15-May-20

### **NIFTYKEY LEVELS**

Support 1: 9050 Support 2: 9000 Resistance1: 9300 Resistance2: 9350

## Events Today

### Results

CROMPTON

LTTS

M&MFIN

NAM-INDIA

**ONWARDTEC** 

**PAPERPROD** 

**TASTYBIT** 

### Dividend

**JMFINANCIL SBICARD** 

Ex-Date: 15-05-2020



### **Market Outlook**

Yesterday, Nifty opened negative at 9213.95 and made a high of 9281.10. From there it moved towards the low of 9119.75 and closed negative at 9142.75 levels. Major buying was seen in FMCG and PHARMA sector, while rest of the indices faced broader selling pressure. India VIX closed negative by 1.54% at 38.23.

Though market traded lower throughout the weekly expiry day, Nifty is trading in a zone of 9000 on lower side and 9500 on higher side since last 10 trading sessions. At the same time 20 DMA and 5DMA are almost flat indicating sideways movement to continue further. Moreover, one can see crucial support near previous swing pivot placed around 9050.

Indian Market						
Index (Prev. Close)	Value	% Change				
SENSEX	31,122.89	-2.77%				
NIFTY	9,142.75	-2.57%				
BANK NIFTY	19,068.50	-2.88%				
Global	Market					
Index (Prev. Close)	Value	% Change				
DOW	23,625.34	1.62%				
NASDAQ	8,943.72	0.91%				
CAC	4,273.13	-1.65%				
DAX	10,337.02	-1.95%				
FTSE	5,741.54	-2.75%				
EW ALL SHARE	15,510.65	-1.62%				
Morning Asian Market (8	:30 am)					
SGX NIFTY	9,154.00	0.39%				
NIKKIE	19,884.50	-0.15%				
HANG SENG	23,770.00	-0.25%				
Commodi	ty Market					
Commodity(Prev. Close)	Value	% Change				
GOLD	46,654.00	1.46%				
SILVER	44,135.00	2.72%				
CRUDEOIL	31.28	0.48%				
NATURALGAS	128.60	4.47%				
	Currency Market					
Currency (Prev. Close)	Value	0-				
RS./DOLLAR	75.56	0.14%				
RS./EURO	81.70	-0.12%				
RS./POUND	92.26	-0.38%				

Bond Yield				
Bond yield (Prev. Close)	Value	% Change		
G-sec 10YR : IND	6.06	-0.64%		
G-sec 10YK : IND	6.06	-0.64		

% Change in 1 day

Institutional Turnover								
	FII							
Investor	Buy(Cr.)	Sale(Cr.)	Net(Cr.)					
14-May-20	4655	6808	(2153)					
May-20	65650	51359	14291					
2020	565744	640575	(74831)					
	D	II						
Investor	Buy(Cr.)	Sale(Cr.)	Net(Cr.)					
14-May-20	4146	3344	802					
May-20	39506	39676	(170)					
2020	462164	386044	76120					

Please refer to page pg 07 for Bulk deals,

Dividends, Bonus, Spilts, Buyback.

Quote of the Day: "I would not pre-pay. I would invest instead and let the investments cover it"



#### LIFE INSURANCE MACRO 15-May-20

Total weighted received premium for the month of April'20 stood at Rs. 2804 crores as opposed to Rs.4527 crores in April'19 implying a 33% degrowth in the month on the back of the pandemic Both LIC and Private players saw high degrowth in the month owing to nation wide lockdown. LIC's total weighted received premium fell by 21% while the private players saw a 42% de growth. Among the new business premium in total weighted basis, SBI Life lost some market share in the month among the private pack The current market share has been 7.2% of the market share. Other listed players like HDFC Life & ICICI Prudential Life have a current market share of 8.3% and 6.4% respectively in the month of April'20. Max Life stood at 4.1%. The country may see this trend continue for a couple of months and persistency ratios of the companies could get hit badly as people might face difficulties to pay the premium upfront.

MARUTI BUY 14-May-20

The consumer sentiments have dampened due to lower income level and slowdown in overall economic activity. Hence the customers have started shifting towards smaller cars and this will be beneficial for the company in the near term. The management expects that personal cars preference over shared mobility may boost the demand in the current pandemic situation. Margin profile may take next 1-2 quarters to recover based on higher fixed cost and low capacity utilization levels. Going ahead management's thrust on network expansion in rural areas coupled with new launches in SUV segment and implementation of scrappage policy may drive growth. We maintain BUY rating with target price of Rs.6200. Currently the company is trading at 27x FY20 EPS

KOTAKBANK BUY 14-May-20

Loan growth has remained muted as management has remained cautious in the corporate segment, with calibrated growth in the retail segment while keeping a track of the risk-return paradigm. Management remain confident of margin improvement with a decrease in the cost of saving deposits. Management has already provided Rs 660 Cr for COVID-19 situation, going ahead management expects credit cost to remain elevated with the extended lockdown situation. The line of finance announced by the government for MSME is expected to facilitate loan growth. We expect management to focus on the portfolio quality than balance sheet growth, with the main focus to remain on digitalization front to maintain sustainability. Management seeks shareholder approval for selling 65 million share which is yet to get approved. Keeping in mind the lockdown 4 and rising number of customers availing moratorium we expect elevated credit cost, we decrease our TARGET to Rs 1720, The stock is currently trading at 4.7x P/B FY20e. Maintain BUY.

NESTLEIND HOLD 14-May-20

NESTLEIND has posted numbers better than our expectations, sales grew by 11% while PAT witnessed a growth of 14% which is quite encouraging considering recent Covid related crisis. We continue to like NESTLEIND considering its strong brands (like Maggi, Kitkat etc) and execution capability with pricing power. Last few years company has launched lots of new products and worked on its distribution expansion which will yield result as situation normalize. We maintain Hold rating NESTLEIND with the previous target price of Rs 17236. Presently the company is trading at 76 times of CY20e's eps.

IIP & CPI MACRO 13-May-20

The Index of Industrial Production for the month of March 2020 inched downwards on the back of nation wide lock down The month of March showed a year on year de growth in IIP at -16.7%. Mining activity, manufacturing activity and electricity generation saw de-growth at 0%, 20.6% and 6.8% respectively. Consumer Price Index for the month of March 2020 further eased at 5.84% as opposed to 5.91% a month ago. The Inflation data could however be subjected to a lot of revisions going forwards as many data points could not be gathered due to the nation wide lock down. The higher inflationary trend has discouraged RBI from cutting down on interest rates in the past. The negative IIP figures are expected to tread on for a few months on the back of nation wide lock down. The RBI however has space to further ease out and provide more liquidity. The government announcement of 20 lakh crore relief package includes the monetary actions. The sectoral distribution of the package would be on radar to check the economic revival.



#### **Stock In News**



Red: Negative Impact Green: Positive Impact Black: Neutral.



# **Management Concall**

### **ESCORTS 4QFY20 concall highlights:**

Ц	The domestic tractor industry declined by ~9%YoY in 4QFY20.
	Industry in Q4FY20 on Y-o-Y basis in North and central region de-grew by 19%YoY, whereas industry grew by 3%YoY in South
	and west region.
	Overall rural sentiments are positive because of a record output of Rabi crop and a favourable initial prediction of this year monsoon.
	The management is already witnessing pent-up demand coming from the lockdown period and estimates around 70000-80000 units of volume can come between June to October period other than normal volumes.
	The management is very confident on subsidy-based tractor sales in Assam, Bihar, Andhra Pradesh and Telangana regions in FY21.
Ag	ri Machinery:
	The company has gained 120bps market share on sequential basis to 13.1% in 4QFY20.
	Farmtrac: Powertac sales ratio stood at 41:59 as against 39:61 in 3QFY20.
	The company has witnessed higher sales in 40HP category (south & west regions performed well).
	The company has 1000+ dealers and it is constantly expanding its network in opportunity markets.
	The company has sufficient inventory to serve the demand till June.
	65% showrooms and 90% of the workshops are open till date.
	The financing break-up between Private Banks and NBFC stands at 33% and 67% respectively.
Es	corts Kubota JV:
	The JV plant is expected to commence production from 3QFY21 (earlier 2QFY21).
	The plant will produce only premium products for Kubota as well as Escorts.
Co	nstruction Equipment:
	Served industry (Backhoe Loaders, Pick n carry crane and Compactors) went down by 23%YoY in FY20.
	In FY20 BHL industry down by 23%, compactor down by 22% and Cranes industry down by 24% YoY.
	The company market share in crane segment stood at 40%.
	The capacity utilization level stands at 40%.
	The management expects construction industry to pick up from 3QFY21.
	ilways Division:
	The company has order book of Rs.500 crores to be executed over period of 12-15 months.
	The management expects growth of 15% YoY in FY21.
	The company has recently got the RDSO approval for Microprocessor Controlled Air Brake System (MCABS) under localization
	program and which is currently served by only 2 foreign players. This has market size of Rs.700-800 crores.
Ot	her Details:
	The capex guidance of Rs.200-250 crores in FY21.
	The company's only concern is supply chain, because of suppliers are based out of different locations. If some of them comes under containment zone then it can disrupt the production.
	The company has started production on single shift hasis with 25% work force



# **Management Concall**

# MANAPPURAM 4QFY20 Concall Highlights:

The package announced by the government of Rs 75 K Cr for NBFCs and MFIs will help the NBFCs to heal in the near term.
OPEX has been lower in 4QFY20 i.e. increased by 2% QoQ only on the account of savings in cost from security cost front.OPEX
is expected to further reduce by Rs 20-30 Cr in FY21 due to the cost control measures i.e. technology boost and consolidation
of back office work.
1% OPEX decline in Gold loan is expected in next 1 year due to increase in online gold loan as well as lesser people addition for
gold loan branches.
The gold loan AUM grew by 30% YoY in 4QFY20 due to the growth in gold holdings and gold prices. The management expects
Overall loan book growth of 10% for FY21. The growth to come from gold loan book. On gold loan book they may not grow as
will be focusing on collections more.
The company chose to reduce NBFC lending by 13% in 4QFY20.
The company had access to liquidity from all the sources (all CPs rolled over, banks, NCDs, overseas borrowings).
Raised Incremental Borrowing of Rs 3,979 Cr in Q4FY20 through Domestic Bond Issuance, Overseas Bond and Bank Loan. Does
not expect any funding challenge in the near term.
Received additional CP of INR 600 Cr in April 2020 and rollover of Rs 775 cr in May, 2020.
Raised INR 100 Cr through TLTRO scheme; additional bank lines worth INR 200 Cr sanctioned since 31 Mar'20
Excess cash and undrawn bank lines of INR 2,300 Cr as of Mar'20 (standalone
Asirvad MFI is now among the lowest cost providers of microfinance loans in India. Asirvad proactively provided Rs. 55 Cr
provision during Q4FY20 due to COVID-19.On standalone basis additional provisioning of Rs 15 Cr done in 4QFY20 for COVID-
19.MFI are expected to remain under pressure in the near term after the moratorium ends.
Asirvad has undrawn bank lines of INR 1,760 Cr and INR 1,190 Cr cash balance as of Q4FY20; 100% of loans qualify for PSL.
Asirvad received moratorium from 21 banks accounting for 48% of Total Borrowing
The average LTV stands at 59 %( Rs 2345/Gram).
Online gold book is now at 48% of the total gold book. The management expects 1% increase per month in gold to come from
online gold.
CPs have reduced to 11% of the borrowing mix in 4QFY20.Rs 1800 Cr of CPs have maturity in next 2 months.
GNPA is expected to remain slightly high in next 1-2 quarters but reduce after that.
As at April 2020 10% of the CV portfolio (Rs 130 Cr) have opted for moratorium.
On the customer profile of the CV customers out of around Rs 1344 Cr portfolio of CV Rs 300 Cr are 2W loans. Collections were
45% during lockdown in CV book.
The bounce rates after lockdown increased by 18-20% to 45% on the overall portfolio.
Most of the branches i.e. around 90% of the branches of the company are functional now but footfall to the branches is lower.



# **Management Concall**

### MPHASIS 4QFY20 Concall highlights

‡C	FY20 performance
	Direct International revenue grew 19.7%YoY and 5.2% QoQ. Direct core revenue grew 5%QoQ and 18%YoY in 4Q.DXC/HP grew
	9.1%YoY and grew 3.8%YoY in 4Q.Direct core has contributed to 82% in Direct international business.
Hi	ghest deal wins
	The company won USD201 million from TCV in direct international business. Out of which 79% is in new gen services in 4Q. The total
	TCV for FY20 now stands at record high at USD 715million, 16% YoY growth .80% of deal wins in FY20 are in new gen services.
	The company is seeing a strong pipeline of large deals especially driven by research and interest in digital transformational deal post
	Covid crisis.
/e	rticals and Geography
	BCM: Despite a challenging market environment, the company is seeing continued growth momentum in banking and capital markets
	with strong revenue growth 11% in FY20. The company believes it is best in class growth across industry, broadly across BCM as well
	as digital risk. Excluding DR, the growth was even stronger, reflecting the Mphasis strength in BCM vertical. Company expects its
	segment to show decent growth in coming quarters.
	Insurance segment also posted a 9%YoY growth in FY20 aided by some strong deal wins and continued improvement in comparative
	position in the segment.
	Emerging segments also posted continued growth. Growth within the segment has been led by logistics and transportation sub
	vertical (grown 30%YoY in FY20 and comprises 53% of emerging portfolio).
J	The company had minimum exposure to the airline industry and has less 1% to overall revenue .No exposure in the hospitality
_	segment .So there was no material impact on business due to the current crisis.
_	Europe region has been a focus area for the company; with the increased sales effort and investment in the region are yielding good
	results. It has 14%YoY in FY20 and the company expects to continue to be a growth driver in FY21.
	crease in Fixed contract Type
_	The company has managed to increase the fixed bid composition to 28% in 4QFY20 (highest ever). This is a significant margin lever for
<b>.</b>	the company and also adds an annuity portion of the portfolio, improving the predictability of the business.
	C relationship:
_	The Company's focus on transformation and service led approach of GTM coupled with geographical diversification and industry
	verticals focus has helped them to maintain the consistency. The company is engaged with DXC and its client in the current crisis. The
_	company is working on these opportunities:  Based on the annual threshold, there is still pending MRC of USD 300 million that is yet to be consumed between 1QFY21 and 2QFY22
_	under September 21.It doesn't apply to HP and is only applicable to DXC business.
_	At DXC, while 300 million constitutes as remainder of MRC, the company to consume more than USD 300 million seeing current run
_	rate and its history.
VA -	argin guidance:
	The company had managed to post margin within the guided range of 15.5% to 17% led by supply chain optimization, increase focus
_	on right pyramid structure, fresher hiring, Fixed price mix, automation and offshore leverage. It expects to maintain its using these as
	short term levers . However due to current situation, management expects to give better guidance in next quarter but expects FY21 to
	get similar to FY20 level.
0	utlook
	The company is not seeing major demand deallocation in the focus verticals, but there is an element of reprioritizing the budget in
	discretionary spending.
	The company has managed to get 95% of overall global operations.
	The company is seeing a robust pipeline across multiple short and long term transformational deals .Finally while the fundamental
	of the business has not changed, the epidemic has reemphasized the business into digital business. The company will emerge as
	stronger from the current situation.
	With Strong 4Q and FY20 order book, strong execution on business continuity and its client relationship, the company sees short
	term challenges (especially caused by logistics challenges)due to the epidemic while expects to mitigate it by strong order book for
	long run .
	The company saw April has tough months as ramp up, on boarding on new employees or existing employees faced challenges due to
	logistics issues which resulted in slow momentum in projects ramp ups.
7	With Current visibility expects to get back from 20EV20

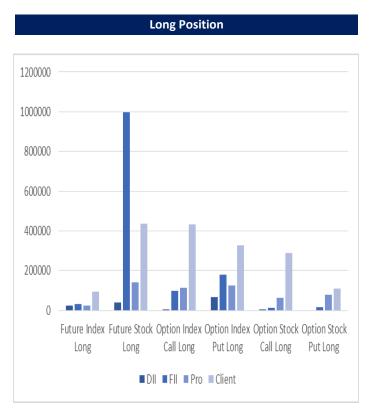


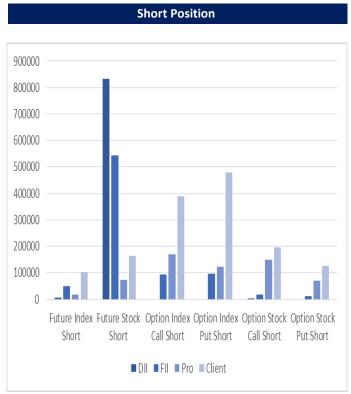
BULK DEAL							
EXCHANGE	Date	e SECURITY CODE CLIENT NAME		DEAL TYPE	QUANTITY	PRICE	
NSE	14-05-20	ALBERTDAVD	YOGESH KUMAR GAWANDE	BUY	49,632	495.17	
NSE	14-05-20	ALBERTDAVD	YOGESH KUMAR GAWANDE	SELL	49,632	497.67	
NSE	14-05-20	CKFSL	NAGESH PEDDAPPANAIDU	SELL	4,94,404	0.4	
NSE	14-05-20	CUMMINSIND	AMUNDI FUNDS EQUITY INDIA SELECT	BUY	17,87,230	348.82	
NSE	14-05-20	EQUITAS	TOWER RESEARCH CAPITAL MARKETS INDIA PRIVATE LIMITED	BUY	20,56,388	53.62	
NSE	14-05-20	EQUITAS	TOWER RESEARCH CAPITAL MARKETS INDIA PRIVATE LIMITED	SELL	20,56,388	53.81	
NSE	14-05-20	IBULHSGFIN	ALPHAGREP SECURITIES PRIVATE LIMITED	BUY	22,12,880	137.16	
NSE	14-05-20	IBULHSGFIN	ALPHAGREP SECURITIES PRIVATE LIMITED	SELL	22,12,880	137.22	
NSE	14-05-20	IBULHSGFIN	GRAVITON RESEARCH CAPITAL LLP	BUY	22,83,091	137.93	
NSE	14-05-20	IBULHSGFIN	GRAVITON RESEARCH CAPITAL LLP	SELL	22,83,091	138.12	
NSE	14-05-20	IBULHSGFIN	SURJECTIVE RESEARCH CAPITAL LLP	BUY	24,82,528	136.99	
NSE	14-05-20	IBULHSGFIN	SURJECTIVE RESEARCH CAPITAL LLP	SELL	24,83,902	137.08	
NSE	14-05-20	IBULHSGFIN	TOWER RESEARCH CAPITAL MARKETS INDIA PRIVATE LIMITED	BUY	46,25,839	137.73	
NSE	14-05-20	IBULHSGFIN	TOWER RESEARCH CAPITAL MARKETS INDIA PRIVATE LIMITED SELL 44,13,		44,13,072	138.16	
NSE	14-05-20	RBLBANK	TOWER RESEARCH CAPITAL MARKETS INDIA PRIVATE LIMITED BUY 41,22,463		122.12		
NSE	14-05-20	RBLBANK	TOWER RESEARCH CAPITAL MARKETS INDIA PRIVATE LIMITED SELL 41,82,662		41,82,662	122.33	

	Corporate Action				
EXCHANGE	EXCHANGE SECURITY CODE SECURITY NAME EX- DATE PURPOSE RECORD DATE				
BSE	532757	VOLTAMP	18-05-20	Dividend - Rs 25.0000	19-05-20

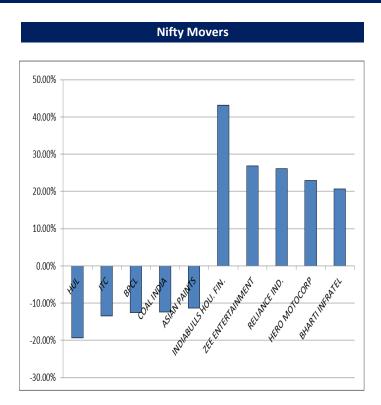


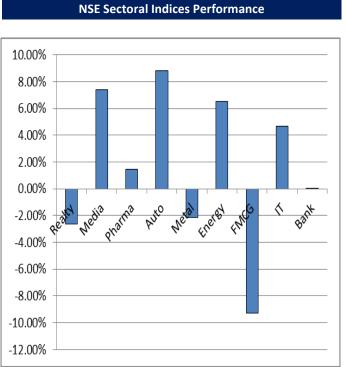
### PARTICIPANT WISE OPEN INTEREST





### **MARKET MOVERS (1 MONTH CHANGE)**







Result Calendar Q3FY20							
BSE Code	Company Name	Result Date	BSE Code	Company Name	Result Date		
519183	ADFFOODS	11-May-20	500800	TATACONSUM	14-May-20		
522134	ARTSONEN	11-May-20	532515	TVTODAY	14-May-20		
506405	DHARAMSI	11-May-20	512345	YASTF	14-May-20		
540743	GODREJAGRO	11-May-20	504067	ZENSARTECH	14-May-20		
533150	GODREJPROP	11-May-20	539876	CROMPTON	15-May-20		
532892	MOTILALOFS*	11-May-20	540115	LTTS	15-May-20		
504879	ORIENTABRA	11-May-20	532720	M&MFIN	15-May-20		
500302	PEL	11-May-20	540767	NAM-INDIA	15-May-20		
515043	SAINTGOBAIN	11-May-20	517536	ONWARDTEC	15-May-20		
532221	SONATSOFTW	11-May-20	509820	PAPERPROD	15-May-20		
532348	SUBEX	11-May-20	519091	TASTYBIT	15-May-20		
524661	WELCURE	11-May-20	539524	LALPATHLAB	18-May-20		
532300	WOCKPHARMA	11-May-20	500266	MAHSCOOTER	18-May-20		
541153	BANDHANBNK	12-May-20	502175	SAURASHCEM	18-May-20		
500067	BLUESTARCO	12-May-20	500034	BAJFINANCE	19-May-20		
517354	HAVELLS	12-May-20	540124	GNA	19-May-20		
542726	INDIAMART	12-May-20	518029	GSCLCEMENT	19-May-20		
500790	NESTLEIND	12-May-20	500307	NIRLON	19-May-20		
538772	NIYOGIN	12-May-20	532349	TCI	19-May-20		
532323	SHIVACEM	12-May-20	532977	BAJAJ-AUTO	20-May-20		
532374	STRTECH	12-May-20	500124	DRREDDY	20-May-20		
539268	SYNGENE	12-May-20	511742	UGROCAP	20-May-20		
500002	ABB	13-May-20	532978	BAJAJFINSV	21-May-20		
532424	GODREJCP	13-May-20	500490	BAJAJHLDNG	21-May-20		
505890	KENNAMET	13-May-20	500188	HINDZINC	21-May-20		
500247	KOTAKBANK	13-May-20	505255	GMM	23-May-20		
532500	MARUTI	13-May-20	519552	HERITGFOOD	27-May-20		
526299	MPHASIS	13-May-20	500257	LUPIN	28-May-20		
505790	SCHAEFFLER	13-May-20	500338	PRSMJOHNSN	28-May-20		
500550	SIEMENS	13-May-20	500339	RAIN	28-May-20		
532268	ACCELYA	14-May-20	524038	VENLONENT	30-May-20		
532523	BIOCON	14-May-20	532987	RBL	17-Jun-20		
532386	CALSOFT	14-May-20	532661	RML	18-Jun-20		
540750	IEX	14-May-20	532988	RANEENGINE	19-Jun-20		
531213	MANAPPURAM	14-May-20	505800	RANEHOLDIN	24-Jun-20		
502180	SHREDIGCEM	14-May-20	539447	BEARDSELL	25-Jun-20		



	Economic Calendar						
Country	Monday 11th May 2020	Tuesday 12th May 2020	Wednesday 13th May 2020	Thursday 14th May 2020	Friday 15th May 2020		
us		Core CPI, Federal Budget Balance	API Weekly Crude Oil Stock, Crude Oil Inventories, OPEC Monthly Report	Initial Jobless Claims	Industrial Production, Retail Sales,U.S. Baker Hughes Oil Rig Count		
UK/EUROPE			GDP, Industrial Production, Manufacturing Production, Trade Balance/ Industrial Production		Trade Balance, GDP.		
INDIA		CPI, Industrial Production		WPI	Trade Balance		

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#### Disclosure of Interest Statement-

A	Analyst's ownership of the stocks mentioned in the Report	NIL

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com.

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Registration details of Company: Narnolia Financial Advisors Ltd. (NFAL): SEBI Stock Broker Registration: INZ000166737 (NSE/BSE/MSEI); NSDL/CDSL: IN-DP-380-2018; Research Analyst: INH300006500, Merchant Banking: (Registration No.: INM000010791), PMS: (Registration No.: INP000002304), AMFI Registered Mutual Fund distributor: ARN 3087

Registration Details of Group entities: G. Raj & Company Consultants Ltd (G RAJ)-BSE Broker INZ260010731; NSDL DP: IN-DP-NSDL-371-2014 || Narnolia Commerze Limited (Formerly Microsec Commerze Ltd.)-MCX/NCDEX Commodities Broker: INZ000051636 || NarnoliaVelox Advisory Ltd. - SEBI Registered PMS: INP000005109 || Eastwind Capital Advisors Pvt Ltd. (EASTWIND)-SEBI Registered Investment Adviser: INA300005439 || Narnolia Insurance Brokers Limited (Formerly Microsec Insurance Brokers Ltd.)-IRDA Licensed Direct Insurance Broker (Life & Non-Life) Certificate No. 134, License No. D8046/02 || Narnolia Securities Ltd. (NSL)-AMFI Registered Mutual Fund distributor: ARN 20558, PFRDA NPS POP: 27092018 || Narnolia Capital Advisors Pvt. Ltd. - RBI Registered NBFC:B.05.02568.

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