

India Equity Analytics 7-Dec-19 Company Update



Industry Financial Bloomberg RBK IN BSE CODE 540065

RATING	NEUTRAL
CMP	339
Price Target	332
Potential Upside	-2%

Rating Change	$\longleftrightarrow$
Estimate Change	<b>←</b>
Target Change	1

STOCK INFO	
52wk Range H/L	716/231
Mkt Capital (Rs Cr)	14,559
Free float (%)	100
Avg. Vol 1M (,000)	16,634
No. of Shares (Crs)	488
Promoters Pledged %	

Fia in Rs Cr

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FINANCIAL	FY19	FY20E	FY21E	
NII	2539	3468	4458	
PPP	1940	2579	3303	
PAT	867	636	1717	
NIM %	3.8	4.1	4.1	
EPS (Rs)	20	13	35	
EPS growth (%)	34	-36	170	
ROE (%)	12	7	16	
ROA (%)	1.2	0.7	1.5	
BV	177	206	237	
P/B (X)	3.8	1.6	1.4	
P/E (x)	33	26	10	

#### **RESEARCH ANALYST**

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# QIP to enhance capital adequacy and Support Growth However Stress in the book Remains a concern

#### **Key Features of QIP**

- RBL Bank has came out with QIP worth around Rs Rs. 2,025 crore at the issue price of Rs. 351 per share.
- The QIP increases the Bank's Total Capital Adequacy Ratio to 15.3%. Core Equity Tier I Ratio to 14.3% which is well above the regularised limit
- Post QIP paid up share capital of the company has increased from Rs 431 Cr to Rs 488 Cr
- Management said that the Fund raised from the QIP would improve its capital adequacy and would open it to various growth opportunity avialable.
- The overall allocation to domestic investors including mutual funds and insurance companies is approximately 60% with the balance allocated to foreign institutional investors in Asia and Europe
- QIP would provided well needed support to the bank to tackle the higher credit cost expected during the year and also provide some growth Momentum.
- The Allotees with over 5% of securities offered are Aditya Birla Sun Life Trustee
   Private limited account, Reliance Capital Trustee Co Itd,Bnp Paribas
   Arbitrage,Bajaj Finance Limited,Credit Suisse (Singapore) Limited,Theleme Master
   Fund Limited.

Allottees Who Have Been Allotted More Than 5%	%
Aditya Birla Sun Life Trustee Private limited account	10.37
Reliance Capital Trustee Co Itd	9.4
Bnp Paribas Arbitrage	7.9
Bajaj Finance Limited	7.41
Credit Suisse (Singapore) Limited	6.91
Theleme Master Fund Limited.	6.42

#### View and Valuation

RBL Bank has raised well needed fund worth Rs 2025 Cr through the mode of QIP which would aid its capital adequacy thus providing the growth capital. Management said with the QIP raise it has enhanced its capital adequacy significant and would look at growth opportunity. However the key factor remains that high credit cost guidance with higher exposure to stressed assets will keep the asset quality weak for the year. Deterioration in assets quality during Q2FY20 beat the previous guidance of management. Stress in the book has increased to Rs 1800 Cr from earlier indicated level of Rs 1000 Cr. Despite Rs 800 Cr slippages from stress book. Issues in assets quality would effect the operating performance of the bank. The QIP would provide growth opportunity but the given the economic conditions and stress in the book we expect growth to be moderate and profitablity to be muted in the near term . We maintain Neutral and raise TP to 332 owing to capital raise at at 1.4x BV FY21e.

#### Key Risks to our rating and target

- Higher LGD in the stressed assets will increase the credit cost
- Pressure in rural economy will further impact the growth.

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#### 2QFY20 Results

#### Pat below estimates

Fig in Rs Cr

FINANCIALS	2QFY19	3QFY19	4QFY19	1QFY20	2QFY20	YoY %	QoQ%	FY18	FY19	YoY %
Interest Inc.	1,463	1,639	1,834	2,023	2,126	45%	5%	4,508	6,301	39.8%
Interest Exp.	870	984	1,095	1,205	1,257	44%	4%	2,741	3,761	37.2%
NII	593	655	739	817	869	46%	6%	1,766	2,539	43.8%
Other Income	333	374	409	481	442	33%	-8%	1,068	1,442	35.0%
Total Income	926	1,029	1,148	1,299	1,310	41%	1%	2,834	3,982	40.5%
Ope Exp.	477	531	588	680	674	41%	-1%	1,503	2,042	35.8%
PPP	449	498	560	619	636	42%	3%	1,331	1,940	45.7%
Provisions	140	161	200	213	533	282%	150%	365	641	75.8%
PBT	309	338	360	406	103	-67%	-75%	967	1,299	34.4%
Tax	105	113	113	139	48	-54%	-65%	331	432	30.4%
Net Profit	205	225	247	267	54	-73%	-80%	635	867	37%

#### Concall Highlights.

- Bank has added 14 branches during the quarter largely in metro and urban center and is on track to get 380-400 branches in total by the end of FY20.
- Management said that deterioration in the credit environment has had impact on the bank more than they initially anticipated and resolutions have also been slower.
- Bank has reassessed its book as has decided to be conservative in terms of problem recognition and provisioning which it
  might need to take.
- Management expects the total stressed / NPA is conservatively approx.Rs. 1,800 Cr. This includes the 4 groups((East based group, diversified media group, south based coffee group and west based plastics group plus a buffer). Management had recognized additional NPA of Rs 800 Cr and had taken provision of Rs 350 Cr on the same which represent half of both NPA and provision which bank may need to take, significant of remaining will come in next quarter and remaining in last quarter after that management think they will return to normal level of profitability..
- Management is seeing stress in certain specific accounts and not to any given sector. On real estate book of around Rs 2500
  Cr which is fully secured bank has average ticket per client of approximately Rs 57 Cr, there is no SMA1 or SMA2 on the book
  and largest ticket size is around Rs 500 Cr backed by LC from AA rated middle east bank. Average maturity of exposure
  between 1-2 years
- The construction book which is approximately Rs 4000 Cr has average ticket size per client of Rs 44 Cr the book also does not have SMA 1 or 2.80% of the book has a maturity of less than 1 year. The NBFC Book is approximately Rs 4100 Cr out of which HFC is around Rs 900 Cr and balance is other NBFC and the exposures are fully secured with no SMA1 or SMA2 with ticket size of Rs 115 Cr for HFC with average maturity of Rs 1 year and Rs 82 Cr with average maturity of 2-3 years for remaining NBFC. On power sector book worth Rs 2400 Cr average ticket size is Rs 52 Cr with no SMA1 and SMA2.
- The SMA1 is 0.45% and 0.39% SMA2 and without stressed group SMA1 is 0.30% and SMA2 is 0.22%.
- Bank expects profitability in the range of 75%-80% of the last year profits.
- The interest reversal during the quarter would be in the range of Rs 20 Cr.
- The GNPA in the card book is around 1.33%.
- The opex growth is due to continuous investment on retail franchise and growing of the credit cost franchise where the cost is up fronted.
- On wholesale book growing on lower side management said they are looking for more granular book and will follow the strategy going forward.



## **Profitability Matrix**

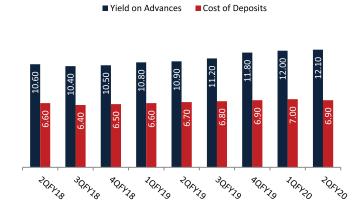
	4QFY18	1QFY19	2QFY19	3QFY19	4QFY19	1QFY20	2QFY20	YoY (+/-)	QoQ (+/-)
C/I Ratio %	52.8	50.8	51.5	51.6	51.2	52.3	51.5	-0.04	-0.87
Empl. Cost/ Tot. Exp. %	30.4	34.3	31.6	30.9	28.6	27.1	29.1	-2.56	1.92
Other Exp/Tot. Exp.%	69.6	65.7	68.4	69.1	71.4	72.9	70.9	2.56	-1.92
Provision/PPP %	29.5	32.5	31.1	32.2	35.7	34.5	83.9	52.77	49.43
Tax Rate %	34.1	34.9	33.9	33.3	31.3	34.2	47.0	13.14	12.86
Int Exp./Int Inc. (%)	59.1	59.5	59.5	60.0	59.7	59.6	59.1	-0.34	-0.45
Other Inc./Net Inc. %	38.4	37.1	36.0	36.3	35.6	37.1	33.7	-2.27	-3.36
PAT/ Net Income %	21.9	21.6	22.1	21.9	21.5	20.6	4.1	-17.94	-16.42
RoE %	10.9	11.2	11.6	11.7	12.2	13.8	8.2	-3.39	-5.59
RoA %	1.3	1.3	1.3	1.3	1.3	1.3	0.8	-0.49	-0.54

## **Margin Performance**

MARGIN %	4QFY18	1QFY19	2QFY19	3QFY19	4QFY19	1QFY20	2QFY20	YoY (+/-)	QoQ (+/-)
Yield on Advances	10.5	10.8	10.9	11.2	11.8	12.0	12.1	1.20	0.10
Cost of Deposits	6.5	6.6	6.7	6.8	6.9	7.0	6.9	0.20	-0.10
Cost Of Funds	6.2	6.4	6.4	6.6	6.8	6.8	6.8	0.40	0.00
NIM	4.0	4.0	4.1	4.1	4.2	4.3	4.3	0.22	-0.01

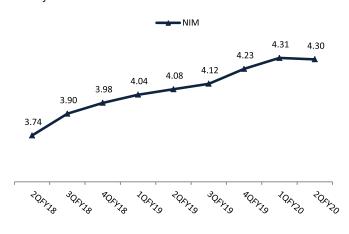
#### **Exhibit: Yield and Cost**

yield on advance increased and cost of fund decreased.



## **Exhibit: Net Interest Margin**

Healthy NIM



## Other Income Break Up- Card fee income drives other income growth

	2QFY18	3QFY18	4QFY18	1QFY19	2QFY19	3QFY19	4QFY19	1QFY20	2QFY20
FX	35	35	38	35	39	38	47	45	39
Proc Fee	57	67	65	69	75	80	89	78	47
Gen Banking	30	28	38	35	46	48	43	49	35
Distribution	59	8	16	12	13	10	16	8	12
Credit card		70	88	116	130	142	159	193	221
Trade and Others	22	23	26	23	26	28	35	37	35
Total fee income	203	230	270	289	325	346	388	411	388
Growth YOY%	38.1	50.3	31.7	57.9	60.1	50.4	43.7	42.2	19.4
Trading - FICC	39	28	40	36	7	28	21	70	53
Other income	0	0	2	1	1				
Total Other Income	241	258	312	326	333	374	409	481	441
Growth YOY%	42.6	41.7	31.9	26.9	38.0	44.9	31.1	47.6	32.6



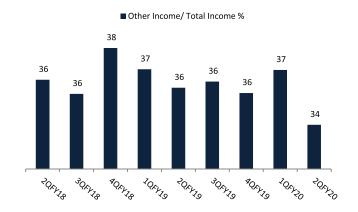
#### Exhibit: Fee Income/Advances %

Fee income remaines robust.

#### 

#### **Exhibit: Other Income/ Total Income %**

Other income remains healthy



#### **Asset Quality**

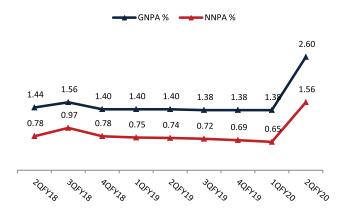
	4QFY18	1QFY19	2QFY19	<b>3QFY19</b>	4QFY19	1QFY20	2QFY20	YoY (+/-)	QoQ (+/-)
GNPA (Rs in Cr)	567	597	644	696	755	789	1,538	139%	95%
GNPA %	1.40	1.40	1.40	1.38	1.38	1.38	2.60	1.2	1.22
NNPA (Rs in Cr)	314	316	339	358	373	372	912	169%	145%
NNPA %	0.78	0.75	0.74	0.72	0.69	0.65	1.56	0.82	0.91
Slippages (Rs in Cr)	115	148	142	211	206	225	1,377	870%	512%
Std Restructured Assets %	0.08	0.10	0.07	0.09	0.04	0.06	0.06	-0.01	0.00
Net Stress Assets %	1	1	1	1	1	1	2	0.75	0.91
PCR %	58	60	61	63	65	66	58	-3.00	-7.85

## **GNPA** Composition(%) – Segment-wise

	2QFY18	3QFY18	4QFY18	1QFY19	2QFY19	3QFY19	4QFY19	1QFY20	2QFY20
C&IB	103	142	83	92	92	92	122	140	842
СВ	124	106	126	219	255	250	237	242	199
Agri	26	58	82	-	-	-	-	-	-
BBB/Retail Assets	104	111	113	168	201	287	340	348	421
DB&FI	131	164	163	117	97	67	56	60	77

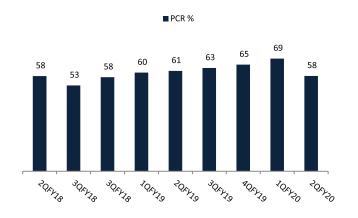
## **Exhibit: Asset Quality**

Stable asset worsen



#### **Exhibit: Provisions**

PCR decreased





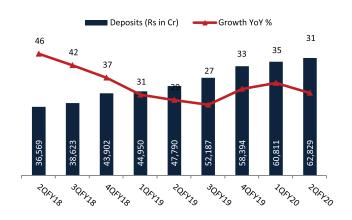
#### **Exhibit: Advances Performance**

advance growth moderated



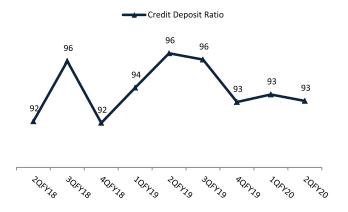
### **Exhibit: Deposits Performance**

Deposits growth moderated



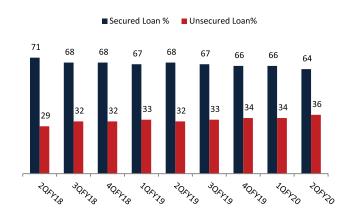
## **Exhibit: Credit Deposit Ratio**

CD ratio went down



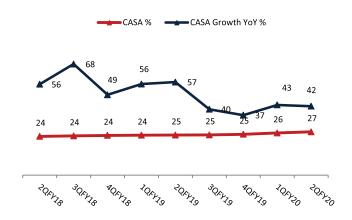
### **Exhibit: Advances Breakup%**

Unsecured loan picking-up



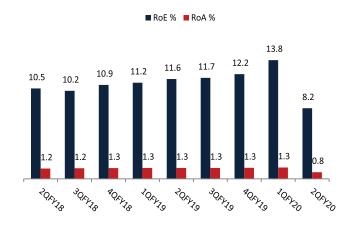
#### **Exhibit: CASA Performance**

CASA ratio improved



#### **Exhibit: Return Ratios**

Return ratio profile decreased





## **Financial Details**

## **Balance Sheet**

Fig in Rs Cr

Y/E March	FY14	FY15	FY16	FY17	FY18	FY19	FY20E	FY21E
Share Capital	272	293	325	375	420	427	488	488
Equity Capital	272	293	325	375	420	427	488	488
Preference Capital	0	0	0	0	0	0	0	0
Reserves & Surplus	1743	1937	2665	3960	6264	7121	9586	11109
Networth	2015	2230	2989	4336	6684	7547	10074	11598
Deposits	11599	17099	24349	34588	43902	58394	74746	98665
Change (%)	39	47	42	42	27	33	28	32
CASA Deposits	2370	3157	4529	7609	10678	14599	19434	27133
Change (%)	44	33	43	68	40	37	33	40
Borrowings	3896	6963	10536	7980	9262	11832	14531	19181
Other Liabilities & Provisions	689	812	1287	1771	2003	2585	2429	3207
Total Liabilities	18198	27105	39161	48675	61851	80359	101781	132650
Cash & Bank	1192	2170	2450	4194	4284	6602	7658	8437
Investments	6518	9792	14436	13482	15448	16840	21303	28120
Change (%)	17	50	47	-7	15	9	26	32
Advances	9835	14450	21229	29449	40268	54308	69514	91759
Change (%)	54	47	47	39	37	35	28	32
Fixed Assets	134	164	177	259	334	402	443	487
Other Assets	518	528	869	1292	1517	2206	2863	3847
Total Assets	18198	27105	39161	48675	61851	80359	101781	132650

## **Income Statement**

Fig in Rs Cr

Y/E March	FY14	FY15	FY16	FY17	FY18	FY19	FY20E	FY21E
Interest income	1,352	1,953	2,744	3,713	4,508	6,301	8,531	10,600
Interest expended	1,010	1,397	1,925	2,492	2,741	3,761	5,062	6,141
Net Interest Income	342	556	819	1,221	1,766	2,539	3,468	4,458
Change (%)	33	63	47	49	45	44	37	29
Other Income	261	403	491	755	1,068	1,442	1,883	2,282
Change (%)	106	55	22	54	41	35	31	21
Core Fee Income	217	341	430	628	886	1,348	1,712	2,217
Treasury Income	44	63	61	130	182	92	170	65
Others	-	-	-	(2)	1	3	1	0
Total Net Income	603	960	1,310	1,977	2,834	3,982	5,351	6,740
Operating Expenses	424	600	767	1,056	1,503	2,042	2,772	3,437
Change (%)	87	41	28	38	42	36	36	24
Employee Expenses	185	301	370	446	551	636	799	1,011
Pre-provisioning Profit	179	360	542	920	1,331	1,940	2,579	3,303
Change (%)	14	102	51	70	45	46	33	28
Provisions	86	153	114	239	365	641	1,649	998
Change (%)	34	78	-25	109	53	76	157	-39
PBT	93	207	428	682	967	1,299	930	2,304
Tax	-	-	136	235	331	432	294	588
Profit After Tax	93	207	292	446	635	867	636	1,717
Change (%)	0	124	41	53	42	37	-27	170



# **Financial Details**

# **Key Ratios**

Y/E March	FY14	FY15	FY16	FY17	FY18	FY19	FY20E	FY21E
Balance Sheet Metrics								
Loan Growth (%)	54	47	47	39	37	35	28	32
Deposit Growth (%)	39	47	42	42	27	33	28	32
C/D Ratio (%)	85	85	87	85	92	93	93	93
CASA (%)	20	18	19	22	24	25	26	28
Investment/Deposit (%)	56	57	59	39	35	29	29	29
CRAR (%)	14.6	13.1	12.9	13.7	15.3	13.5	13.8	12.0
Tier 1 (%)	14.3	12.7	11.1	11.4	13.6	12.1	12.3	10.9
Tier 2 (%)	0.3	0.4	1.8	2.3	1.7	1.4	1.5	1.2
Assets Quality Metrics								
Gross NPA (Rs)	78	111	208	356	567	755	2,288	2,515
Gross NPA (%)	0.8	0.8	1.0	1.2	1.4	1.4	3.3	2.7
Net NPA(Rs)	31	39	124	190	314	373	1,075	1,157
Net NPA (%)	0.3	0.3	0.6	0.6	0.8	0.7	1.5	1.3
Slippges (%)	1.0	0.5	1.4	2.5	1.9	1.8	4.9	1.8
Provision Coverage (%)	-	-	56	60	58	65	68	70
Provision/Average Advances (%)	1.1	1.3	0.6	0.9	1.0	1.4	2.7	1.2
Margin Metrics								
Yield On Advances (%)	11.4	11.6	10.9	10.4	9.8	10.7	11.2	11.0
Yield On Investment (%)	6.8	6.4	6.2	7.0	6.9	6.8	7.0	6.3
Yield on Earning Assets (%)	9.2	9.2	8.8	9.0	8.7	9.5	10.1	9.6
Cost Of Deposits (%)	7.7	7.6	7.3	6.7	6.0	6.3	6.6	6.2
Cost Of Funds (%)	10.0	9.6	7.3	6.4	5.7	6.0	6.3	5.9
Spread (%)	(0.8)	(0.3)	1.4	2.7	3.1	3.5	3.8	3.8
NIM (%)	2.3	2.6	2.6	3.0	3.4	3.8	4.1	4.1
Profitability & Effeciency Metrics								
Int. Expense/Int.Income (%)	74.7	71.5	70.1	67.1	60.8	59.7	59.3	57.9
Fee Income/NII (%)	-	-	-	51.4	50.2	53.1	49.4	49.7
Cost to Income (%)	70.4	62.5	58.6	53.4	53.0	51.3	51.8	51.0
Cost on Average Assets (%)	2.7	2.6	2.3	2.4	2.7	2.9	3.0	2.9
Tax Rate (%)		-	31.7	34.5	34.3	33.3	31.6	25.5
Valuation Ratio Metrics								
EPS (Rs)	3.4	7.1	9.0	11.9	15.1	20.3	13.0	35.1
Change (%)	(7.1)	107.3	27.6	32.0	27.3	34	(35.9)	169.8
ROAE (%)	5.1	9.8	11.2	12.2	11.5	12.2	7.2	15.8
ROAA (%)	0.6	0.9	0.9	1.0	1.1	1.2	0.7	1.5
Dividend Payout (%)	-	-	-	15.1	13.9	13.3	25.3	11.4
Dividend yield (%)	_	_	_	0.4	0.4	0.4	1.0	1.2
Book Value (Rs)	74	76	92	116	159	177	206	237
Change (%)	17	3	21	26	38	11	17	15
ABVPS (Rs)	73	75	88	110	152	168	184	214
P/B (X)	-	-	-	4.3	3.0	3.8	1.6	1.4
P/E (X)	-	-	-	41.6	31.5	33.5	25.9	9.6
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# **Financial Details**

## **Exhibit: DuPont Analysis**

	FY15	FY16	FY17	FY18	FY19	FY20E	FY21E
Interest Income	8.6	8.3	8.5	8.2	8.9	9.4	9.0
Interest expended	6.2	5.8	5.7	5.0	5.3	5.6	5.2
Net Interest Income	2.5	2.5	2.8	3.2	3.6	3.8	3.8
Non-Fund Based Income	1.8	1.5	1.7	1.9	2.0	2.1	1.9
Core Fee Income	1.5	1.3	1.4	1.6	1.9	1.9	1.9
Trading and Other Income	0.3	0.2	0.3	0.3	0.1	0.2	0.1
Core Operating Income	4.0	3.8	4.2	4.8	5.5	5.7	5.7
Total Income	4.2	4.0	4.5	5.1	5.6	5.9	5.8
Total Operating Expenses	2.6	2.3	2.4	2.7	2.9	3.0	2.9
Employee Expenses	1.3	1.1	1.0	1.0	0.9	0.9	0.9
Other Expenses	1.3	1.2	1.4	1.7	2.0	2.2	2.1
Operating Profit	1.6	1.6	2.1	2.4	2.7	2.8	2.8
Provisions	0.7	0.3	0.5	0.7	0.9	1.8	0.9
Others	-	-	-	-	-	-	-
PBT	0.9	1.3	1.6	1.7	1.8	1.0	2.0
Tax	-	0.4	0.5	0.6	0.6	0.3	0.5
PAT/RoAA	0.9	0.9	1.0	1.1	1.2	0.7	1.5
Equity Multiplier (x)	10.7	12.7	12.0	10.0	10.0	10.3	10.8
ROAE	9.8	11.2	12.2	11.5	12.2	7.2	15.8



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