Shree Cement Limited



Industry Bloomberg BSE CODE

RATING

Price Target

Potential Upside

Rating Change

Target Change

Estimate Change

CMP

Building Materials SRCM IN 500387

NEUTRAL

22389

23100

3%

PAT growth led by higher other income

1QFY21 Result Update ☐ SHREECEM reported

- □ SHREECEM reported numbers better than our expectation; Revenue de-grew by 23.4% YoY to Rs. 2326 cr. impacted on account of shut down of factories due to COVID-19.
- ☐ Gross margin declined by 82 bps to 93.1% YoY while EBITDA margin expanded by 41 bps to 30.1% YoY driven decline in Power & fuel cost.
- ☐ The Company's Power & fuel cost declined by 487 bps to 16.5% led by benign pet coke & fuel prices while freight cost and employee cost increased by 208/114 bps to 24.1%/7.4% YoY.
- ☐ The Company's PAT grew by 2.1% YoY to Rs. 371 cr. led by higher other income and while PAT margin stood at 15.9% in 1QFY21.

View and Valuation

SHREECEM reported numbers better than expected in 1QFY21. The cement volumes remained impacted due to shut down of factories nationwide amidst Pandemic. Going forward cement demand, vertical lockdown imposed on different states, supply chain, daily labors availability, monsoons and rising number of disease cases still remains the concern while the companies are witnessing some demand from rural, Individual home buyers and also some of the government projects are getting resumed while prices are expected to remain stable for medium term; The margins are expected to expand led by continuous thrust on cost controlling initiatives and supply chain efficiency. Thus, in the long run we remain positive on the stock but considering the current scenario of lockdown and increasing rate of spread of disease, we expect the prevailing vertical lockdown and rising number of disease cases will hamper demand further. Thus, maintain our NEUTRAL rating with a target price of Rs. 23100.

Stock Info

| 52wk Range H/L | 25341/15055 |
|---------------------|-------------|
| Mkt Capital (Rs Cr) | 80781 |
| Free float (%) | 35% |
| Avg. Vol 1M (,000) | 2 |
| No. of Shares (Cr) | 4 |
| Promoters Pledged % | NA |

Key Risks to our rating and target

- Steep decline in demand from rural India.
- ☐ Steep increase in prices of pet coke, coal, and diesel.

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KEY FINANCIAL/VALUATIONS FY17 FY18 FY19 FY20 FY21E Net Sales 8594 9833 11722 11904 12557 **EBITDA** 2473 4155 2513 2653 3675 **EBIT** 1298 1573 1261 1975 3047 PAT 1339 1384 951 1570 2523 EPS (Rs) 384 397 273 435 699 EPS growth (%) 17% 3% -31% 59% 61% **ROE** (%) 17% 16% 10% 12% 17% ROCE (%) 14% 13% 10% 13% 18% EV/EBITDA 24.1 24.1 25.3 17.9 19.8 P/B (X) 7.7 6.3 6.7 4.9 5.4 P/E (x) 44 41 68 40 32

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Fig in Rs Cr

SHREECEM

1QFY21 Results Better than expectation

| | | | | | | | | | F | g in Rs (|
|------------------|--------|--------|--------|--------|--------|--------|--------|-------|-------|-----------|
| Financials | 1QFY20 | 2QFY20 | 3QFY20 | 4QFY20 | 1QFY21 | YoY % | QoQ% | FY19 | FY20 | YoY % |
| Net Sales | 3036 | 2802 | 2848 | 3218 | 2326 | -23.4% | -27.7% | 11722 | 11904 | 2% |
| Other Income | 51 | 58 | 65 | 98 | 124 | 143.3% | 27.3% | 245 | 272 | 11% |
| COGS | 186 | 151 | 250 | 182 | 161 | -13.1% | -11.3% | 864 | 768 | -11% |
| Gross Margin | 94% | 95% | 91% | 94% | 93% | -0.8% | -1.3% | 93% | 94% | 1% |
| Employee Cost | 191 | 185 | 186 | 169 | 173 | -9.6% | 2.4% | 678 | 731 | 8% |
| Other Expenses | 441 | 444 | 440 | 452 | 348 | -21.2% | -23.1% | 1918 | 1776 | -7% |
| EBITDA | 902 | 844 | 849 | 1079 | 701 | -22.3% | -35.1% | 2653 | 3675 | 39% |
| EBITDA% | 30% | 30% | 30% | 34% | 30% | 0.4% | -3.4% | 23% | 31% | 8% |
| Depreciation | 403 | 428 | 432 | 436 | 271 | -32.6% | -37.8% | 1392 | 1699 | 22% |
| EBIT | 500 | 416 | 417 | 643 | 429 | -14.1% | -33.2% | 1261 | 1975 | 57% |
| Interest | 68 | 72 | 74 | 73 | 71 | 3.7% | -2.8% | 247 | 287 | 16% |
| PBT | 483 | 402 | 408 | 668 | 483 | 0.1% | -27.7% | 1260 | 1960 | 56% |
| Exceptional Item | 0 | 0 | - | - | - | - | - | 178 | 0 | - |
| Tax | 120 | 93 | 98 | 80 | 112 | -6% | 41% | 130 | 390 | 199% |
| PAT | 363 | 309 | 310 | 588 | 371 | 2.1% | -37.0% | 951 | 1570 | 65% |
| PAT Margin | 12% | 11% | 11% | 18% | 16% | 4.0% | -2.3% | 8% | 13% | 5% |

Exhibit: Revenue and revenue growth trend

Revenue remained impacted due to nation lockdown on account of COVID-19.

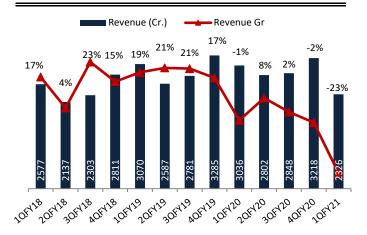


Exhibit: Employee and Other expense

Employee cost increased by 114 bps to 7.4% YoY led by cost towards safety of employees amidst Pandemic.

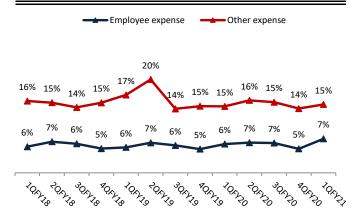


Exhibit: PAT and PAT growth trend

PAT growth led by higher other income and EBITDA expansion with PAT margin at 15.9% in 1QFY21.

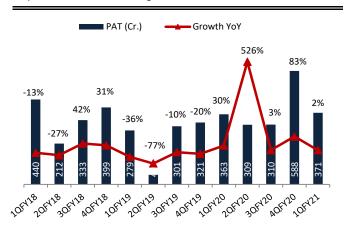


Exhibit: Power & fuel and Freight cost

Power & fuel and freight cost declined significantly on YoY basis led by shut down of plants due to COVID-19.



Exhibit: Gross margin & EBITDA margin trend

EBITDA margin improvement led by decline in power & fuel cost.

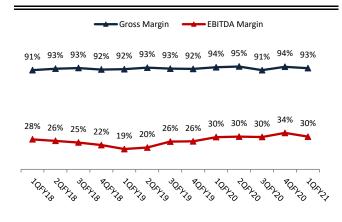
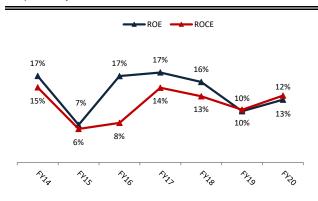


Exhibit: Return On Equity

ROE and ROCE are expected to be at 13% and 12% respectively in 4QFY20.



SHREECEM

Financial Details

| Y/E March | FY14 | FY15 | FY16 | FY17 | FY18 | FY19 | FY20 | FY21E |
|------------------------------|------|------|------|-------|-------|-------|-------|-------|
| • | | | | | | | | |
| Share Capital | 35 | 35 | 35 | 35 | 35 | 35 | 36 | 36 |
| Reserves | 4676 | 5828 | 6811 | 7663 | 8862 | 9563 | 12900 | 15039 |
| Networth | 4711 | 5863 | 6846 | 7698 | 8897 | 9597 | 12936 | 15075 |
| Debt | 1078 | 604 | 726 | 1292 | 3394 | 2777 | 2347 | 1607 |
| Total Capital Employed | 5158 | 6271 | 7376 | 8217 | 11105 | 11906 | 14575 | 16414 |
| Net Fixed Assets (incl CWIP) | 2952 | 3432 | 3315 | 3310 | 5016 | 5597 | 4941 | 5428 |
| Non Current Investments | 1519 | 2069 | 2950 | 3388 | 3123 | 4411 | 3271 | 3271 |
| Other Non Current Assets | 0 | 426 | 769 | 414 | 440 | 396 | 339 | 339 |
| Non Current Assets | 4999 | 6515 | 7655 | 7884 | 9442 | 11202 | 12512 | 12999 |
| Inventory | 810 | 919 | 815 | 1315 | 1569 | 1589 | 1428 | 1506 |
| Debtors | 297 | 476 | 329 | 335 | 459 | 732 | 828 | 874 |
| Cash & Bank | 159 | 99 | 83 | 111 | 121 | 308 | 108 | 219 |
| Other Current Assets | 34 | 291 | 312 | 775 | 1139 | 1219 | 1163 | 1163 |
| Current Assets | 2330 | 2040 | 1809 | 3282 | 5700 | 3992 | 6826 | 6674 |
| Creditors | 188 | 311 | 257 | 352 | 727 | 451 | 528 | 413 |
| Provisions | 100 | 4 | 1 | 1 | 1 | 22 | 1 | 63 |
| Other Current Liabilities | 581 | 243 | 230 | 475 | 619 | 622 | 611 | 536 |
| Curr Liabilities | 868 | 1225 | 966 | 1215 | 1781 | 1519 | 2492 | 1430 |
| Net Current Assets | 1462 | 815 | 843 | 2067 | 3919 | 2473 | 4333 | 5244 |
| Total Assets | 7329 | 8555 | 9463 | 11166 | 15142 | 15193 | 19338 | 19673 |

| Income Statement | | | | | | | F | ig in Rs Cr |
|----------------------------------|------|------|------|------|------|-------|-------|-------------|
| Y/E March | FY14 | FY15 | FY16 | FY17 | FY18 | FY19 | FY20 | FY21E |
| Revenue from Operation | 5887 | 6454 | 5514 | 8594 | 9833 | 11722 | 11904 | 12557 |
| Change (%) | 5% | 10% | -15% | 56% | 14% | 19% | 2% | 5% |
| Other Income | 185 | 138 | 673 | 362 | 389 | 245 | 272 | 396 |
| EBITDA | 1390 | 1344 | 1407 | 2513 | 2473 | 2653 | 3675 | 4155 |
| Change (%) | -11% | -3% | 5% | 79% | -2% | 7% | 39% | 13% |
| Margin (%) | 24% | 21% | 26% | 29% | 25% | 23% | 31% | 33% |
| Depr & Amor. | 550 | 925 | 828 | 1215 | 899 | 1392 | 1699 | 1109 |
| EBIT | 840 | 419 | 579 | 1298 | 1573 | 1261 | 1975 | 3047 |
| Int. & other fin. Cost | 129 | 121 | 76 | 129 | 135 | 247 | 287 | 289 |
| EBT | 896 | 436 | 1176 | 1531 | 1827 | 1260 | 1960 | 3153 |
| Exp Item | 81 | 35 | 0 | 0 | 0 | 178 | 0 | 0 |
| Tax | 28 | -26 | 33 | 192 | 443 | 130 | 390 | 631 |
| Minority Int & P/L share of Ass. | - | - | - | - | - | - | - | - |
| Reported PAT | 787 | 426 | 1143 | 1339 | 1384 | 951 | 1570 | 2523 |
| Adjusted PAT | 709 | 389 | 1143 | 1339 | 1384 | 791 | 1570 | 2523 |
| Change (%) | -22% | -46% | 168% | 17% | 3% | -31% | 65% | 61% |
| Margin(%) | 12% | 6% | 21% | 16% | 14% | 7% | 13% | 20% |

SHREECEM

Financial Details

Key Ratios

| Y/E March | FY14 | FY15 | FY16 | FY17 | FY18 | FY19 | FY20 | FY21E |
|--------------------|------|------|------|------|------|------|------|-------|
| ROE | 17% | 7% | 17% | 17% | 16% | 10% | 12% | 17% |
| ROCE | 15% | 6% | 8% | 14% | 13% | 10% | 13% | 18% |
| Asset Turnover | 0.8 | 0.8 | 0.6 | 0.8 | 0.6 | 0.8 | 0.6 | 0.6 |
| Debtor Days | 18 | 27 | 22 | 14 | 17 | 23 | 25 | 25 |
| Inv Days | 50 | 52 | 54 | 56 | 58 | 49 | 44 | 44 |
| Payable Days | 12 | 18 | 17 | 15 | 27 | 14 | 16 | 12 |
| Int Coverage | 6.5 | 3.5 | 7.6 | 10.0 | 11.6 | 5.1 | 6.9 | 10.5 |
| P/E | 32 | 93 | 38 | 44 | 41 | 68 | 40 | 32 |
| Price / Book Value | 5.4 | 6.7 | 6.3 | 7.7 | 6.3 | 6.7 | 4.9 | 5.4 |
| EV/EBITDA | 19 | 30 | 31 | 24 | 24 | 25 | 18 | 20 |
| FCF per Share | 46 | 28 | 24 | 32 | 35 | 88 | 30 | 61 |
| Div Yield | 0% | 0% | 0% | 1% | 0% | 0% | 0% | 0% |

| Cash | n Flow Statement | |
|------|------------------|--|
| | | |

| Cash Flow Statement | | | | | | | F | ig in Rs Cr |
|------------------------------|-------|-------|-------|-------|-------|-------|-------|-------------|
| Y/E March | FY14 | FY15 | FY16 | FY17 | FY18 | FY19 | FY20 | FY21E |
| PBT | 815 | 401 | 1176 | 1531 | 1827 | 1260 | 1960 | 3153 |
| (inc)/Dec in Working Capital | 119 | -22 | -175 | -51 | -113 | -530 | 559 | -738 |
| Non Cash Op Exp | 550 | 925 | 828 | 1215 | 899 | 1392 | 1699 | 1109 |
| Int Paid (+) | 129 | 121 | 76 | 129 | 135 | 247 | 287 | 289 |
| Tax Paid | -56 | -91 | -143 | -289 | -507 | -230 | -486 | -631 |
| others | -157 | -95 | -196 | -333 | -363 | -78 | -268 | 0 |
| CF from Op. Activities | 1401 | 1239 | 1566 | 2202 | 1879 | 2060 | 3751 | 3183 |
| (inc)/Dec in FA & CWIP | -1583 | -1124 | -737 | -1295 | -2526 | -1885 | -1294 | -1595 |
| Free Cashflow | -182 | 115 | 829 | 907 | -648 | 174 | 2457 | 1587 |
| (Pur)/Sale of Inv | 9 | 572 | -659 | -1125 | -1833 | 886 | -4432 | 0 |
| others | 340 | -439 | 131 | 372 | 764 | 187 | 353 | 0 |
| CF from Inv. Activities | -1234 | -990 | -1265 | -2048 | -3595 | -813 | -5373 | -1595 |
| inc/(dec) in NW | | | | | | | | |
| inc/(dec) in Debt | -89 | -283 | -22 | 445 | 2039 | -758 | 162 | -741 |
| Int. Paid | -147 | -125 | -89 | -128 | -125 | -275 | -287 | -289 |
| Div Paid (inc tax) | -89 | -89 | -159 | -485 | -184 | -231 | -623 | -384 |
| others | 170 | 239 | 0 | 0 | 0 | 0 | 0 | 0 |
| CF from Fin. Activities | -156 | -259 | -271 | -167 | 1730 | -1264 | -748 | -1414 |
| Inc(Dec) in Cash | 11 | -10 | 31 | -13 | 14 | -17 | -2370 | 173 |
| Add: Opening Balance | 30 | 41 | 6 | 36 | 23 | 33 | 15 | 108 |
| Closing Balance | 41 | 31 | 36 | 23 | 37 | 17 | -2355 | 281 |

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|---|-----|
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