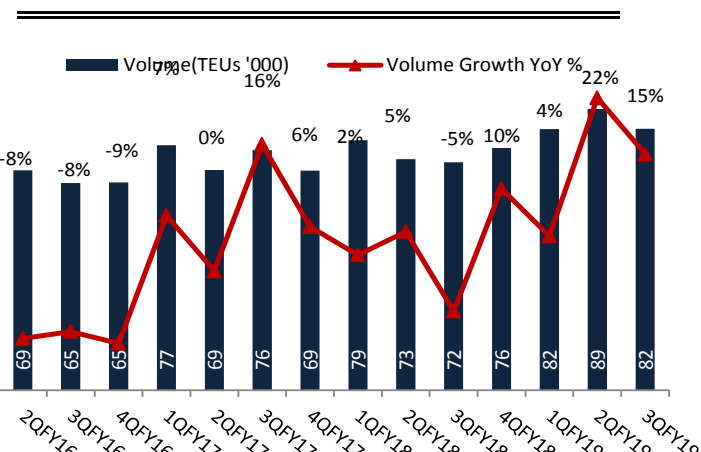


Exhibit: CFS Realization Trend

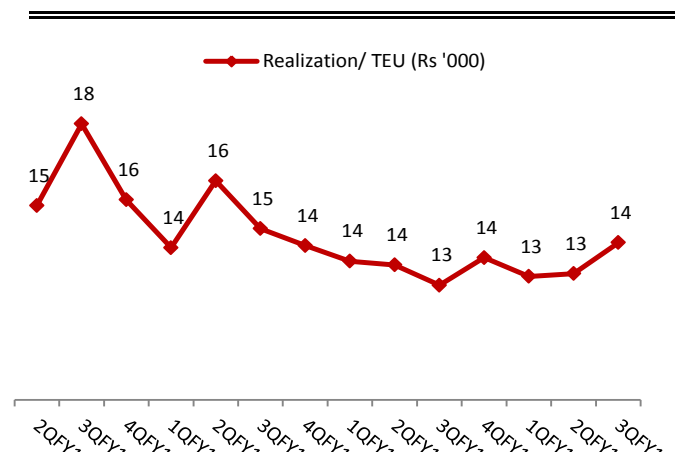


Exhibit: MTO EBIT/TEU

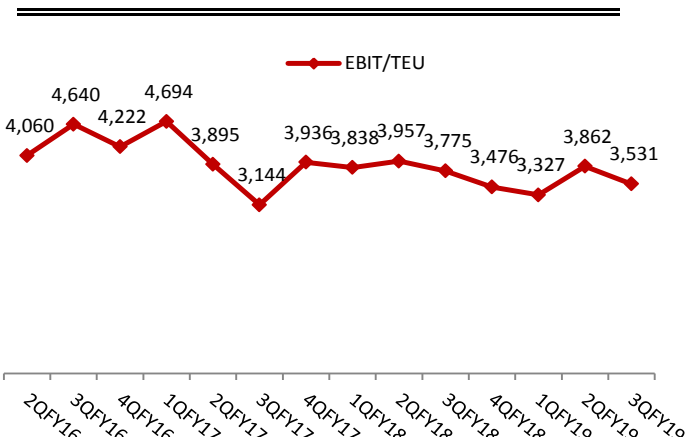
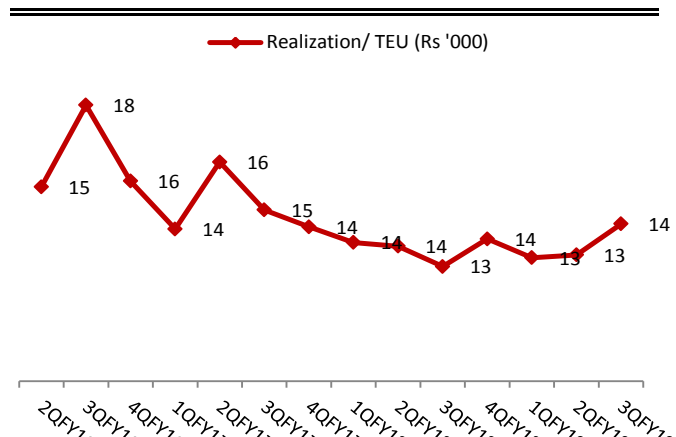


Exhibit: CFS EBIT/TEU



Financial Details

Income Statement

Y/E March	FY13	FY14	FY15	FY16	FY17	FY18	FY19E	FY20E
Revenue from Operation	3,927	4,859	5,629	5,641	5,583	6,047	7,122	8,249
Change (%)	0%	24%	16%	0%	-1%	8%	18%	16%
EBITDA	357	391	475	504	465	375	463	524
Change (%)	0%	10%	21%	6%	-8%	-19%	24%	13%
Margin (%)	9%	8%	8%	9%	8%	6%	7%	6%
Depr & Amor.	147	175	157	201	166	159	160	160
EBIT	209	216	318	303	299	216	303	364
Int. & other fin. Cost	42	56	53	41	32	30	34	41
Other Income	66	37	53	28	45	41	41	60
EBT	234	196	317	290	312	227	310	383
Exp Item	0	-	-	-	-	(7)	-	-
Tax	51	42	70	50	78	51	80	92
Minority Int & P/L share of Ass.	(13)	(5)	(9)	-	-	-	-	-
Reported PAT	170	149	240	248	238	174	235	293
Adjusted PAT	170	149	240	248	238	179	235	293
Change (%)		-12%	61%	3%	-4%	-25%	31%	25%
Margin(%)	4%	3%	4%	4%	4%	3%	3%	4%

Balance Sheet

Y/E March	FY13	FY14	FY15	FY16	FY17	FY18	FY19E	FY20E
Share Capital	25	25	25	50	49	49	49	49
Reserves	1,560	1,768	1,511	1,686	1,743	1,915	2,093	2,316
Networth	1,586	1,793	1,536	1,736	1,792	1,964	2,142	2,365
Debt	458	613	452	333	513	382	525	649
Other Non Cur Liab	117	171	31	9	9	13	13	13
Total Capital Employed	2,043	2,406	1,989	2,069	2,306	2,347	2,667	3,014
Net Fixed Assets (incl CWIP)	1,383	1,385	1,386	1,354	1,308	1,237	1,347	1,506
Non Cur Investments	92	56	17	30	260	214	214	214
Other Non Cur Asst	728	1,128	474	549	453	548	548	548
Non Curr Assets	2,202	2,569	1,877	1,933	2,021	1,998	2,108	2,268
Inventory	11	11	12	11	10	10	11	13
Debtors	382	572	664	677	752	839	1,132	1,311
Cash & Bank	138	165	155	181	169	234	198	265
Other Curr Assets	268	325	225	280	311	338	426	522
Curr Assets	788	1,061	1,044	1,138	1,233	1,411	1,756	2,098
Creditors	313	467	514	564	617	685	807	935
Provisions	41	28	18	12	-	11	-	-
Other Curr Liab	433	512	348	395	302	337	360	385
Curr Liabilities	788	1,007	880	972	919	1,033	1,167	1,319
Net Curr Assets	1	55	164	166	314	378	589	779
Total Assets	2,991	3,630	2,921	3,071	3,254	3,409	3,864	4,366

Financial Details

Cash Flow

Y/E March	FY13	FY14	FY15	FY16	FY17	FY18	FY19E	FY20E
PBT	234	196	317	290	312	220	315	385
(inc)/Dec in Working Capital	(3)	(41)	11	13	(48)	(48)	(171)	(51)
Non Cash Op Exp	147	175	157	201	166	30	160	160
Int Paid (+)	42	56	53	41	32	30	34	41
Tax Paid	63	37	48	86	70	60	80	92
others	(32)	(38)	(62)	(33)	(47)	(23)	-	-
CF from Op. Activities	323	311	430	440	359	308	258	443
(inc)/Dec in FA & CWIP	(194)	(156)	(47)	(140)	(139)	40	(270)	(320)
Free Cashflow	129	155	383	300	220	348	(12)	123
(Pur)/Sale of Inv	-	-	-	(52)	(12)	(17)	(60)	(62)
others	21	(283)	45	(16)	(131)	(1)	-	-
CF from Inv. Activities	(173)	(439)	(3)	(202)	(267)	(48)	(330)	(382)
inc/(dec) in NW	-	-	-	-	-	-	-	-
inc/(dec) in Debt	(46)	196	(322)	(80)	100	(147)	142	124
Int. Paid	54	59	55	43	32	22	34	41
Div Paid (inc tax)	7	22	31	64	-	55	56	70
others	(43)	20	13	(12)	(152)	2	-	-
CF from Fin. Activities	(150)	135	(396)	(200)	(84)	(222)	52	13
Inc(Dec) in Cash	0	7	32	38	7	38	(20)	75
Add: Opening Balance	129	131	160	128	177	167	245	213
Closing Balance	131	160	166	177	167	234	225	288

Key Ratio

Y/E March	FY13	FY14	FY15	FY16	FY17	FY18	FY19E	FY20E
ROE	11%	8%	16%	14%	13%	9%	11%	12%
ROCE	11%	9%	17%	15%	14%	10%	12%	13%
Asset Turnover	1.31	1.34	1.93	1.84	1.72	1.77	1.84	1.89
Debtor Days	36	43	43	44	49	51	58	58
Inv Days	1	1	1	1	1	1	1	1
Payable Days	29	35	33	37	40	41	41	41
Int Coverage	5	4	6	7	9	7	9	9
P/E	9	13	17	16	17	21	11	9
Price / Book Value	1	1	2	2	2	2	1	1
EV/EBITDA	5	6	9	8	9	10	6	5
FCF per Share	10	12	30	12	9	11	(0)	5
Div Yield	1.3%	1.0%	0.6%	1.0%	1.2%	1.4%	1.9%	2.3%

Narnolia Financial Advisors Ltd. is a SEBI registered Research Analyst having SEBI Registration No. INH300006500. The Company/Analyst (s) does/do not have any holding in the stocks discussed but these stocks may have been recommended to clients in the past. Clients of Narnolia Financial Advisors Ltd. may be holding aforesaid stocks.

The stocks recommended are based on our analysis which is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed.

Disclosures: Narnolia Financial Advisors Ltd. (NFAL) (Formerly Microsec Capital Ltd.) is a SEBI Registered Research Analyst having registration no. INH300006500. NFAL is engaged in the business of providing Stock Broking, Depository Participant, Merchant Banking, Portfolio Management & distribution of various financial products. Details of associate entities of NFAL is available on the website at www.narnolia.com

No penalties have been levied on NFAL by any Regulatory/Statutory authority. NFAL, its associates, Research Analyst or their relative may have financial interest in the subject company. NFAL and/or its associates and/or Research Analyst may have beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report. NFAL and its associate company(ies), their directors and Research Analyst and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of NFAL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report. Research Analyst may have served as director/officer, etc. in the subject company in the last 12 month period. NFAL and/or its associates may have received compensation from the subject company in the past 12 months. In the last 12 months period ending on the last day of the month immediately preceding the date of publication of this research report, NFAL or any of its associates may have: a) managed or co-managed public offering of securities from subject company of this research report, b) received compensation for investment banking or merchant banking or brokerage services from subject company of this research report, c) received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company of this research report. d) Subject Company may have been a client of NFAL or its associates during 12 months preceding the date of distribution of the research report. NFAL and its associates have not received any compensation or other benefits from the Subject Company or third party in connection with the research report. NFAL and / or its affiliates may do and seek to do business including Investment Banking with companies covered in the research reports. As a result, the recipients of this report should be aware that NFAL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific Merchant Banking, Investment Banking or Brokerage service transactions. Research Analyst's views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of NFAL or its associates maintains arm's length distance with Research Team as all the activities are segregated from NFAL research activity and therefore it can have an independent view with regards to subject company for which Research Team have expressed their views.

Analyst Certification The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Disclosure of Interest Statement-

Analyst's ownership of the stocks mentioned in the Report	NIL
---	-----

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com.

Correspondence Office Address: Arch Waterfront, 5th Floor, Block GP, Saltlake, Sector 5, Kolkata 700 091; Tel No.: 033-40541700; www.narnolia.com.

Registered Office Address: Marble Arch, Office 201, 2nd Floor, 236B, AIC Bose Road, Kolkata 700 020; Tel No.: 033-4050 1500; www.narnolia.com

Compliance Officer: Manish Kr Agarwal, Email Id: mkagarwal@narnolia.com, Contact No.:033-40541700.

Registration details of Company: Narnolia Financial Advisors Ltd. (NFAL): SEBI Stock Broker Registration: INZ000166737 (NSE/BSE/MSEI); NSDL/CDSL: IN-DP-380-2018; Research Analyst: INH300006500, Merchant Banking: (Registration No.: INM000010791), PMS: (Registration No.: INP000002304), AMFI Registered Mutual Fund distributor: ARN 3087

Registration Details of Group entities: G. Raj & Company Consultants Ltd (G RAJ)-BSE Broker INZ260010731; NSDL DP: IN-DP-NSDL-371-2014 || Narnolia Commerze Limited (Formerly Microsec Commerze Ltd.)-MCX/NCDEX Commodities Broker: INZ000051636 || NarnoliaVeloX Advisory Ltd.- SEBI Registered PMS: INP000005109 || Eastwind Capital Advisors Pvt Ltd. (EASTWIND)-SEBI Registered Investment Adviser: INA300005439 || Narnolia Insurance Brokers Limited (Formerly Microsec Insurance Brokers Ltd.)-IRDA Licensed Direct Insurance Broker (Life & Non-Life) Certificate No. 134, License No. DB046/02 || Narnolia Securities Ltd. (NSL)-AMFI Registered Mutual Fund distributor: ARN 20558, PFRDA NPS POP: 27092018 || Narnolia Capital Advisors Pvt. Ltd. - RBI Registered NBFC:B.05.02568.

Disclaimer:

This report has been prepared by Narnolia Financial Advisors Ltd. (NFAL) and is meant for sole use by the recipient and not for public circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of NFAL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult his/her/its own advisors to determine the merits and risks of such an investment. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. NFAL will not treat recipients as customers by virtue of their receiving this report. Neither the Company, nor its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits or lost opportunities that may arise from or in connection with the use of the information/report. The person accessing this information specifically agrees to exempt NFAL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold NFAL or any of its affiliates or employees responsible for any such misuse and further agrees to hold NFAL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject NFAL & its group companies to registration or licensing requirements within such jurisdictions.