

Industry  
Bloomberg  
BSE CODE

Financial  
BAF IN  
500034

RATING	NEUTRAL
CMP	3292
Price Target	3125
Potential Upside	-5%
Rating Change	↔
Estimate Change	↔
Target Change	↔

STOCK INFO	
52wk Range H/L	4923/1783
Mkt Capital (Rs Cr)	198,425
Free float (%)	41%
Avg. Vol 1M (,000)	13,366
No. of Shares (Cr)	60
Promoters Pledged %	0%

Fig in Rs Cr

FINANCIAL	FY19	FY20	FY21E
NII	9725	13497	13715
PPP	7681	11252	11278
PAT	3995	5264	3230
NIM %	9.9	10.3	8.8
EPS (Rs)	69	88	54
EPS growth (%)	50	27	-39
ROE (%)	22	20	10
ROA (%)	3.8	3.6	1.8
BV	341	539	579
P/B (X)	8.9	4.2	5.7
P/E (x)	44	26	61

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## AUM growth Muted, Margins contracted However AUM under moratorium declined.

### 1QFY21 Result update

- Bajaj Finance reported a robust growth NII growth of 38%/3% driven by strong AUM growth. OPEX degrew by 5% on sequential basis on the account of decline in employee cost in 4QFY20.
- Bajaj Finance reported a low NII growth of 10%/-12% due to lower AUM growth of 7% YoY. OPEX degrew by 11%/12% YoY/QoQ on the account of decline in employee cost and other expenses in 1QFY21.
- GNPA improved to 1.40% QoQ whereas NNPA improved by 10 bps QoQ to 0.50%. Slippages have been low at Rs 140 Cr only as against Rs 1037 Cr last quarter. During the quarter, the Company made an additional contingency provision of Rs 1,450 Cr for COVID-19 taking the overall contingency provision for COVID-19 to Rs2,350 Cr as of 30 June 2020.
- AUM grew by 7%/-6% YoY/QoQ as a result of lockdown in the country in 1QFY21.

### AUM reported degrowth QoQ

AUM grew by 7%/-6% YoY/QoQ as a result of lockdown in the country in 1QFY21. Now the company is operational in 2322 location which represents 85% of company's business. 86 locations are closed for business which represents 15% of the company's business. Mortgage lending has been better as against that of other segments. It grew by 23% YoY. Rural lending grew by 20% YoY. Whereas QoQ all the segments reported degrowth. The Company restarted its sales finance, auto finance, LAS and Gold loan businesses from 10 May 2020 with stringent loan to value (LTV) norms and focus on existing customers. Semi urban and rural market volume recovery is much stronger than anticipated. Home loan and credit card distribution businesses were started in June 2020.

### Margins contracted QoQ

NII growth has been at 10%/-12% due to muted advances growth. However margins contracted by 147 bps QoQ to 9.32% in 1QFY21 due to decline in yield QoQ. Yield on overall loans degrew by 173 bps QoQ to 16.38% in 1QFY21. Given the environment, Company will continue to run high liquidity buffer, despite an impact on cost of funds in the short term. However cost of funds is expected to go down going ahead. The Company reduced rates for its retail deposit rates twice in Q1 aggregating to a drop of 65 bps. The Retail: Corporate mix stood at 70:30 as against 63:37 in Q4 FY20.

### Slippages declined with improved asset quality

GNPA improved to 1.40% QoQ whereas NNPA improved by 10 bps QoQ to 0.50%. Slippages have been low at Rs 140 Cr only as against Rs 1037 Cr last quarter. Consolidated moratorium book reduced to Rs 21,705 Cr (15.7% of AUM) as of 30 June 2020 from Rs 38,599 Cr (27.1% of AUM) as of 30 April 2020 owing to reduction in bounce rate coupled with improved collection efficiencies. The company now estimates its credit costs to increase by 100-110% (Rs 6,000-6,300 Cr for FY21) over the pre-COVID credit cost of previous year.

### View and Valuation

AUM growth remained muted in fact declined QoQ for the first time in the history. The Company estimates AUM growth to be low at 10-12% for FY21. However it is focusing on taking cautious stance, maintaining liquidity buffer, risk management while strengthening the balance sheet in the near term. OPEX is reducing and is expected to be reduced by controlling the discretionary expenses and holding on to the expansion plans. The company revised the credit cost guidance to be at 100-110% higher than last year for FY21 So on the account of lower AUM growth as well as high credit cost but Lower OPEX We value the stock at 5.4 x P/BV FY21E with Neutral rating at target price of Rs 3125.

### Key Risks to our rating and target

- Increasing credit cost may impact the growth.
- Stress in macro will increase the delinquencies.

## 1QFY21 Results Above Expectation

Fig in Rs Cr

FINANCIALS	1QFY20	2QFY20	3QFY20	4QFY20	1QFY21	YoY%	QoQ%	FY19	FY20	YoY%
Interest Inc.	5,101	5,462	6,104	6,302	5,793	13.6%	-8.1%	16,349	22,970	40.5%
Interest Exp.	2,113	2,323	2,489	2,547	2,498	18.2%	-2.0%	6,624	9,473	43.0%
NII	2,988	3,139	3,615	3,755	3,296	10.3%	-12.2%	9,725	13,497	38.8%
Other Income	7	1	4	4	2	-78.1%	-63.8%	1,695	2,603	53.6%
Total Income	2,995	3,140	3,619	3,759	3,297	10.1%	-12.3%	11,877	16,912	42.4%
Ope Exp.	1,293	1,382	1,534	1,451	1,157	-10.5%	-20.3%	4,196	5,661	34.9%
PPP	2,402	2,617	3,001	3,232	2,995	24.7%	-7.3%	7,681	11,252	46.5%
Provisions	551	594	831	1,954	1,686	206.1%	-13.7%	1,501	3,929	161.7%
PBT	1,851	2,022	2,170	1,278	1,310	-29.3%	2.5%	6,179	7,322	18.5%
Tax	656	516	556	330	347	-47.1%	5.2%	2,184	2,058	-5.8%
Net Profit	1,195	1,506	1,614	948	962	-19.5%	1.5%	3,995	5,264	31.8%

## Concall Highlights

- As of 20th July 2020, the company is operational in 2322 location which represents 85% of company's business. 86 locations are closed for business which represents 15% of the company's business.
- The Company restarted its sales finance, auto finance, LAS and Gold loan businesses from 10 May 2020 with stringent LTV norms and focus on existing customers. Semi urban and rural market volume recovery is much stronger than anticipated.
- Home loan and credit card distribution businesses were started in June 2020.
- Restart of LAP, SME, and B2C rural and commercial businesses were deferred to July 2020 due to extension of moratorium.
- At this juncture, based on company's assessment, 75+ cities should revert to pre-COVID volumes by October, 40-75 Cities by end November, 10-40 cities by January and top 10 cities by March. All this is of course subject to Government of India not enforcing a 2nd national lockdown. Based on this assessment, the Company estimates AUM growth of 10-12% in FY21.
- As of 20 July 2020, the Company had consolidated liquidity buffer of Rs 20,590 Cr and SLR investments of Rs. 2,550 Cr. This represents 19.2% of its total borrowing. Given the environment, the Company will continue to run high liquidity buffer, despite an impact on cost of funds in the short term.
- The Company has paused replacement and new hiring, branch expansion and deferred other discretionary costs till September 2020. The major reason for decline in OPEX in 1QFY21. The Company expects the OPEX to further decline going ahead.
- Consolidated moratorium book reduced to Rs 21,705 Cr (15.7% of AUM) as of 30 June 2020 from Rs 38,599 Cr (27.1% of AUM) as of 30 April 2020. The customer who paid in June is considered to be out of moratorium book.
- During the quarter, the Company has taken an additional contingency provision for COVID-19 of Rs 1,450 Cr taking its contingency provision for COVID-19 to Rs 2,350 Cr as of 30 June 2020. The contingency provisioning for COVID-19 is now at 10.8% of moratorium book. This contingency provision together with existing ECL provision of Rs 623 Cr provides an overall provisioning coverage of 13.7% on the consolidated moratorium book.
- The Company last provided an update on its credit cost scenario model on 6 April 2020. The company considered lockdown of up to 50-days for its various scenario planning and estimated an 80-90% increase in credit costs (Rs 5,400-5,700 Cr for FY21) assuming lockdown till 15 May 2020. It now estimates its credit costs to increase by 100-110% (Rs 6,000-6,300 Cr for FY21) over the pre-COVID credit cost of previous year.
- The Company has revised its margin profile in certain businesses to protect its overall profitability. On mortgage business, the company is facing significant pricing pressure and is repivoting its mix marginally for short to medium term.
- Given the lockdown, the Company decided to convert some of its existing customers with no overdue and good repayment track record from term loan to a flexi loan for a switch fee. In Q1 FY21, the company has converted Rs 8,600 Cr of term loans into flexi loans. The fee income on the same has been Rs 149 Cr in 1QFY21. Rs 35 Cr of fee income came from health card.

## Profitability Matrix

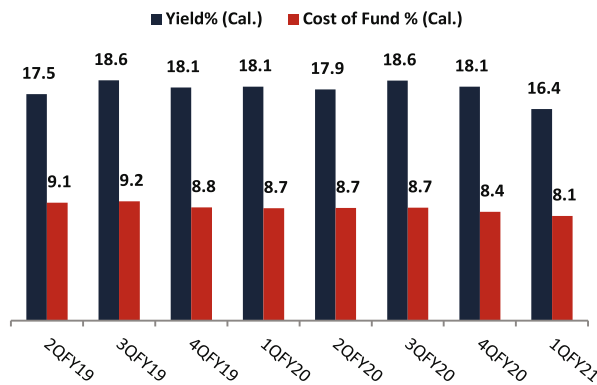
	3QFY19	4QFY19	1QFY20	2QFY20	3QFY20	4QFY20	1QFY21	YoY (+/-)	YoY (+/-)
C/I Ratio %	34.9	34.4	35.0	34.6	33.8	31.0	27.9	-7.13	-3.13
Empl. Cost/ Tot. Exp. %	45.5	45.7	45.1	45.4	47.0	42.6	46.5	1.38	3.89
Other Exp/Tot. Exp.%	34.4	32.8	33.2	31.0	29.4	31.2	30.2	-2.98	-0.98
Provision/PPP %	21.6	18.4	22.9	22.7	27.7	60.5	56.3	33.35	-4.17
Tax Rate %	35.2	35.1	35.4	25.5	25.6	25.8	26.5	-8.92	0.70
Int Exp./Int Inc. (%)	40.7	41.1	41.4	42.5	40.8	40.4	43.1	1.69	2.69
PPP/ Net Income %	65.1	65.6	65.0	65.4	66.2	69.0	72.1	7.13	3.13
PAT/ Net Income %	33.0	34.7	32.3	37.7	35.6	20.2	23.2	-9.17	2.93
NII Growth % (YoY)	24.1	33.6	39.2	40.8	38.9	36.9	10.3	-28.91	-26.58
PPP Growth YoY %	46.6	61.8	47.9	49.6	43.8	45.5	24.7	-23.23	-20.82
PAT Growth %	38.2	63.1	43.0	63.1	52.3	(19.4)	(19.5)	-62.52	-0.10

## Margin Performance

Margin %	3QFY19	4QFY19	1QFY20	2QFY20	3QFY20	4QFY20	1QFY21	YoY (+/-)	YoY (+/-)
Yield on Advances	18.6	18.1	18.1	17.9	18.6	18.1	16.4	-1.74	-1.73
Cost Of Funds	9.2	8.8	8.7	8.7	8.7	8.4	8.1	-0.59	-0.31
Spreads	9.4	9.3	9.4	9.2	9.8	9.7	8.3	-1.15	-1.42
NIM	11.0	10.6	10.6	10.3	11.0	10.8	9.3	-1.30	-1.47

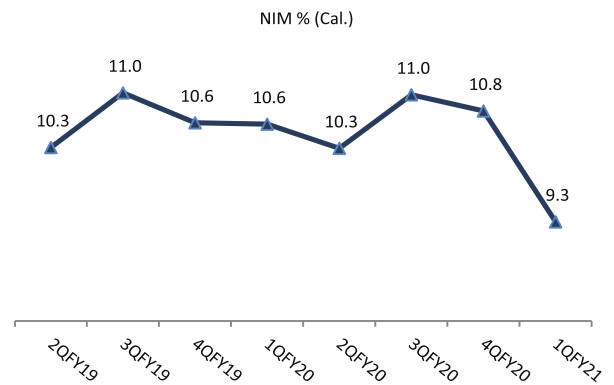
## Exhibit: Yield and Cost

Yield declined



## Exhibit: Net Interest Margin

NIM Declined



## Asset & Borrowings Growth Trend

Fig in Rs Cr

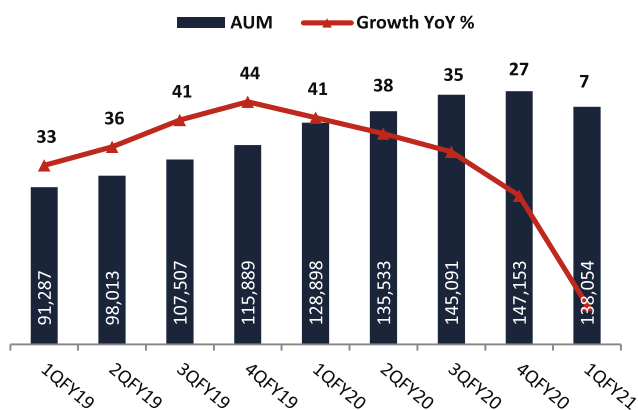
	2QFY19	3QFY19	4QFY19	1QFY20	2QFY20	3QFY20	4QFY20	1QFY21
AUM	98013	107507	115889	128898	135533	145091	147153	138054
Growth YoY %	36	41	41	41	38	35	27	7
Borrowings	73822	80862	86352	94462	97597	97173	104206	95717
Growth YoY %	40	40	40	40	32	20	21	1

## AUM Composition %

	2QFY19	3QFY19	4QFY19	1QFY20	2QFY20	3QFY20	4QFY20	1QFY21
Consumer Lending	38	40	39	39	39	39	39	37
SME lending	14	13	14	13	13	13	13	13
Commercial Lending	12	11	10	12	10	9	8	7
Rural Lending	7	8	8	8	8	9	9	9
House Lending	29	28	29	29	30	30	31	33

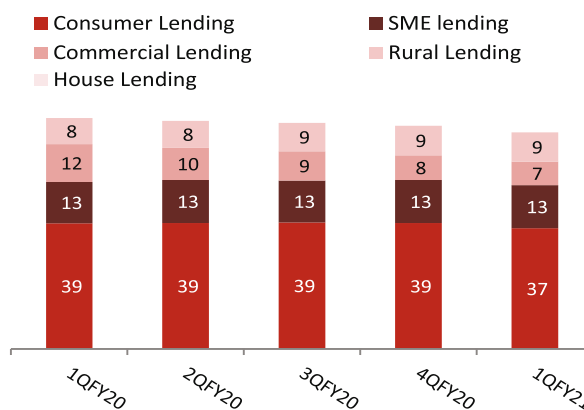
## Exhibit: AUM Growth %

Muted AUM growth



## Exhibit: Asset Mix%

Stable



## Borrowings Mix

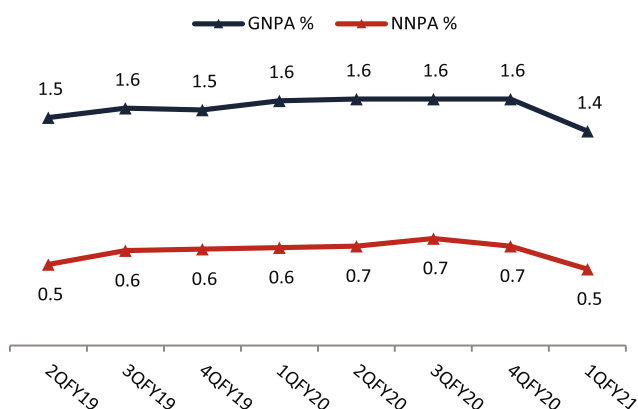
	2QFY19	3QFY19	4QFY19	1QFY20	2QFY20	3QFY20	4QFY20	1QFY21
Banks	34	32	34	33	35	32	30	31
Non convertible debentures	35	36	38	35	35	37	38	35
Fixed deposits	15	14	15	16	18	21	21	21
Tier 2 debt(Sub Debt)	5	5	5	4	4	4	4	-
Commercial paper	9	11	7	10	8	6	7	4
Others(CBLO)	2	1	0	1	-	-	-	5

## Asset Quality

	3QFY19	4QFY19	1QFY20	2QFY20	3QFY20	4QFY20	1QFY21	YoY (+/-)	QoQ (+/-)
GNPA	1,691	1,804	2,094	2,213	2,354	2,364	1,938	(157)	(426)
GNPA %	1.6	1.5	1.6	1.6	1.6	1.6	1.4	(0)	(0)
NNPA	488	727	824	888	1,019	938	681	(143)	(257)
NNPA %	0.6	0.6	0.6	0.7	0.7	0.7	0.5	(0)	(0)
Total Specific PCR %	71	60	61	60	57	60	65	4	5

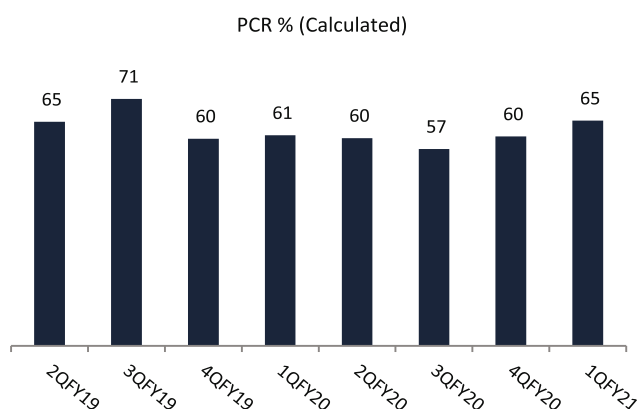
## Exhibit: Asset Quality

Asset Quality improved

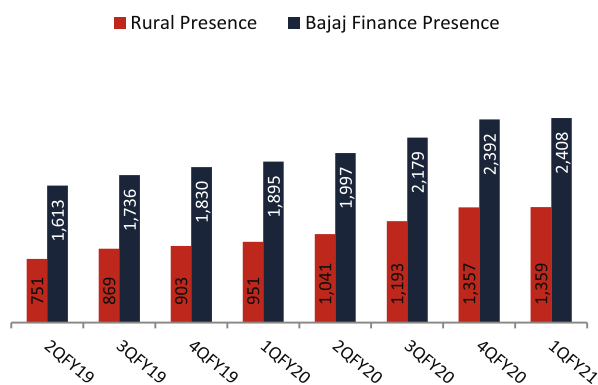


## Exhibit: Provisions

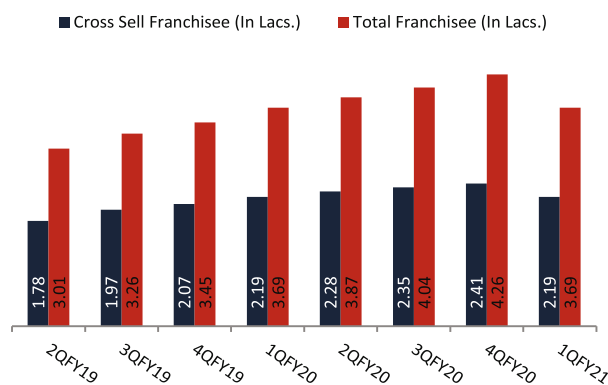
PCR improved



## Exhibit: Bajaj Finance Presence



## Exhibit: Customer Franchise



## Point of Sale

Fig in Rs Cr

	2012	2013	2014	2015	2016	2017	2018	2019	2020
CD retailer	2,800	3,500	4,900	7,000	9,400	14,000	15,500	20,400	20,400
Digital retailer	-	-	-	2,650	5,200	5,900	15,900	22,500	22,500
Lifestyle retailer	-	-	-	1,150	3,200	3,900	6,000	7,700	7,700
Retail EMI retailer	-	-	-	-	-	5,600	12,100	19,100	19,100
2W Dealer/ASCs	220	260	2,600	3,000	3,000	3,200	3,900	4,600	4,600
SME DSA	250	400	700	700	800	1,500	2,100	2,800	2,800
Rural retailer	-	-	-	1,500	3,200	5,500	8,200	14,500	14,500
Gold loan	-	-	-	-	-	191	380	-	-
Total reach	-	-	-	16,000	24,800	39,700	64,300	91,700	91,700

## Franchise

	4QFY18	1QFY19	2QFY19	3QFY19	4QFY19	1QFY20	2QFY20	3QFY20	4QFY20
New to Bajaj Finance	0.14	0.21	0.18	0.25	0.19	0.24	0.19	0.25	0.25
Credit segment filter	1.98	2.16	2.31	2.53	2.69	2.91	3.06	3.19	3.35
Overall Cross sell franchise	1.89	2.07	2.22	2.43	2.59	2.80	2.95	3.08	3.23
Non delinquent customers	1.72	1.88	2.01	2.21	2.33	2.52	2.63	2.74	2.85
Cross sell franchise	1.54	1.66	1.78	1.97	2.07	2.19	2.28	2.35	2.41
Total Franchise	2.62	2.83	3.01	3.26	3.45	3.69	3.87	4.04	4.26

## Collection Efficiency

	4QFY18	1QFY19	2QFY19	3QFY19	4QFY19	1QFY20	2QFY20	3QFY20	4QFY20
CD Loan	98.91	99.04	98.91	98.96	98.69	98.54	98.52	98.59	98.69
2W/3W Loan portfolio	88.76	87.60	88.32	89.68	90.15	88.70	87.63	85.81	86.00
Lifestyle Finance	98.66	98.59	98.73	98.77	98.49	98.15	97.77	97.81	98.07
Digital Product Finance	98.49	98.47	98.72	98.81	98.30	97.69	97.85	98.24	98.49
Personal Loan Cross Sell	97.62	97.64	97.69	97.81	97.76	97.46	97.21	97.02	97.00
Salaried Personal Loans	99.70	99.66	99.68	99.70	99.70	99.67	99.61	99.63	99.62
Businee Loans	98.68	98.76	98.76	98.82	98.75	98.59	98.42	98.35	98.27
Loan Against Property portfolio	99.16	99.27	99.16	96.95	97.65	97.70	97.31	97.06	97.06
Home Loans portfolio	99.48	99.49	99.40	99.54	99.52	99.42	99.61	99.63	99.60
Rural B2B	-	-	-	-	99.26	98.93	98.87	99.21	99.33
Rural B2C	-	-	-	-	98.85	98.65	98.47	98.32	98.32

## Financial Details

### Balance Sheet

Fig in Rs Cr

Y/E March	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21E
<b>Share Capital</b>	<b>50</b>	<b>50</b>	<b>54</b>	<b>109</b>	<b>115</b>	<b>115</b>	<b>120</b>	<b>120</b>
Equity Capital	50	50	54	109	115	115	120	120
Preference Capital	-	-	-	-	-	-	-	-
Reserves & Surplus	3,941	4,750	7,271	9,491	16,403	19,582	32,208	34,592
<b>Networth</b>	<b>3,991</b>	<b>4,800</b>	<b>7,325</b>	<b>9,600</b>	<b>16,518</b>	<b>19,697</b>	<b>32,328</b>	<b>34,712</b>
Change (%)	19	20	53	31	72	19	64	7
Total Borrowings	19,750	26,690	37,025	49,250	61,567	101,588	129,806	148,600
Change (%)	50	35	39	33	25	65	28	14
Provisions	236	319	885	1,295	1,310	74	81	89
Other Liabilities	641	1,002	1,739	3,579	4,234	2,874	2,177	2,264
<b>Total Liabilities</b>	<b>24,618</b>	<b>32,811</b>	<b>46,973</b>	<b>63,725</b>	<b>83,629</b>	<b>124,233</b>	<b>164,391</b>	<b>185,665</b>
Investments	28	332	1,034	4,075	3,660	8,599	17,544	16,481
Loans	23,375	31,632	43,831	58,239	78,348	112,513	141,376	158,219
Change (%)	37	35	39	33	35	44	26	12
Fixed Assets	220	249	287	361	465	692	1,318	1,581
Other Assets	218	378	492	693	927	2,080	2,771	3,048
Cash Balances	777	220	1,329	357	229	349	1,383	6,336
<b>Total Assets</b>	<b>24,618</b>	<b>32,811</b>	<b>46,973</b>	<b>63,725</b>	<b>83,629</b>	<b>124,233</b>	<b>164,391</b>	<b>185,665</b>

### Income Statement

Fig in Rs Cr

Y/E March	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21E
Interest income	3,789	5,120	6,957	9,272	12,241	16,349	22,970	24,331
Interest expended	1,573	2,248	2,927	3,803	4,585	6,624	9,473	10,616
Net Interest Income	2,215	2,872	4,030	5,469	7,656	9,725	13,497	13,715
Change (%)	29	30	40	36	40	27	39	2
Other Income	285	298	427	731	1,088	1,695	2,603	2,680
Change (%)	53	5	43	71	49	56	54	3
Total Net Income	2,500	3,170	4,457	6,200	8,744	11,877	16,912	16,395
Change (%)	31	27	41	39	41	36	42	(3)
Operating Expenses	1,151	1,429	1,949	2,564	3,658	4,196	5,661	5,117
Change (%)	35	24	36	32	43	15	35	(10)
Employee Expenses	341	451	630	932	1,401	1,939	2,549	2,263
Change (%)	39	32	40	48	50	38	31	(11)
Other Expenses	810	978	1,320	1,633	2,257	2,258	3,112	2,854
Pre-provisioning Profit	1,349	1,741	2,507	3,636	5,086	7,681	11,252	11,278
Change (%)	28	29	44	45	40	51	46	0
Provisions	258	385	543	818	1,030	1,501	3,929	6,591
Change (%)	42	49	41	51	26	46	162	68
PBT	1,091	1,357	1,965	2,818	4,056	6,179	7,322	4,686
Tax	372	459	686	981	1,410	2,184	2,058	1,456
Profit After Tax	719	898	1,279	1,837	2,646	3,995	5,264	3,230
Change (%)	22	25	42	44	44	51	32	(39)
Adjusted Profit After Tax	719	898	1,279	1,837	2,646	3,995	5,264	3,230
Change (%)	22	25	42	44	44	51	32	(39)

## Financial Details

### Key Ratios

Y/E March	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21E
<b>Balance Sheet Metrics</b>								
AUM	24,061	32,410	44,229	60,194	80,444	115,889	147,153	164,811
Off-Book AUM	1,090	1,211	1,473	3,362	3,319	3,376	5,777	6,592
AUM Growth (%)	37.4	34.7	36.5	36.1	33.6	44.1	27.0	12.0
Borrowing Growth (%)	50.4	35.1	38.7	33.0	25.0	65.0	27.8	14.5
Loan/Borrowing (%)	1.2	1.2	1.2	1.2	1.3	1.1	1.1	1.1
CRAR (%)	19	18	20	20	25	21	25	24
Tier 1 (%)	16.6	14.2	16.1	14.6	19.7	16.3	21.3	20.4
Tier 2 (%)	3.0	3.8	3.4	5.7	5.0	4.4	3.7	3.3
Debt/Equity (x)	4.9	5.6	5.1	5.1	3.7	5.2	4.0	4.3
<b>Assets Quality Metrics</b>								
Gross NPA (Rs)	308	594	539	982	1,164	1,804	2,364	2,911
Gross NPA (%)	1.2	1.5	1.2	1.7	1.5	1.5	1.6	1.8
Net NPA (Rs)	65	137	123	255	297	727	938	1,164
Net NPA (%)	0.3	0.5	0.3	0.4	0.4	0.6	0.7	0.7
Specific Provision Coverage (%)	76	71	77	74	75	60	60	60
Provision/Average Advances (%)	1.2	1.4	1.4	1.6	1.5	1.5	3.0	4.2
<b>Margin Metrics</b>								
Yield On Advances (%)	18.2	18.1	18.2	17.8	17.4	16.7	17.5	15.6
Cost Of Funds (%)	9.6	9.7	9.2	8.8	8.3	8.1	8.2	7.6
Spread (%)	8.7	8.5	9.0	8.9	9.1	8.5	9.3	8.0
NIM on AUM (%)	10.7	10.2	10.5	10.5	10.9	9.9	10.3	8.8
<b>Profitability &amp; Efficiency Metrics</b>								
Int. Expense/Int.Income (%)	41.5	43.9	42.1	41.0	37.5	40.5	41.2	43.6
Other Income/NII (%)	12.9	10.4	10.6	13.4	14.2	17.4	19.3	19.5
Operating Profit/Net Income (%)	54.0	54.9	56.3	58.6	58.2	64.7	66.5	68.8
Net Profit/Net Income (%)	28.8	28.3	28.7	29.6	30.3	33.6	31.1	19.7
Cost to Income (%)	46.0	45.1	43.7	41.4	41.8	35.3	33.5	31.2
Employee Exp/Net Income (%)	13.6	14.2	14.1	15.0	16.0	16.3	15.1	13.8
Cost on Average Assets (%)	5.5	5.1	5.1	4.9	5.2	4.3	4.3	3.3
Provision/PPP (%)	19.1	22.1	21.6	22.5	20.3	19.5	34.9	58.4
Tax Rate (%)	34.1	33.8	34.9	34.8	34.8	35.3	28.1	31.1
<b>Valuation Ratio Metrics</b>								
EPS (Rs)	144.5	179.5	238.8	33.6	46.0	69.3	87.8	53.9
Change (%)	21.1	24.2	33.0	(85.9)	37.0	50	26.7	(38.6)
ROAE (%)	19.5	20.4	21.1	21.7	20.3	22.1	20.2	9.6
ROAA (%)	3.4	3.1	3.2	3.3	3.6	3.8	3.6	1.8
Dividend Payout (%)	13.0	12.0	12.6	12.9	9.4	10.4	13.7	22.3
Dividend yield (%)	8.9	4.4	1.0	0.3	0.2	0.2	-	-
DPS	16.0	18.0	25.0	3.6	4.0	6.0	10.0	10.0
Book Value(Rs)	802.2	959.9	1367.8	176	287.2	341.5	538.9	578.7
Change (%)	18	20	42	(87)	64	19	58	7
P/B (X)	2.2	4.3	5.1	6.7	6.2	8.9	4.2	5.7
P/E (X)	12.4	22.8	29.0	35.0	38.4	43.7	25.5	61.1

## Financial Details

### Exhibit: DuPont Analysis

	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21E
Interest Income	17.9	17.8	17.4	16.8	16.6	15.7	15.9	13.9
Interest expended	7.4	7.8	7.3	6.9	6.2	6.4	6.6	6.1
<b>Net Interest Income</b>	<b>10.4</b>	<b>10.0</b>	<b>10.1</b>	<b>9.9</b>	<b>10.4</b>	<b>9.4</b>	<b>9.4</b>	<b>7.8</b>
Non-Fund Based Income	1.3	1.0	1.1	1.3	1.5	1.6	1.8	1.5
Total Income	11.8	11.0	11.2	11.2	11.9	11.0	11.2	9.4
Total Operating Expenses	5.4	5.0	4.9	4.6	5.0	4.0	3.9	2.9
Employee Expenses	1.6	1.6	1.6	1.7	1.9	1.9	1.8	1.3
Other Expenses	3.8	3.4	3.3	2.9	3.1	2.2	2.2	1.6
Operating Profit	6.4	6.1	6.3	6.6	6.9	7.0	7.2	6.4
Provisions	1.2	1.3	1.4	1.5	1.4	1.4	2.7	3.8
Others	-	-	-	-	-	-	-	-
PBT	5.1	4.7	4.9	5.1	5.5	5.5	4.5	2.7
Tax	1.8	1.6	1.7	1.8	1.9	2.1	1.4	0.8
<b>PAT/RoAA</b>	<b>3.4</b>	<b>3.1</b>	<b>3.2</b>	<b>3.3</b>	<b>3.6</b>	<b>3.4</b>	<b>3.1</b>	<b>1.8</b>
Equity Multiplier (x)	5.8	6.5	6.6	6.5	5.6	5.7	5.5	5.2
<b>ROAE</b>	<b>19.5</b>	<b>20.4</b>	<b>21.1</b>	<b>21.7</b>	<b>20.3</b>	<b>19.5</b>	<b>17.1</b>	<b>9.6</b>



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