

"BUY" 14th JAN, 2015

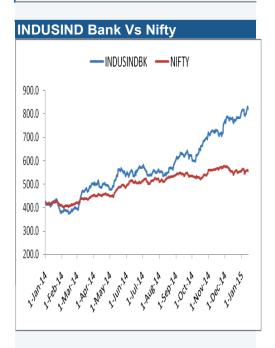
SEBI Registered Portfolio Manager

| Result update | BUY |
|--------------------------|------|
| CMP | 820 |
| Target Price | 870 |
| Previous Target Price | 770 |
| Upside | 6 |
| Change from Previous(Rs) | 13.0 |

| Market Data | |
|----------------------|------------|
| BSE Code | 532187 |
| NSE Symbol | INDUSINDBK |
| 52wk Range H/L | 849/369 |
| Mkt Capital (Rs Cr) | 35624 |
| Average Daily Volume | 32.6 lakhs |
| Nifty | 8299 |

| Stock Performance | | | | | | |
|-------------------|-----|------|------|--|--|--|
| | 1M | 1yr | YTD | | | |
| Absolute | 5.6 | 94.1 | 94.1 | | | |
| Rel.to Nifty | 4.7 | 62.4 | 62.4 | | | |

| Share Holding Pattern-% | | | | | | | |
|-------------------------|---------|--------|-------|--|--|--|--|
| | Current | 24QFY1 | 4QFY1 | | | | |
| Promoters | 15.1 | 15.1 | 15.2 | | | | |
| FII | 40.6 | 43.2 | 43.6 | | | | |
| DII | 9.0 | 8.6 | 8.6 | | | | |
| Others | 35.3 | 33.0 | 32.7 | | | | |



At the current price of Rs. 820/share stock is trading at 3.3 times FY16E book value. The bank is almost playing with upper side of valuation band and we are not sure for further valuation multiple expansions beyond 3.5 times in medium term with ROE at 16-18% with ROA at 1.8-2%. The stock is already factored macro economy recovery and low risk in impairment of assets. Higher side of target price could be possible only if bank surprises street with better than expected earnings. Our valuation multiple at 3.5 times of FY16E earnings are at higher side of its historical average. We value bank at Rs. 870/share.

Profitability growth was in-line with expectation; return ratios are comfortable

Indusind Bank's profitability was grown by 29% YoY to Rs.447 cr as against our expectation of Rs.434 cr. The bank maintains its growth trajectory in almost all counts and delivered in-line with all return ratio. We find little room while expanding its valuation multiple and giving valuation multiple at 3.5 times of FY16E earnings at the higher end. We believe bank to report ROE at 16-18% with ROA at 1.8-2% in medium term range. Indusind Bank is running at comfortable leverage ratio at 10% with tier 1 capital of 11.5%. The bank has enough cushions while expanding its business without raising capital. We believe in medium term bank would trade at 3 to 3.5 times of one year forward book.

NII growth was due to impressive loan growth, margin improvement slightly at sequential basis

During guarter bank's NII was grown by 18% YoY to Rs.861 cr on the back of 22% loan growth and slightly improvement of margin at sequential basis. Other income was Rs. 611 cr in which core fee income was Rs.522 cr up by 22 YoY., this has continued to follow credit growth. However banking system experienced loan growth of mere 11% due to weak corporate demand. But Indusind bank corporate loan book increased by 32% and able to report healthy fee income growth. Non- interest income other than fee income was reported growth of 65% YoY to Rs.89 cr.

Impairment of asset stable with PCR at 70%

Sequentially asset quality was flat with GNPA and net NPA were stood at 1% and 0.31% as against 1.1% and 0.33%. In absolute basis bank saw 3% deterioration in GNPA while net NPA was flat. As the result provisions was up by 4% YoY. Fresh slippages were remained at flat at 1% as against 0.8% in previous quarter. Out of total slippages, about 87% came from consumer divisions and banks has continuous reduced its exposure to this divisions. This segment reported loan growth of 10% while corporate segment reported growth of 32%. Moreover exposure to this segment came down to 42% as against 47% in last quarter. Provisions coverage ratio was healthy at 71% without technical write off.

| Financials | | | | | Rs, Cr |
|-------------------|------|------|------|------|--------|
| | 2011 | 2012 | 2013 | 2014 | 2015E |
| NII | 1376 | 1704 | 2233 | 2891 | 3416 |
| Total Income | 2090 | 2716 | 3596 | 4781 | 5809 |
| PPP | 1082 | 1373 | 1839 | 2596 | 3072 |
| Net Profit | 577 | 803 | 1061 | 1408 | 1760 |
| EPS | 12.4 | 17.2 | 20.3 | 26.8 | 33.3 |

(Source: Company/Eastwind)

Loan growth at 22% YoY, consumer finance divisions lowest ever

Bank's balance sheet was grown by 22% in which loan and deposits were also up by 22% and 23% respectively. Bank's loan composition was divided into two parts (1) Corporate division, (2) consumer divisions. Corporate divisions registered growth of 32% YoY and share in overall loan composition increased from 53% in 3QFY14 to 58% in this quarter. Further consumer division loan growth was sluggish at 10% on account of slowdown in auto segment. Auto segment has shown earlier sign of recovery with improving trend of economy and we believe bank may report better asset quality in this segment in next 2-3 quarters. In corporate divisions large, mid and small corporate were registered growth of 31%, 19% and 62% respectively.

Deposits growth was led by healthy CASA accretions

Deposits growth was 23% YoY on the back of healthy CASA growth at 31%. Demand deposits and saving account deposits were grown by 30% and 32% YoY respectively. CASA in percentage term stood at 34% as against 32% in last quarter. Term deposits were grown by 20% YoY. Lucrative interest rate has helped bank to accrete CASA mobilization and it also helped bank to report lower cost of fund. Cost of fund (calculated) (Deposits+ Borrowing) has came down to 9.1% from 9.9% in last quarter. We have modeled 22% growth in deposits for FY15E and 22% for FY16E.

Limited margin expansion on account of declined share of consumer divisions

Margin reported by bank at 3.67%, marginal improvement of 4 bsp sequentially largely on account of softening of cost of fund at 30 bps to 9.1% while yield on assets declined to 10.3% from 10.4%. Margin improvement at sequential basis was positive despite of continuous reduction of share in consumer divisions. Consumer division yield improved by 7 bps sequentially to 15.82% while corporate divisions yield reduced to 10.93% from 11.55% in previous quarter. On margin front we are positive and believe that margin would improve from herein because in consumer division share has came down to its historical low at 42% where margin difference between consumer divisions and corporate divisions are 500 bps. We believe that bank would increase its share in consumer division with the improvement of macro economy. The auto numbers reported by SIAM has shown earlier sign of recovery.

Valuation & View

At the current price of Rs. 820/share stock is trading at 3.3 times FY16E book value. The bank is almost playing with upper side of valuation band and we are not sure for further valuation multiple expansions in medium term with ROE at 16-18% with ROA at 1.8-2%. The stock is already factored macro economy recovery and low risk in impairment of assets. Higher side of target price could be possible only if bank surprises street with better than expected earnings. Our valuation multiple at 3.5 times of FY16E earnings are at higher side of its historical average. We value bank at Rs. 870/share.

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| Quarterly Performance | | | | | | | |
|---|--------|--------|--------|-------|-------|---------|-----------|
| Quarterly Result(Rs. Cr) | 3QFY15 | 2QFY15 | 3QFY14 | % YoY | % QoQ | 3QFY15E | Variation |
| Interest/discount on advances / bills | 1954 | 1909 | 1739 | 12.4 | 2.4 | 1997 | -2.2 |
| Income on investments | 412 | 411 | 368 | 11.8 | 0.2 | 471 | -12.5 |
| Interest on balances with Reserve Bank of India | 71 | 58 | 36 | 95.6 | 21.5 | 63 | 11.9 |
| Others | 0 | 0 | 0 | 76.9 | 15.0 | 0 | |
| Total Interest Income | 2437 | 2379 | 2143 | 13.7 | 2.4 | 2531 | -3.7 |
| Others Income | 611 | 558 | 480 | 27.2 | 9.4 | 597 | 2.2 |
| Total Income | 3048 | 2937 | 2624 | 16.2 | 3.8 | 3128 | -2.6 |
| Interest Expended | 1576 | 1546 | 1413 | 11.5 | 1.9 | 1637 | -3.8 |
| NII | 861 | 833 | 730 | 18.0 | 3.4 | 894 | -3.6 |
| Other Income | 611 | 558 | 480 | 27.2 | 9.4 | 597 | 2.2 |
| Total Income | 1472 | 1391 | 1210 | 21.6 | 5.8 | 1491 | -1.3 |
| Employee | 256 | 239 | 206 | 24.2 | 6.8 | 272 | -5.9 |
| Other Expenses | 443 | 427 | 357 | 23.9 | 3.6 | 443 | -0.1 |
| Operating Expenses | 698 | 667 | 563 | 24.0 | 4.7 | 715 | -2.3 |
| PPP(Rs Cr) | 774 | 725 | 647 | 19.5 | 6.8 | 777 | -0.4 |
| Provisions | 98 | 73 | 126 | -22.3 | 33.9 | 128 | -23.6 |
| PBT | 676 | 651 | 521 | 29.7 | 3.7 | 648 | 4.2 |
| Tax | 229 | 221 | 174 | 31.2 | 3.3 | 214 | 6.8 |
| Net Profit | 447 | 430 | 347 | 28.9 | 3.9 | 434 | 2.9 |
| Balance Sheet data(Rs. Cr) | | | | | | | |
| Net Worth | 10390 | 9932 | 8664 | 19.9 | 4.6 | | |
| Deposits | 69376 | 65996 | 56247 | 23.3 | 5.1 | | |
| Borrowings | 16752 | 13319 | 14771 | 13.4 | 25.8 | | |
| Total Liabilities | 100007 | 92290 | 81799 | 22.3 | 8.4 | | |
| Investments | 23158 | 21461 | 20134 | 15.0 | 7.9 | | |
| Advances | 63847 | 59931 | 52469 | 21.7 | 6.5 | | |
| Total Assets | 100007 | 92290 | 81799 | 22.3 | 8.4 | | |
| Asset Quality | | | | | | | |
| GNPA | 673 | 655 | 626 | 7.5 | 2.7 | | |
| NPA | 195 | 195 | 165 | 18.2 | 0.0 | | |
| % GNPA | 1.0 | 1.1 | 1.2 | | | | |
| % NPA | 0.3 | 0.3 | 0.3 | | | | |

Source: Eastwind/Company

| Income Statement | 2012 | 2013 | 2014 | 2015E | 2016E |
|---------------------------|-------|-------|-------|--------|-------|
| Interest Income | 5359 | 6983 | 8254 | 9710 | 11837 |
| Interest Expense | 3655 | 4750 | 5363 | 6294 | 754 |
| NII | 1704 | 2233 | 2891 | 3416 | 429 |
| Non Interest Income | 1012 | 1363 | 1891 | 2394 | 2950 |
| Total Income | 2716 | 3596 | 4781 | 5809 | 724 |
| Operating Expenses | 1343 | 1756 | 2185 | 2737 | 3413 |
| Pre Provision Profits | 1373 | 1839 | 2596 | 3072 | 383: |
| Provisions | 180 | 263 | 468 | 417 | 61 |
| PBT | 1193 | 1576 | 2128 | 2655 | 321 |
| PAT | 803 | 1061 | 1408 | 1760 | 2153 |
| | | | | | |
| Balance Sheet | | | | | |
| Eq Capital | 468 | 523 | 526 | 529 | 529 |
| Reserve & Surplus | 4263 | 7107 | 8517 | 10319 | 1246 |
| Net Worth | 4731 | 7630 | 9043 | 10848 | 1299 |
| Deposits(Rs Cr) | 42362 | 54117 | 60502 | 73813 | 8857 |
| Borrowings(Rs Cr) | 8682 | 9460 | 14762 | 18453 | 2214 |
| Other Liability | 1811 | 2100 | 2719 | 3502 | 5579 |
| Total Liabilities | 57585 | 73307 | 87026 | 106616 | 12929 |
| Cash in hand | 2904 | 3250 | 4414 | 3785 | 4542 |
| Money at call | 2636 | 3599 | 2356 | 5240 | 628 |
| Investments(Rs Cr) | 14572 | 19654 | 21563 | 24912 | 2989 |
| Loans(Rs Cr) | 35064 | 44321 | 55102 | 67775 | 8268 |
| Fixed Assets | 657 | 756 | 1016 | 1199 | 143 |
| Other assets | 1764 | 1727 | 2575 | 3706 | 444 |
| Total Assets | 57596 | 73307 | 87026 | 106616 | 12929 |
| | | | | | |
| Yield Calculation | | | | | |
| Avg. Yield on loans | 12.0 | 12.7 | 12.0 | 12.0 | 11. |
| Avg. Yield on Investments | 7.4 | 6.5 | 6.8 | 6.7 | 6. |
| Avg. Cost of Deposit | 7.3 | 8.8 | 8.9 | 8.5 | 8. |
| Avg. Cost of Borrowimgs | 6.7 | 7.6 | 7.5 | 7.5 | 7 |
| Valuation | | | | | |
| Book Value | 101 | 146 | 171 | 205 | 24 |
| CMP | 321 | 405 | 542 | 820 | 82 |
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Source: Eastwind/Company